# Date of Report (Date of earliest event reported): November 6, 2001 CONTINENTAL AIRLINES, INC. (Exact name of registrant as specified in its charter) Delaware 0-09781 74-2099724 (State or other jurisdiction (Commission File Number) (IRS Employer of incorporation) Identification No.) 1600 Smith Street, Dept. HQSEO, Houston, Texas 77002 (Address of principal executive offices) (Zip Code) (713) 324-2950 (Registrant's telephone number, including area code) Item 7. Financial Statements and Exhibits. a. Exhibits 1. Presentation Data. Item 9. Regulation FD Disclosure. The Company is furnishing herewith certain data being presented by certain of its executive officers at a conference on November

Beginning Wednesday, November 6, 2001, an audio webcast of their remarks and accompanying graphic presentation will be made available under the Investor Relations - Investor Presentation section at Continental's corporate website at

The information presented may contain forward-looking statements not limited to historical facts, but reflecting the Company's current beliefs, expectations or intentions regarding future events. In connection therewith, please see the impact of the risk factors set forth in the Company's 2000 10-K and its other securities filings, including a current report on Form 8-K filed on October 15,

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of the

Securities Exchange Act of 1934

FORM 8-K

6, 2001.

http://www.continental.com/corporate.

2001, which identify important matters such as the Company's high leverage and significant financing needs, terrorist attacks, the
Company's historical operating results, the significant cost of aircraft fuel, labor costs, certain tax matters, the Japanese economy
and currency risk, competition and industry conditions, regulatory matters and the seasonal nature of the airline business, that could
cause actual results to differ materially from those in the forward-looking statements.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, Continental Airlines, Inc. has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CONTINENTAL AIRLINES, INC.

By /s/ Jennifer L. Vogel

Jennifer L. Vogel

Vice President and General Counsel

November 6, 2001

#### **EXHIBIT INDEX**

1. Presentation Data.

# Salomon Smith Barney Transportation Conference November 6, 2001

# **Continental Airlines**

Please note that the discussion today may contain forward looking statements that are not limited to historical facts, but reflect the Company's current beliefs, expectations or intentions regarding future events. Actual results could differ materially from those described in the forward looking statements. Additional information concerning factors that could cause actual results to differ materially from those in the forward looking statements is contained in the company's Form 10-K and other securities filings with the Securities and Exchange Commission.

# Strategic Overview

# Before September 11th

- Profitable Business Model
- Excellent Employee Relations
- Industry Leading Product
- RASM Premium to Industry
- Strong Alliance Relationships
- Young, Fuel-Efficient Fleet with Natural Hedge
- Strong Management Team

# **Distinguished Industry Recognition**

Air Transport World Airline of the Year Domestic Airline Winners Since 1991

**Continental** 

2001 & 1996

Delta

1998

Northwest/KLM

1997

Southwest

1991

# **Excellent Employee Relations**

DL HP

NW

UA US

Fortune
100 Best Companies to Work For

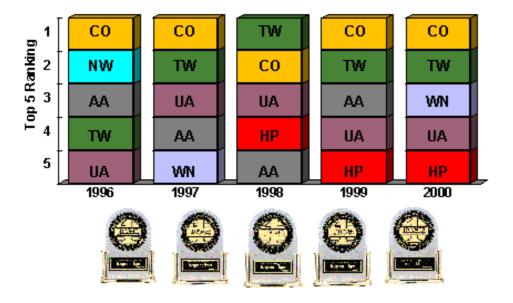


<u> Airline</u>	Ranking		
	<u>1998</u>	<u> 1999</u>	2000
CO	40	23	18
WN	4	2	4
AA 🗎			

Did Not Make List

# **Industry Leading Product**

Consistent High Customer Satisfaction Long-Haul JD Power Award

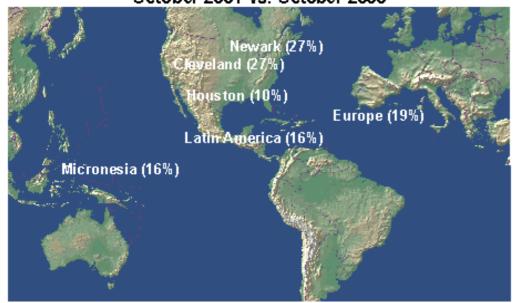


## After September 11th

- Reduced Capacity to Meet Market Demand
- Security/Insurance Costs Will Increase
- Excellent Employee Relations
- Industry Leading Product
- RASM Premium to Industry
- Strong Alliance Relationships
- Young, Fuel-Efficient Fleet with Natural Hedge
- Strong Management Team



October 2001 vs. October 2000



Pacific up 15% due to new Hong Kong Service Continental Express up 5%

# Maintains High Quality Product...

Security Check-in Peak Bank Wait Times

Newark 20 – 25 Minutes

Houston 20 – 25 Minutes

Cleveland 30 – 40 Minutes

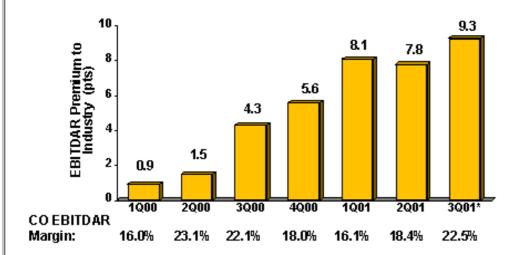
Guam 10 – 15 Minutes

- Youngest Jet Fleet
- Food Still Served
- Free Video on Domestic Flights
- Bigger Overhead Bins

## Maintains Employee Focused Culture...

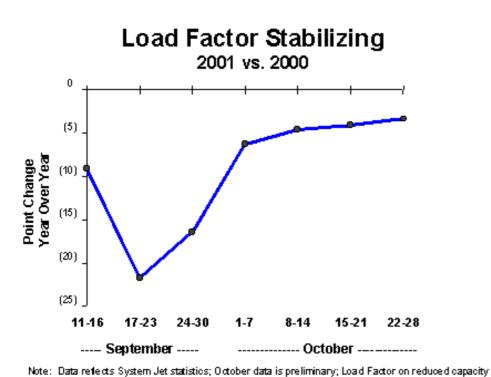
- On-Time Bonus
- Attendance-Ford Explorer Program
- Strong Communication Commitment
  - Daily News Update
  - Weekly Voicemail
- Severance Agreements Honored
  - Company Leave of Absence Program
  - Job Share Program
  - Enhanced Early Retirement Program

#### Maintains an EBITDAR Premium



Industry = AA, CO, DL, HP, NW, UA, US, WN
\*Indudes government grant

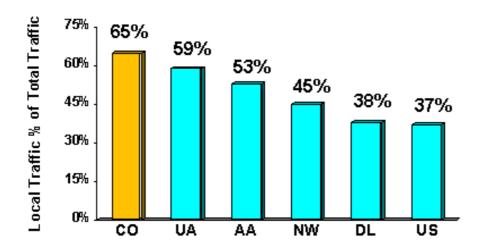
# **Operational Update**



#### **RASM Trending Upward** 2001 vs. 2000 0% (5%) (10%)RASM % Change Year Over Year (15%)(20%)(25%) (30%) (35%) (40%) (45%) 24-30 22-28 ---- September -------- October -

Note: Data reflects System Jet statistics; October data is preliminary

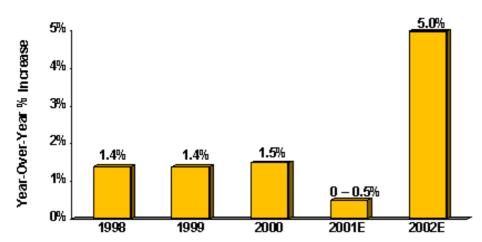
# Stability Enhanced by Large Local Traffic Base



Source: LTM Q400 O&D Pax DB1 A Data; Worldwide

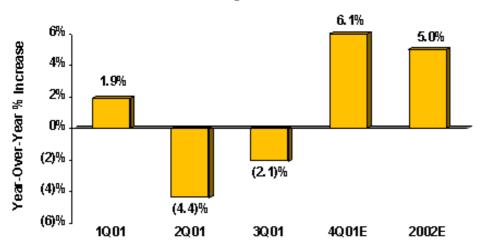
# Costs are Being Managed

CASM Holding Fuel Rate Constant

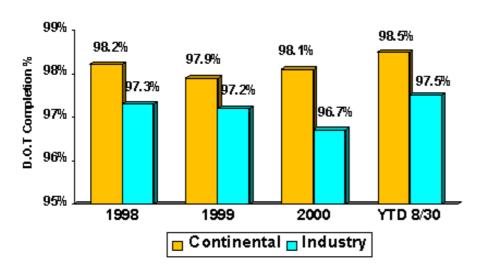


# 2001 Cost Containment on Target Prior to 9/11

**CASM Holding Fuel Rate Constant** 

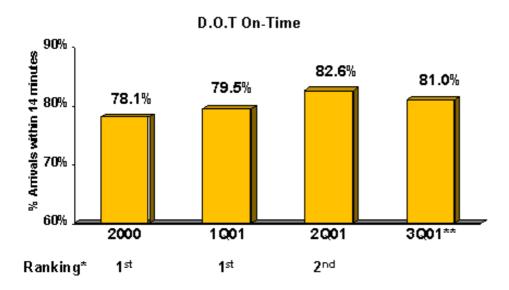


# **Exceptional Completion Factor**



Industry = Top 10 US Major Carriers

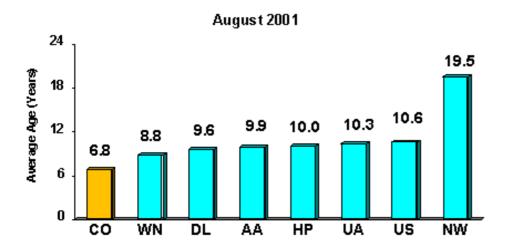
# **Consistent Strong Operational Integrity**



\*Rank based on Top 10 US Major Carriers

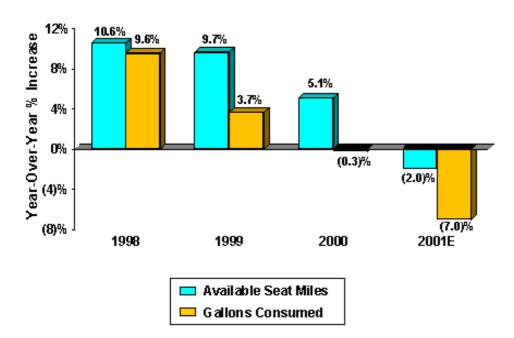
\*\*September capacity reduction cancellations not included

# The Youngest Jet Fleet



Source: Company reports and BACK Aviation Services
Data includes regional jets flown by carriers' wholly-owned subsidiaries

# Young Fuel Efficient Fleet is a Natural Hedge



#### Direct Rail Service to Newark

Over 1,000 Customers per Day



## **New York - Global Gateway Development**

