

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of The  
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 26, 2012

**UNITED CONTINENTAL HOLDINGS, INC.  
UNITED AIR LINES, INC.  
CONTINENTAL AIRLINES, INC.**

(Exact name of registrant as specified in its charter)

Delaware  
Delaware  
Delaware  
(State or other jurisdiction  
of incorporation)

001-06033  
001-11355  
001-10323  
(Commission  
File Number)

36-2675207  
36-2675206  
74-2099724  
(IRS Employer  
Identification Number)

77 W. Wacker Drive, Chicago, IL  
77 W. Wacker Drive, Chicago, IL  
1600 Smith Street, Dept. HQSEO, Houston, Texas  
(Address of principal executive offices)

60601  
60601  
77002  
(Zip Code)

(312) 997-8000  
(312) 997-8000  
(713) 324-2950

Registrant's telephone number, including area code

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 2.02 Results of Operations and Financial Condition.**

On January 26, 2012, United Continental Holdings, Inc. (“UAL”), the holding company whose primary subsidiaries are United Air Lines, Inc. (“United”) and Continental Airlines, Inc. (“Continental”), issued a press release announcing the financial results of United and Continental for fourth quarter and full year 2011. The press release is attached as Exhibit 99.1 and is incorporated herein by reference.

The information in this Item 2.02, including Exhibit 99.1, is being furnished and shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section and shall not be deemed incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

**Item 7.01 Regulation FD Disclosure.**

On January 26, 2012, UAL will provide an investor update related to the financial and operational outlook for United and Continental for first quarter and full year 2012. A copy of the investor update is attached as Exhibit 99.2 and is incorporated herein by reference.

The information in this Item 7.01, including Exhibit 99.2, is being furnished and shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section and shall not be deemed incorporated by reference into any registration statement or other document filed pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

**Item 9.01 Financial Statements and Exhibits.**

<u>Exhibit No.</u>	<u>Description</u>
99.1*	Press Release issued by United Continental Holdings, Inc. dated January 26, 2012
99.2*	United Continental Holdings, Inc. Investor Update dated January 26, 2012

\* Furnished herewith electronically.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**UNITED CONTINENTAL HOLDINGS, INC.**  
**UNITED AIR LINES, INC.**  
**CONTINENTAL AIRLINES, INC.**

By: /s/ Chris Kenny  
Name: Chris Kenny  
Title: Vice President and Controller

Date: January 26, 2012

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**EXHIBIT INDEX**

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\* Furnished herewith electronically.

# News Release



**United Continental Holdings, Inc.**  
**Worldwide Media Relations**

312.997.8640

media.relations@united.com

**UNITED CONTINENTAL HOLDINGS, INC. ANNOUNCES  
FULL-YEAR AND FOURTH-QUARTER 2011 PROFIT**

*UAL REPORTS \$1.3 BILLION FULL-YEAR 2011 PROFIT EXCLUDING SPECIAL ITEMS;  
 \$840 MILLION PROFIT INCLUDING SPECIAL ITEMS*

*UAL REPORTS \$109 MILLION FOURTH-QUARTER PROFIT EXCLUDING SPECIAL ITEMS;  
 \$138 MILLION NET LOSS INCLUDING SPECIAL ITEMS*

**CHICAGO, Jan. 26, 2012** – United Continental Holdings, Inc. (NYSE: UAL) today reported full-year 2011 net income of \$1.3 billion or \$3.49 per diluted share, excluding \$483 million of special items consisting primarily of integration-related costs. Including special items, UAL reported full-year 2011 net income of \$840 million or \$2.26 per diluted share. UAL reported fourth-quarter net income of \$109 million or \$0.30 per diluted share, excluding \$247 million of special items. Including special items, UAL reported a fourth-quarter 2011 net loss of \$138 million or \$0.42 loss per share.

- UAL 2011 consolidated passenger revenue increased 9.0 percent compared to the pro forma results for 2010. Consolidated passenger revenue per available seat mile (PRASM) increased 9.2 percent in 2011 compared to the pro forma results for 2010.
- UAL consolidated passenger revenue increased 5.6 percent in the fourth quarter compared to the same period in 2010. Fourth-quarter 2011 consolidated PRASM increased 8.2 percent year-over-year.
- Consolidated fuel expense for 2011, excluding the impact of hedges, increased 36.5 percent, or \$3.4 billion, year-over-year on a pro forma basis.
- UAL ended 2011 with \$8.3 billion in unrestricted cash, cash equivalents and short term investments and undrawn lines of credit.
- Co-workers earned \$265 million in profit sharing for full-year 2011, which will be distributed on Feb. 14, 2012.
- The consolidated network operated more than two million flights and had 142 million passengers in 2011, carrying the most traffic of any airline in the world.

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A STAR ALLIANCE MEMBER 

“We made significant progress in 2011 building the world’s leading airline, while running a clean, safe and reliable operation,” said Jeff Smisek, UAL’s president and chief executive officer. “I am proud of the results we achieved by working together at the new United, and I look forward to seeing my co-workers share in our success when we distribute more than a quarter billion dollars of profit sharing on Valentine’s Day.”

UAL results for the fourth quarter include the financial results of its two operating subsidiaries, United Airlines and Continental Airlines. Prior to the closing of the merger on Oct. 1, 2010, UAL results included only the financial results of United. Pro forma results that consolidate the financial results for Continental for periods prior to the merger are included for meaningful year-over-year comparisons.

#### **Fourth-Quarter Revenue and Capacity**

For the fourth quarter of 2011, total revenue was \$8.9 billion, an increase of 5.5 percent year-over-year. Fourth-quarter consolidated passenger revenue rose 5.6 percent to \$7.8 billion, compared to the same period in 2010.

Consolidated revenue passenger miles (RPMs) for the fourth quarter of 2011 decreased 3.2 percent year-over-year, while capacity (available seat miles or ASMs) decreased 2.5 percent year-over-year, resulting in a fourth-quarter consolidated load factor of 81.5 percent.

Consolidated yield for the fourth quarter of 2011 increased 9.0 percent year-over-year. Fourth-quarter 2011 consolidated PRASM increased 8.2 percent compared to the same period in 2010.

Mainline RPMs in the fourth quarter of 2011 decreased 3.6 percent on a mainline capacity decrease of 2.7 percent year-over-year, resulting in a fourth-quarter mainline load factor of 81.9 percent. Mainline yield for the fourth quarter of 2011 increased 8.3 percent compared to the same period in 2010. Fourth-quarter 2011 mainline PRASM increased 7.4 percent year-over-year.

“Our strong revenue performance is a direct result of offering customers an unmatched global route network and competitive products, and our co-workers’ focus on service,” said Jim Compton, UAL’s executive vice president and chief revenue officer. “Our momentum will help deliver the revenue and profitability necessary for us to continue to invest in a great product for our customers.”

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Passenger revenue for the fourth quarter of 2011 and period-to-period comparisons of related statistics for UAL's mainline and regional operations are as follows:

	4Q 2011 Passenger Revenue (millions)	Passenger Revenue vs. 4Q 2010	PRASM vs. 4Q 2010	Yield vs. 4Q 2010	ASMs vs. 4Q 2010
<b>Domestic</b>	<b>\$ 3,149</b>	4.9%	10.3%	9.8%	(4.9%)
Atlantic	1,312	1.6%	3.7%	6.5%	(2.0%)
Pacific	1,110	1.7%	1.1%	4.5%	0.6%
Latin America	624	14.2%	11.7%	11.3%	2.2%
<b>International</b>	<b>\$ 3,046</b>	4.0%	4.3%	6.8%	(0.3%)
<b>Mainline</b>	<b>\$ 6,195</b>	4.4%	7.4%	8.3%	(2.7%)
<b>Regional</b>	<b>1,619</b>	10.2%	11.3%	10.2%	(1.0%)
<b>Consolidated</b>	<b>\$ 7,814</b>	5.6%	8.2%	9.0%	(2.5%)

Cargo and other revenue in the fourth quarter of 2011 increased 4.8 percent, or \$51 million, year-over-year.

#### Fourth-Quarter Costs

Total operating expenses, including special items, increased \$337 million, or 3.9 percent, in the fourth quarter compared to the same period of 2010. Fourth-quarter fuel costs increased \$660 million year-over-year. Fourth-quarter 2011 operating expenses, excluding fuel, profit sharing and special items, decreased \$86 million, or 1.5 percent, year-over-year.

Consolidated costs per available seat mile (CASM), excluding special items and ancillary business expense, increased 10.1 percent and mainline CASM, excluding special items and ancillary business expense, increased 10.5 percent in the fourth quarter of 2011 compared to the same period of 2010. Fourth-quarter consolidated and mainline CASM, including special items, increased 6.6 and 6.2 percent year-over-year, respectively.

In the fourth quarter, consolidated and mainline CASM, excluding special items and ancillary business expense and holding fuel rate and profit sharing constant, increased 0.5 percent and 0.7 percent, respectively, compared to the results for the same period of 2010.

"Our results reflect the work of our entire team to operate our airline in a cost effective manner and help deliver a strong profit during our first full year as a merged company," said Zane Rowe, UAL's executive vice president and chief financial officer. "We are well positioned to reach our integration milestones and synergy goals in 2012."

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### **Year-End Liquidity and Fourth-Quarter Cash Flow**

During the fourth quarter, UAL entered into a new \$500 million revolving credit facility. UAL ended 2011 with \$8.3 billion in unrestricted liquidity, comprised of \$7.8 billion of cash, cash equivalents and short-term investments and \$500 million of undrawn commitments under the new revolving credit facility. During the fourth quarter, the company generated \$265 million of operating cash flow and had gross capital expenditures of \$204 million. The company made scheduled debt and net capital lease payments of \$423 million and prepaid \$71 million of debt and capital leases in the fourth quarter. For the full year, the company made \$2.6 billion of debt and capital lease payments, including prepayments.

### **Integration Progress**

In 2011, United accomplished several milestones toward completing full integration, including obtaining a single operating certificate from the Federal Aviation Administration.

United announced several product improvements in 2011, including a \$550 million investment in its onboard product, and aligned meal, snack and beverage services on board flights and in airport club lounges. The company also introduced MileagePlus as its loyalty program and unveiled its 2012 benefits and services for United's most-frequent flyers.

The company has co-located check-in, ticket counter and gate facilities at 66 airports since closing the merger and now has a single area for check-in at 291 airports systemwide. More than 800 aircraft are now rebranded in the new United livery.

United remained focused on building its Working Together culture to ensure that co-workers share in the success they help create. During the year, United introduced new perfect-attendance, on-time bonus, profit-sharing and pass-travel programs for co-workers.

### **Notable 2011 Accomplishments**

- United and Continental recorded U.S. Department of Transportation domestic on-time arrival rates of 80.2 percent and 77.1 percent, respectively, and system completion factors of 98.5 percent and 98.6 percent, respectively, for the year. For international flights, United and Continental both recorded on-time arrival rates of 77.4 percent. The on-time arrival rates are based on flights arriving within 14 minutes of scheduled arrival time.
- Co-workers of the combined company earned cash incentive payments for on-time performance totaling \$40 million during 2011.

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- Technicians at the company's United subsidiary ratified a new labor agreement, and professional engineers at United and Continental rejected union representation. The company also made substantial progress on a new agreement with the United flight attendants in 2011, which led to a tentative agreement in January 2012.
- The company inducted five Next Generation Boeing narrowbody aircraft into its fleet and continued to retire older, less-efficient models, including six Boeing 737 classics, three Boeing 757-200s, two Boeing 767-200ERs and one Boeing 747-400.
- The company expanded its global route network, launching nonstop flights to several international destinations including Lagos, Nigeria; Stuttgart, Germany; Providenciales, Turks and Caicos Islands; Port-au-Prince, Haiti; Guadalajara, Mexico; and Shanghai, China. The company also announced new daily nonstop international flights beginning in 2012 to Manchester, England; Dublin, Ireland; Buenos Aires, Argentina; and Doha, Qatar via Dubai, United Arab Emirates.
- The company announced its intent to install satellite based WiFi on its entire mainline fleet.
- The company continued to install flat-bed seats in first and business class on its international fleet, and now has the new seats on 136 aircraft, more than any other U.S. carrier.
- United and its partner Chase introduced the new United MileagePlus Explorer Card, offering a wide range of benefits for cardmembers.
- The company operated the first U.S. commercial flight powered by advanced biofuels.

#### **About United Continental Holdings, Inc.**

United Continental Holdings, Inc. (NYSE: UAL) is the holding company for both United Airlines and Continental Airlines. Together with United Express, Continental Express and Continental Connection, these airlines operate an average of 5,656 flights a day to 376 airports on six continents from their hubs in Chicago, Cleveland, Denver, Guam, Houston, Los Angeles, New York/Newark Liberty, San Francisco, Tokyo and Washington, D.C. United and Continental are members of Star Alliance, which offers more than 21,000 daily flights to 1,290 airports in 189 countries. United and Continental's more than 80,000 employees reside in every U.S. state and in many countries around the world. For more information about United Continental Holdings, Inc., go to [UnitedContinentalHoldings.com](http://UnitedContinentalHoldings.com). For more information about the airlines, see [united.com](http://united.com) and [continental.com](http://continental.com) or follow United on [Twitter](https://twitter.com/United) and [Facebook](https://www.facebook.com/United).

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**Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995:** Certain statements included in this release are forward-looking and thus reflect our current expectations and beliefs with respect to certain current and future events and financial performance. Such forward-looking statements are and will be subject to many risks and uncertainties relating to our operations and business environment that may cause actual results to differ materially from any future results expressed or implied in such forward-looking statements. Words such as “expects,” “will,” “plans,” “anticipates,” “indicates,” “believes,” “forecast,” “guidance,” “outlook” and similar expressions are intended to identify forward-looking statements. Additionally, forward-looking statements include statements which do not relate solely to historical facts, such as statements which identify uncertainties or trends, discuss the possible future effects of current known trends or uncertainties, or which indicate that the future effects of known trends or uncertainties cannot be predicted, guaranteed or assured. All forward-looking statements in this release are based upon information available to us on the date of this release. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, changed circumstances or otherwise, except as required by applicable law. Our actual results could differ materially from these forward-looking statements due to numerous factors including, without limitation, the following: our ability to comply with the terms of our various financing arrangements; the costs and availability of financing; our ability to maintain adequate liquidity; our ability to execute our operational plans; our ability to control our costs, including realizing benefits from our resource optimization efforts, cost reduction initiatives and fleet replacement programs; our ability to utilize our net operating losses; our ability to attract and retain customers; demand for transportation in the markets in which we operate; an outbreak of a disease that affects travel demand or travel behavior; demand for travel and the impact that global economic conditions have on customer travel patterns; excessive taxation and the inability to offset future taxable income; general economic conditions (including interest rates, foreign currency exchange rates, investment or credit market conditions, crude oil prices, costs of aviation fuel and energy refining capacity in relevant markets); our ability to cost-effectively hedge against increases in the price of aviation fuel; any potential realized or unrealized gains or losses related to fuel or currency hedging programs; the effects of any hostilities, act of war or terrorist attack; the ability of other air carriers with whom we have alliances or partnerships to provide the services contemplated by the respective arrangements with such carriers; the costs and availability of aviation and other insurance; the costs associated with security measures and practices; industry consolidation or changes in airline alliances; competitive pressures on pricing and on demand; our capacity decisions and the capacity decisions of our competitors; U.S. or foreign governmental legislation, regulation and other actions (including open skies agreements and environmental regulations); labor costs; our ability to maintain satisfactory labor relations and the results of the collective bargaining agreement process with our union groups; any disruptions to operations due to any potential actions by our labor groups; weather conditions; the possibility that expected merger synergies will not be realized or will not be realized within the expected time period; and other risks and uncertainties set forth under Item 1A., Risk Factors of our Annual Report on Form 10-K, as well as other risks and uncertainties set forth from time to time in the reports we file with the SEC. Consequently, forward-looking statements should not be regarded as representations or warranties by us that such matters will be realized.

-tables attached-

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**UNITED CONTINENTAL HOLDINGS, INC.**  
**STATEMENTS OF CONSOLIDATED OPERATIONS (UNAUDITED)**  
**THREE MONTHS AND TWELVE MONTHS ENDED DECEMBER 31, 2011 AND**  
**THREE MONTHS ENDED DECEMBER 31, 2010**  
**PRO FORMA RESULTS FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2010**

(In millions, except per share data)	Three Months Ended December 31,		%	Twelve Months Ended December 31,		%
	2011	2010		Increase / (Decrease)	2011	
<b>Operating Revenue:</b>						
Passenger:						
Mainline	\$ 6,195	\$ 5,932	4.4	\$25,975	\$23,877	8.8
Regional	1,619	1,469	10.2	6,536	5,962	9.6
Total Passenger Revenue	7,814	7,401	5.6	32,511	29,839	9.0
Cargo	285	310	(8.1)	1,167	1,160	0.6
Special revenue item (D)	—	—	NM	107	—	NM
Other	829	753	10.1	3,325	3,110	6.9
Total Operating Revenue	<u>8,928</u>	<u>8,464</u>	5.5	<u>37,110</u>	<u>34,109</u>	8.8
<b>Operating Expenses:</b>						
Aircraft fuel (B)	3,105	2,459	26.3	12,375	9,558	29.5
Salaries and related costs	1,910	1,822	4.8	7,652	7,489	2.2
Regional capacity purchase (C)	596	602	(1.0)	2,403	2,420	(0.7)
Landing fees and other rent	477	511	(6.7)	1,928	1,978	(2.5)
Aircraft maintenance materials and outside repairs	414	386	7.3	1,744	1,496	16.6
Depreciation and amortization	390	403	(3.2)	1,547	1,544	0.2
Distribution expenses	333	338	(1.5)	1,435	1,387	3.5
Aircraft rent	249	256	(2.7)	1,009	1,021	(1.2)
Special charges (D)	249	482	NM	592	615	NM
Other operating expense	1,160	1,287	(9.9)	4,603	4,682	(1.7)
Total Operating Expenses	<u>8,883</u>	<u>8,546</u>	3.9	<u>35,288</u>	<u>32,190</u>	9.6
Operating Income (Loss)	45	(82)	NM	1,822	1,919	(5.1)
<b>Nonoperating Income (Expense):</b>						
Interest expense	(218)	(258)	(15.5)	(949)	(1,047)	(9.4)
Interest capitalized	8	8	—	32	33	(3.0)
Interest income	5	7	(28.6)	20	21	(4.8)
Miscellaneous, net	14	1	NM	(80)	29	NM
Total Nonoperating Expense	<u>(191)</u>	<u>(242)</u>	(21.1)	<u>(977)</u>	<u>(964)</u>	1.3
Income (Loss) before income taxes	(146)	(324)	(54.9)	845	955	(11.5)
Income tax expense (benefit) (E)	(8)	1	NM	5	—	NM
Net Income (Loss)	<u>(\$ 138)</u>	<u>(\$ 325)</u>	(57.5)	<u>\$ 840</u>	<u>\$ 955</u>	(12.0)
Earnings (Loss) per share, basic	<u>(\$ 0.42)</u>	<u>(\$ 1.01)</u>	(58.4)	<u>\$ 2.54</u>	<u>\$ 3.01</u>	(15.6)
Earnings (Loss) per share, diluted	<u>(\$ 0.42)</u>	<u>(\$ 1.01)</u>	(58.4)	<u>\$ 2.26</u>	<u>\$ 2.61</u>	(13.4)
Weighted average shares, basic	330	322	2.5	329	317	3.8
Weighted average shares, diluted	330	322	2.5	383	378	1.3

NM Not meaningful

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**UNITED CONTINENTAL HOLDINGS, INC.**  
STATEMENTS OF CONSOLIDATED OPERATIONS (UNAUDITED)

(In millions, except per share data)	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2011	2010	2011	2010
<b>Operating Revenue:</b>				
Passenger:				
Mainline	\$ 6,195	\$ 5,932	\$25,975	\$16,019
Regional	1,619	1,469	6,536	4,217
Total Passenger Revenue	7,814	7,401	32,511	20,236
Cargo	285	310	1,167	832
Special revenue item (D)	—	—	107	—
Other	829	753	3,325	2,257
Total Operating Revenue	<u>8,928</u>	<u>8,464</u>	<u>37,110</u>	<u>23,325</u>
<b>Operating Expenses:</b>				
Aircraft fuel (B)	3,105	2,459	12,375	6,687
Salaries and related costs	1,910	1,822	7,652	5,002
Regional capacity purchase (C)	596	602	2,403	1,812
Landing fees and other rent	477	511	1,928	1,307
Aircraft maintenance materials and outside repairs	414	386	1,744	1,115
Depreciation and amortization	390	403	1,547	1,079
Distribution expenses	333	338	1,435	912
Aircraft rent	249	256	1,009	500
Special charges (D)	249	482	592	669
Other operating expense	1,160	1,287	4,603	3,266
Total Operating Expenses	<u>8,883</u>	<u>8,546</u>	<u>35,288</u>	<u>22,349</u>
<b>Operating Income (Loss)</b>	45	(82)	1,822	976
<b>Nonoperating Income (Expense):</b>				
Interest expense	(218)	(258)	(949)	(798)
Interest capitalized	8	8	32	15
Interest income	5	7	20	15
Miscellaneous, net	14	1	(80)	45
Total Nonoperating Expense	<u>(191)</u>	<u>(242)</u>	<u>(977)</u>	<u>(723)</u>
<b>Income (Loss) before income taxes</b>	(146)	(324)	845	253
<b>Income tax expense (benefit) (E)</b>	(8)	1	5	—
<b>Net Income (Loss)</b>	<u>(\$ 138)</u>	<u>(\$ 325)</u>	<u>\$ 840</u>	<u>\$ 253</u>
<b>Earnings (Loss) per share, basic</b>	<u>(\$ 0.42)</u>	<u>(\$ 1.01)</u>	<u>\$ 2.54</u>	<u>\$ 1.22</u>
<b>Earnings (Loss) per share, diluted</b>	<u>(\$ 0.42)</u>	<u>(\$ 1.01)</u>	<u>\$ 2.26</u>	<u>\$ 1.08</u>
<b>Weighted average shares, basic</b>	330	322	329	207
<b>Weighted average shares, diluted</b>	330	322	383	253

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**UNITED CONTINENTAL HOLDINGS, INC.**  
**CONSOLIDATED NOTES (UNAUDITED)**

- (A) United Continental Holdings, Inc. (“UAL”) is a holding company and its principal, wholly owned subsidiaries are United Air Lines, Inc. (“United”) and, effective October 1, 2010, Continental Airlines, Inc. (“Continental”). Continental became a subsidiary of UAL as a result of a merger. Included in this investor release is pro forma financial information for year-to-date 2010. All pro forma combined company information is based on financial information previously published in our Investor Update and Earnings Release issued Apr. 21, 2011, which can be found on our website at <http://ir.unitedcontinentalholdings.com>.
- (B) UAL’s results of operations include fuel expense for both mainline and regional operations.

(In millions, except per gallon)

	Three Months Ended December 31,		%	Twelve Months Ended December 31,		%
	2011	2010		Increase / (Decrease)	2011	
Total mainline fuel expense	\$2,513	\$1,989	26.3	\$ 9,936	\$ 7,760	28.0
Exclude impact of non-cash net mark-to-market (“MTM”) impact	—	(14)	(100.0)	—	(32)	(100.0)
Mainline fuel expense excluding MTM impact	2,513	1,975	27.2	9,936	7,728	28.6
Add: Regional fuel expense	592	470	26.0	2,439	1,798	35.7
Consolidated fuel expense excluding MTM impact	3,105	2,445	27.0	12,375	9,526	29.9
Exclude impact of fuel hedge settlements	(23)	18	NM	503	(93)	NM
Consolidated fuel expense excluding hedge impacts (a)	<u>\$3,082</u>	<u>\$2,463</u>	25.1	<u>\$12,878</u>	<u>\$ 9,433</u>	36.5
Mainline fuel consumption (gallons)	789	818	(3.5)	3,303	3,333	(0.9)
Mainline average jet fuel price per gallon (cents)	318.5	243.2	31.0	300.8	232.8	29.2
Mainline average jet fuel price per gallon excluding non-cash net MTM impact (cents)	318.5	241.4	31.9	300.8	231.9	29.7
Mainline average jet fuel price per gallon excluding fuel hedge impacts (cents)	315.6	243.6	29.6	316.0	229.1	37.9
Regional fuel consumption (gallons)	180	183	(1.6)	735	739	(0.5)
Regional average jet fuel price per gallon (cents)	328.9	256.8	28.1	331.8	243.3	36.4
Consolidated consumption (gallons)	969	1,001	(3.2)	4,038	4,072	(0.8)
Consolidated average jet fuel price per gallon (cents)	320.4	245.7	30.4	306.5	234.7	30.6
Consolidated average jet fuel price per gallon excluding non-cash net MTM impact (cents)	320.4	244.3	31.2	306.5	233.9	31.0
Consolidated average jet fuel price per gallon excluding fuel hedge impacts (cents)	318.1	246.1	29.3	318.9	231.7	37.6

- (a) Beginning April 1, 2010, UAL designated substantially all of its outstanding fuel derivative contracts as cash flow hedges under GAAP. As of December 31, 2011, UAL has \$100 million of accumulated other comprehensive losses on its balance sheet for its designated cash flow hedges.
- (C) UAL has contractual relationships with various regional carriers to provide regional jet and turboprop service branded as United Express, Continental Express and Continental Connection. Under these agreements, UAL pays the regional carriers contractually agreed fees for crew expenses, maintenance expenses and other costs of operating these flights. These costs include aircraft rent of \$177 million and \$704 million for the three months and twelve months ended December 31, 2011, respectively, of which \$126 million and \$51 million is included in regional capacity purchase expense and aircraft rentals, respectively, for the three months ended December 31, 2011 and \$498 million and \$206 million is included in regional capacity purchase expense and aircraft rentals, respectively, for the twelve months ended December 31, 2011 in our Statements of Consolidated Operations.

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**UNITED CONTINENTAL HOLDINGS, INC.**  
**CONSOLIDATED NOTES (UNAUDITED)**

(D) Special items include the following:

(In millions)	Three Months Ended December 31,		Twelve Months Ended December 31,		
	2011	2010	2011	2010 Pro Forma (A)	2010
Revenue - Chase co-branded marketing agreement modification	\$ —	\$ —	\$107	\$ —	\$—
Integration-related costs	170	493	517	493	564
Termination of maintenance service contract	58	—	58	—	—
Aircraft charges (gains), net	(2)	24	(6)	142	136
Lease termination and other special charges	19	—	19	15	4
Intangible asset impairment	4	29	4	29	29
Goodwill impairment credit	—	(64)	—	(64)	(64)
Total special charges	249	482	592	615	669
Operating non-cash MTM losses on undesignated fuel hedges	—	14	—	32	32
Loss on asset sales	—	—	—	15	15
Accelerated depreciation related to early asset retirement	—	—	—	13	13
Severance	—	—	—	1	1
Total special items operating expense impact	249	496	592	676	730
Total special items	249	496	485	676	730
Income tax benefit	(2)	(11)	(2)	(12)	(12)
Special items, net of tax	<u>\$ 247</u>	<u>\$ 485</u>	<u>\$483</u>	<u>\$ 664</u>	<u>\$718</u>

2011 - Special Items

UAL, United, Continental and Mileage Plus Holdings, LLC, a wholly owned subsidiary of United, executed an Amended and Restated Co-Branded Card Marketing Services Agreement (the Co-Brand Agreement) with Chase Bank USA, N.A. (Chase) in June 2011, through which the company sells mileage credits to Chase and the company's loyalty program members accrue frequent flyer miles for making purchases using credit cards issued by Chase. The Co-Brand Agreement modifies and combines the previously existing co-branded agreements between Chase and each of United and Continental, respectively. As a result of the execution of the Co-Brand Agreement, revenues received as part of this agreement are subject to Accounting Standards Update 2009-13, "Multiple-Deliverable Revenue Arrangements – a consensus of the FASB Emerging Issues Task Force" (ASU 2009-13), adopted by the company on Jan. 1, 2011, which is applied to all contracts entered into or materially modified after the adoption date of the accounting standard. The application of the new accounting standard to the Co-Brand Agreement, which was determined to be a material modification of the previously existing co-branded agreements, decreases the value of the air transportation deliverables related to the agreement that the company records as deferred revenue (and ultimately Passenger Revenue when redeemed awards are flown) and increases the value of the marketing-related deliverables recorded in Other Revenue at the time these marketing-related deliverables are provided. The provisions of ASU 2009-13 require that existing deferred revenue be adjusted retroactively to reflect the value of the undelivered air transportation deliverables at the date of the contract modification. As a result, the company recorded a retroactive, one-time non-cash income adjustment to revenue of \$107 million in the second quarter of 2011.

Integration-related costs consist of expenses related to the merger and integration of United and Continental. Integration-related costs for the three months ended December 31, 2011 include compensation costs related to systems integration and training, costs to repaint aircraft and other branding activities, costs to write-off or accelerate depreciation on systems and facilities that are no longer used or planned to be used for significantly shorter periods, and severance primarily associated with administrative headcount reductions. In addition, at Dec. 31, 2011, UAL became obligated to issue to the Pension Benefit Guaranty Corporation ("PBGC"), no later than Feb. 14, 2012, \$62.5 million aggregate principal amount of 8% Contingent Senior Unsecured Notes. UAL recorded a liability of approximately \$39 million for the fair value of that obligation. The company classified the liability as an integration-related cost since the financial results of UAL, excluding Continental's results, would not have resulted in a triggering event under the 8% Notes indenture.

Other special charges during the fourth quarter of 2011, include costs to terminate a maintenance service contract early, adjustments to reserves for certain legal matters and gains and losses on the disposal of aircraft. The company also recorded impairment charges on certain intangible assets related to foreign take-off and landing slots to reflect the estimated fair value of these assets as part of its annual impairment test of indefinite lived intangible assets.

Integration-related costs for the twelve months ended December 31, 2011 include the fourth quarter costs mentioned above and costs to terminate certain service contracts that will not be used by the company, the cost of one tranche of PBGC Contingent Senior Unsecured Notes, for which the company recorded a liability of \$49 million in the second quarter, costs to write-off system assets that are no longer used or planned to be used by the company, payments to third-party consultants to assist with integration planning and organization design, severance related costs primarily associated with administrative headcount reductions, relocation and training, and compensation costs related to the systems integration.

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Other special charges for the three and twelve months ended December 31, 2011 include costs to terminate a maintenance service contract, adjustments to reserves for certain legal matters and gains and losses on the disposal of aircraft. The company also recorded impairment charges on certain intangible assets related to foreign take-off and landing slots to reflect the estimated fair value of these assets as part of its annual impairment test of indefinite lived intangible assets.

2010 - Special Items

Integration-related costs consist of charges related to the merger and integration of United and Continental. Integration-related costs include costs related to the planning and execution of the merger, including costs for items such as financial advisor, legal and other advisory fees. Also included in integration-related costs are salary and severance-related costs that are primarily associated with administrative headcount reductions and compensation costs related to the merger. Integration-related costs also include costs to terminate certain service contracts that will not be used by the combined company, costs to write-off system assets that are no longer used or planned to be used by the combined company and payments to third-party consultants to assist with organization planning and organization design.

Aircraft impairments in the fourth quarter and full year of 2010 are primarily related to a decrease in the estimated market value of UAL's non-operating Boeing 737 and 747 aircraft.

The intangible impairment is a \$29 million write-down of UAL's indefinite-lived Brazil routes due to an estimated decrease in the value of these routes as a result of a new open skies agreement.

The goodwill impairment credit resulted from the correction of an accounting error. During 2010, UAL determined it overstated its deferred tax liabilities by approximately \$64 million when it applied fresh start accounting upon its exit from bankruptcy in 2006. Under applicable standards in 2008, this error would have been corrected with a decrease to goodwill, which would have resulted in a decrease in the amount of UAL's 2008 goodwill impairment charge. Therefore, UAL corrected this overstatement in the fourth quarter of 2010 by reducing its deferred tax liabilities and recorded it as a goodwill impairment credit in its consolidated statement of operations.

Non-cash MTM gains on undesignated fuel hedges relates to United's MTM gains on fuel hedge contracts that were not designated as cash flow hedges. Under applicable accounting standards, MTM gains/losses on undesignated contracts are immediately recorded to fuel expense each period unlike MTM gains/losses on designated cash flow hedges which are initially deferred through other comprehensive income.

- (E) Income tax expense (benefit) is primarily related to state income taxes and the tax effect of changes in indefinite-lived intangibles. No federal income tax expense was recognized related to our pretax income for the three and twelve months ended December 31, 2011 due to the utilization of book net operating loss carryforwards for which no benefit has previously been recognized. We are required to provide a valuation allowance for our deferred tax assets in excess of deferred tax liabilities because UAL concluded that it is more likely than not that such deferred tax assets will ultimately not be realized.

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**UNITED CONTINENTAL HOLDINGS, INC.**  
STATISTICS

	Three Months Ended December 31,		%	Twelve Months Ended December 31,		%
	2011	2010		2011	2010 Pro Forma (A)	
<b>Mainline:</b>						
Passengers (thousands)	22,960	24,417	(6.0)	96,360	99,452	(3.1)
Revenue passenger miles (millions)	43,130	44,750	(3.6)	181,763	184,580	(1.5)
Available seat miles (millions)	52,636	54,104	(2.7)	219,437	220,060	(0.3)
Cargo ton miles (millions)	661	755	(12.5)	2,646	3,002	(11.9)
Passenger load factor:						
Mainline	81.9%	82.7%	(0.8) pts.	82.8%	83.9%	(1.1) pts.
Domestic	84.2%	83.8%	0.4 pts.	85.1%	84.9%	0.2 pts.
International	79.5%	81.5%	(2.0) pts.	80.5%	82.8%	(2.3) pts.
Passenger revenue per available seat mile (cents)	11.77	10.96	7.4	11.84	10.85	9.1
Average yield per revenue passenger mile (cents)	14.36	13.26	8.3	14.29	12.94	10.4
Average fare per passenger	\$269.82	\$242.95	11.1	\$ 269.56	\$ 240.09	12.3
Cost per available seat mile (CASM) (cents):						
CASM (a)	13.88	13.07	6.2	13.15	12.00	9.6
CASM, excluding special items (b)	13.41	12.16	10.3	12.88	11.69	10.2
CASM, excluding special items and ancillary business expenses (b)	13.29	12.03	10.5	12.77	11.57	10.4
CASM, excluding special items, ancillary business expenses and fuel (b)	8.52	8.38	1.7	8.24	8.06	2.2
CASM, holding fuel rate and profit sharing constant, excluding special items and ancillary business expenses (b)	12.12	12.03	0.7	11.74	11.57	1.5
Average price per gallon of jet fuel (cents) (c)	318.5	243.2	31.0	300.8	232.8	29.2
Average price per gallon of jet fuel excluding non-cash net MTM impact (cents) (c)	318.5	241.4	31.9	300.8	231.9	29.7
Average price per gallon of jet fuel excluding fuel hedge impact (cents) (c)	315.6	243.6	29.6	316.0	229.1	37.9
Fuel gallons consumed (millions)	789	818	(3.5)	3,303	3,333	(0.9)
Aircraft in fleet at end of period	701	710	(1.3)	701	710	(1.3)
Average stage length (miles) (d)	1,850	1,777	4.1	1,844	1,792	2.9
Average daily utilization of each aircraft (hours)	10:14	10:24	(1.6)	10:42	10:46	(0.6)
<b>Regional:</b>						
Passengers (thousands)	11,231	11,316	(0.8)	45,439	46,098	(1.4)
Revenue passenger miles (millions)	6,339	6,337	0.0	25,768	25,961	(0.7)
Available seat miles (millions)	8,078	8,160	(1.0)	33,091	33,034	0.2
Passenger load factor	78.5%	77.7%	0.8 pts.	77.9%	78.6%	(0.7) pts.
Passenger revenue per available seat mile (cents)	20.04	18.00	11.3	19.75	18.05	9.4
Average yield per revenue passenger mile (cents)	25.54	23.18	10.2	25.36	22.97	10.4
Aircraft in fleet at end of period	555	552	0.5	555	552	0.5
Average stage length (miles) (d)	552	528	4.5	555	528	5.1

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**UNITED CONTINENTAL HOLDINGS, INC.**  
STATISTICS (Continued)

	Three Months Ended December 31,		%	Twelve Months Ended December 31,		%
	2011	2010		2011	2010 Pro Forma (A)	
<b>Consolidated (Mainline and Regional):</b>						
Passengers (thousands)	34,191	35,733	(4.3)	141,799	145,550	(2.6)
Revenue passenger miles (millions)	49,469	51,087	(3.2)	207,531	210,541	(1.4)
Available seat miles (millions)	60,714	62,264	(2.5)	252,528	253,094	(0.2)
Passenger load factor	81.5%	82.0%	(0.5) pts.	82.2%	83.2%	(1.0) pts.
Passenger revenue per available seat mile (cents)	12.87	11.89	8.2	12.87	11.79	9.2
Total revenue per available seat miles (cents)	14.71	13.59	8.2	14.70	13.48	9.1
Average yield per revenue passenger mile (cents)	15.80	14.49	9.0	15.67	14.17	10.6
CASM (a)	14.63	13.73	6.6	13.97	12.72	9.8
CASM, excluding special items (b)	14.22	12.93	10.0	13.74	12.45	10.4
CASM, excluding special items and ancillary business expenses (b)	14.12	12.82	10.1	13.65	12.35	10.5
CASM, excluding special items, ancillary business expenses and fuel (b)	9.01	8.89	1.3	8.75	8.59	1.9
CASM, holding fuel rate and profit sharing constant, excluding special items and ancillary business expenses (b)	12.89	12.82	0.5	12.49	12.35	1.1
Average price per gallon of jet fuel (cents) (c)	320.4	245.7	30.4	306.5	234.7	30.6
Average price per gallon of jet fuel excluding non-cash net MTM impact (cents) (c)	320.4	244.3	31.2	306.5	233.9	31.0
Average price per gallon of jet fuel excluding fuel hedge impacts (cents) (c)	318.1	246.1	29.3	318.9	231.7	37.6
Fuel gallons consumed (millions)	969	1,001	(3.2)	4,038	4,072	(0.8)
Average full-time equivalent employees (thousands)	82.7	80.8	2.4	81.6	81.5	0.1

(a) Includes impact of special items (See Note D).

(b) These financial measures provide management and investors the ability to monitor the Company's performance on a consistent basis.

(c) Fuel price per gallon includes aircraft fuel and related taxes.

(d) Average stage length equals the average distance a seat travels adjusted for size of aircraft (available seat miles/seats).

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**UNITED CONTINENTAL HOLDINGS, INC.**  
NON-GAAP FINANCIAL RECONCILIATION (Continued)

	Three Months Ended December 31,		%	Twelve Months Ended December 31,		%
	2011	2010		2011	2010 Pro Forma (A)	
<b>CASM Mainline Operations (cents):</b>						
Cost per available seat mile (CASM)	13.88	13.07	6.2	13.15	12.00	9.6
Less: Special items (D)	0.47	0.91	NM	0.27	0.31	NM
CASM, excluding special items	13.41	12.16	10.3	12.88	11.69	10.2
Less: Ancillary business expenses	0.12	0.13	(7.7)	0.11	0.12	(8.3)
CASM, excluding special items and ancillary business expenses	13.29	12.03	10.5	12.77	11.57	10.4
Less: Fuel expense	4.77	3.65	30.7	4.53	3.51	29.1
CASM, excluding special items, ancillary business expenses and fuel	8.52	8.38	1.7	8.24	8.06	2.2
Less: Profit sharing per available seat mile	0.04	0.02	100.0	0.12	0.13	(7.7)
CASM, excluding special items, ancillary business expenses, fuel, profit sharing	8.48	8.36	1.4	8.12	7.93	2.4
Add: Profit sharing held constant at prior year expense per available seat mile	0.02	0.02	NM	0.13	0.13	NM
Add: Current year fuel cost at prior year fuel price per available seat mile	3.62	—	NM	3.49	—	NM
Add: Prior year fuel cost per available seat mile	—	3.65	NM	—	3.51	NM
CASM, holding fuel and profit sharing constant and excluding special items and ancillary business expenses	<u>12.12</u>	<u>12.03</u>	0.7	<u>11.74</u>	<u>11.57</u>	1.5
<b>CASM Consolidated Operations (cents):</b>						
Cost per available seat mile (CASM)	14.63	13.73	6.6	13.97	12.72	9.8
Less: Special items (D)	0.41	0.80	NM	0.23	0.27	NM
CASM, excluding special items	14.22	12.93	10.0	13.74	12.45	10.4
Less: Ancillary business expenses	0.10	0.11	(9.1)	0.09	0.10	(10.0)
CASM, excluding special items and ancillary business expenses	14.12	12.82	10.1	13.65	12.35	10.5
Less: Fuel expense	5.11	3.93	30.0	4.90	3.76	30.3
CASM, excluding special items, ancillary business expenses and fuel	9.01	8.89	1.3	8.75	8.59	1.9
Less: Profit sharing per available seat mile	0.04	0.02	100.0	0.11	0.12	(8.3)
CASM, excluding special items, ancillary business expenses, fuel, profit sharing	8.97	8.87	1.1	8.64	8.47	2.0
Add: Profit sharing held constant at prior year expense per available seat mile	0.02	0.02	NM	0.11	0.12	NM
Add: Current year fuel cost at prior year fuel price per available seat mile	3.90	—	NM	3.74	—	NM
Add: Prior year fuel cost per available seat mile	—	3.93	NM	—	3.76	NM
CASM, holding fuel and profit sharing constant and excluding special items and ancillary business expenses	<u>12.89</u>	<u>12.82</u>	0.5	<u>12.49</u>	<u>12.35</u>	1.1

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## Investor Update

This investor update provides forward-looking information about United Continental Holdings, Inc. (the “Company” or “UAL”) for first quarter and full year 2012.

### Capacity

The Company estimates its first quarter 2012 consolidated domestic available seat miles (“ASMs”) to decrease between 2.7% and 3.7% and consolidated international ASMs to increase between 3.2% and 4.2% year-over-year. The Company estimates first quarter consolidated system ASMs to be between up 0.3% and down 0.7% as compared to the same period in the prior year. For the full year, the Company estimates its consolidated system ASMs to be flat to down 1.0% year-over-year.

### Non-Fuel Expense Guidance

The Company expects both first quarter and full year 2012 consolidated cost per ASM (CASM), excluding profit sharing, ancillary business expense, fuel, certain accounting charges and merger-related expenses, to increase 2.5% to 3.5% year-over-year.

In an effort to provide more meaningful disclosure, the Company provides non-fuel CASM guidance excluding ancillary business expenses not associated with the generation of a seat mile (third-party businesses). These ancillary businesses include activities such as maintenance, ground handling and catering services for third parties, fuel sales and non-air mileage redemptions. The Company expects to record approximately \$65 million of ancillary business expense in the first quarter and \$340 million for the full year. Corresponding ancillary business revenue associated with these activities is recorded in Other Revenue.

### Fuel Expense

The Company estimates its consolidated fuel price, including the impact of settled cash hedges, to be \$3.27 per gallon for the first quarter and full year based on the forward curve as of Jan. 18, 2012.

### Non-Operating Expense

The Company estimates first quarter non-operating expense to be between \$200 million and \$220 million. For the full year, the Company estimates non-operating expense to be between \$770 million and \$830 million. Non-operating expense includes interest expense, capitalized interest, interest income and other non-operating income/(expense).

### Capital Expenditures and Scheduled Debt and Capital Lease Payments

In the first quarter, the Company expects approximately \$410 million of gross capital expenditures and \$275 million of net capital expenditures, excluding net purchase deposits of \$19 million. For the full year, excluding \$70 million of net purchase deposit refunds, the Company expects approximately \$2.3 billion of gross capital expenditures and \$1.3 billion net capital expenditures.

The Company estimates scheduled debt and capital lease payments for the first quarter to be \$0.4 billion. For the full year, the Company estimates scheduled debt and capital leases to be \$1.3 billion.

### Pension Expense and Contributions

The Company estimates that its non-cash pension expense will be approximately \$160 million for 2012. This amount excludes non-cash settlement charges related to lump-sum distributions. The Company made \$33 million of cash contributions to its tax-qualified defined benefit pension plans to date in January. The Company’s remaining minimum funding requirement is approximately \$145 million for 2012.

### Taxes

The Company currently expects to record minimal cash income taxes in 2012.

### Advance Booked Seat Factor (Percentage of Available Seats that are Sold)

Compared to the same period last year, for the next six weeks, mainline domestic advance booked seat factor is up 1.0 points, mainline international advance booked seat factor is down 3.2 points, mainline Atlantic advance booked seat factor is down 2.8 points, mainline Pacific advance booked seat factor is down 7.6 points and mainline Latin America advance booked seat factor is down 0.4 points. Regional advance booked seat factor is up 0.3 points.

Company Outlook

First Quarter and Full Year 2012 Operational Outlook

	Estimated 1Q 2012		Year-Over-Year % Change Higher/(Lower)			Estimated FY 2012		Year-Over-Year % Change Higher/(Lower)				
<b>Capacity (Million ASMs)</b>												
Mainline Capacity												
Domestic	25,407	—	25,672	(4.4%)	—	(3.4%)						
Atlantic	11,388	—	11,500	1.2%	—	2.2%						
Pacific	9,505	—	9,595	5.3%	—	6.3%						
Latin America	5,706	—	5,761	3.2%	—	4.2%						
<b>Total Mainline Capacity</b>	<b>52,006</b>	<b>—</b>	<b>52,528</b>	<b>(0.7%)</b>	<b>—</b>	<b>0.3%</b>						
<b>Regional<sup>1</sup></b>	<b>7,755</b>	<b>—</b>	<b>7,835</b>	<b>(0.5%)</b>	<b>—</b>	<b>0.5%</b>						
Consolidated Capacity												
Domestic	32,892	—	33,233	(3.7%)	—	(2.7%)	139,124	—	140,563	(3.3%)	—	(2.3%)
International	26,869	—	27,130	3.2%	—	4.2%	110,953	—	112,039	2.1%	—	3.1%
<b>Total Consolidated Capacity</b>	<b>59,761</b>	<b>—</b>	<b>60,363</b>	<b>(0.7%)</b>	<b>—</b>	<b>0.3%</b>	<b>250,077</b>	<b>—</b>	<b>252,602</b>	<b>(1.0%)</b>	<b>—</b>	<b>0.0%</b>
<b>Traffic (Million RPMs)</b>												
Mainline Traffic												
Domestic												
Atlantic												
Pacific												
Latin America												
<b>Total Mainline System Traffic</b>	<b>Traffic guidance to be provided at a future date</b>											
<b>Regional System Traffic<sup>1</sup></b>												
Consolidated System Traffic												
Domestic System												
International System												
<b>Total Consolidated System Traffic</b>												
<b>Load Factor</b>												
Mainline Load Factor												
Domestic												
Atlantic												
Pacific												
Latin America												
<b>Total Mainline Load Factor</b>	<b>Load factor guidance to be provided at a future date</b>											
<b>Regional Load Factor<sup>1</sup></b>												
Consolidated Load Factor												
Domestic												
International												
<b>Total Consolidated Load Factor</b>												

1. Regional results reflect flights operated under capacity purchase agreements and flights operated as part of our joint venture with Aer Lingus.

## Company Outlook

### First Quarter and Full Year 2012 Financial Outlook

	Estimated 1Q 2012	Year-Over-Year % Change Higher/(Lower)	Estimated FY 2012	Year-Over-Year % Change Higher/(Lower)
<b>Revenue</b> (¢/ASM, except Cargo and Other Revenue)				
Mainline Passenger Unit Revenue				
Regional Passenger Unit Revenue				
Consolidated Passenger Unit Revenue				
Cargo and Other Revenue (\$B)				
<b>Revenue guidance to be provided at a future date</b>				
<b>Operating Expense</b> <sup>1</sup> (¢/ASM)				
Mainline Unit Cost Excluding Profit Sharing & Ancillary Business Expense	13.66 —		13.44 —	
Regional Unit Cost	13.75	9.7% — 10.4%	13.52	6.2% — 6.8%
Consolidated Unit Cost Excluding Profit Sharing & Ancillary Business Expense	19.31 —		18.70 —	
	19.40	(0.4%) — 0.0%	18.86	(3.8%) — (3.0%)
	14.40 —		14.13 —	
	14.49	7.9% — 8.5%	14.22	4.3% — 5.0%
<b>Non-Fuel Expense</b> <sup>1</sup> (¢/ASM)				
Mainline Unit Cost Excluding Profit Sharing, Fuel & Ancillary Business Expense	8.75 — 8.84	4.5% — 5.5%	8.50 — 8.58	4.5% — 5.5%
Regional Unit Cost Excluding Fuel	11.62 —		11.26 —	
Consolidated Unit Cost Excluding Profit Sharing, Fuel & Ancillary Business Expense	11.71	(7.1%) — (6.4%)	11.42	(6.7%) — (5.4%)
	9.12 — 9.21	2.5% — 3.5%	8.86 — 8.95	2.5% — 3.5%
<b>Ancillary Business Expense</b> (\$M)	\$65		\$340	
<b>Select Expense Measures</b> (\$M)				
Aircraft Rent	\$250		\$1,020	
Depreciation and Amortization	\$390		\$1,560	
<b>Fuel Expense</b>				
Mainline Fuel Consumption (Million Gallons)	790		3,320	
Regional Fuel Consumption (Million Gallons)	180		730	
Consolidated Fuel Consumption (Million Gallons)	970		4,050	
Consolidated Fuel Price Excluding Hedges	\$3.21 / Gallon		\$3.21 / Gallon	
Consolidated Fuel Price Including Cash Settled Hedges	\$3.27 / Gallon		\$3.27 / Gallon	
<b>Non-Operating Expense</b> (\$M)	\$200 — \$220		\$770 — \$830	
<b>Income Taxes</b>				
Income Tax Rate	0%		0%	
<b>Capital Expenditures</b> (\$M)				
Gross Capital Expenditures ex Net Purchase Deposits	\$410		\$2,335	
Net Capital Expenditures ex Net Purchase Deposits	\$275		\$1,250	
Net Purchase Deposits	\$19		(\$70)	
<b>Debt and Capital Lease Obligations</b> (\$B)				
Scheduled Debt and Capital Lease Obligations	\$0.4		\$1.3	

1. Excludes special charges.

## Company Outlook

### Fuel Hedge Positions by Quarter

As of Jan. 18, 2012, the Company had hedged approximately 42% of its expected first half of 2012 consolidated fuel consumption; further details are as follows:

		1Q 2012		2Q 2012			3Q 2012			
		% of Expected Consumption	Weighted Average Strike Price	% of Expected Consumption	Weighted Average Strike Price		% of Expected Consumption	Weighted Average Strike Price		
WTI Crude Oil Call Options	(\$/bbl)	2%	\$99.40	—	—		—	—		
Heating Oil Call Options	(\$/gal)	15%	3.23	12%	3.20		—	—		
Jet Fuel Call Options	(\$/gal)	—	—	—	—		1%	3.13		
Brent Crude Collars	(\$/bbl)	1%	115	83	2%	115	81	11%	115	80
Heating Oil Collars	(\$/gal)	22%	3.17	2.57	22%	3.08	2.46	2%	3.10	2.35
Jet Fuel Collars	(\$/gal)	—	—	—	—		10%	3.10		2.35
Diesel Fuel Collars	(\$/gal)	—	—	—	—		2%	3.00		2.35
WTI Crude Oil Swaps	(\$/bbl)	2%	94.43		—	—		—	—	
Heating Oil Swaps	(\$/gal)	1%	2.93		—	—		—	—	
Jet Fuel Swaps	(\$/gal)	5%	2.90		—	—		—	—	
<b>Total</b>		<b>48%</b>			<b>36%</b>			<b>26%</b>		

### Fuel Price Sensitivity

The table below outlines the Company's estimated settled hedge impacts at various crude oil prices, based on the hedge portfolio as of Jan. 18, 2012:

Crude Oil Price*	Cash Settled Hedge Impact	1Q12	2Q12	3Q12	4Q12	FY12
<b>\$115 per Barrel</b>	Fuel Price Excluding Hedge** (\$/gal)	\$ 3.46	\$ 3.54	\$ 3.56	\$ 3.53	\$ 3.52
	Increase/(Decrease) to Fuel Expense (\$/gal)	(\$0.03)	(\$0.04)	(\$0.08)	(\$0.06)	(\$0.05)
<b>\$110 per Barrel</b>	Fuel Price Excluding Hedge** (\$/gal)	\$ 3.37	\$ 3.42	\$ 3.44	\$ 3.41	\$ 3.41
	Increase/(Decrease) to Fuel Expense (\$/gal)	\$ 0.01	\$ 0.02	(\$0.02)	(\$0.01)	(\$0.00)
<b>\$105 per Barrel</b>	Fuel Price Excluding Hedge** (\$/gal)	\$ 3.28	\$ 3.30	\$ 3.32	\$ 3.29	\$ 3.30
	Increase/(Decrease) to Fuel Expense (\$/gal)	\$ 0.04	\$ 0.05	\$ 0.02	\$ 0.02	\$ 0.03
<b>\$101.19 per Barrel</b>	Fuel Price Excluding Hedge** (\$/gal)	\$ 3.21	\$ 3.21	\$ 3.23	\$ 3.20	\$ 3.21
	Increase/(Decrease) to Fuel Expense (\$/gal)	\$ 0.05	\$ 0.05	\$ 0.03	\$ 0.03	\$ 0.04
<b>\$95 per Barrel</b>	Fuel Price Excluding Hedge** (\$/gal)	\$ 3.10	\$ 3.07	\$ 3.08	\$ 3.06	\$ 3.07
	Increase/(Decrease) to Fuel Expense (\$/gal)	\$ 0.06	\$ 0.05	\$ 0.03	\$ 0.03	\$ 0.04
<b>\$90 per Barrel</b>	Fuel Price Excluding Hedge** (\$/gal)	\$ 3.01	\$ 2.95	\$ 2.96	\$ 2.94	\$ 2.96
	Increase/(Decrease) to Fuel Expense (\$/gal)	\$ 0.07	\$ 0.05	\$ 0.03	\$ 0.03	\$ 0.05
<b>\$85 per Barrel</b>	Fuel Price Excluding Hedge** (\$/gal)	\$ 2.91	\$ 2.83	\$ 2.84	\$ 2.82	\$ 2.85
	Increase/(Decrease) to Fuel Expense (\$/gal)	\$ 0.08	\$ 0.05	\$ 0.03	\$ 0.03	\$ 0.05
<b>\$80 per Barrel</b>	Fuel Price Excluding Hedge** (\$/gal)	\$ 2.82	\$ 2.71	\$ 2.72	\$ 2.70	\$ 2.74
	Increase/(Decrease) to Fuel Expense (\$/gal)	\$ 0.10	\$ 0.06	\$ 0.03	\$ 0.03	\$ 0.05
<b>\$75 per Barrel</b>	Fuel Price Excluding Hedge** (\$/gal)	\$ 2.73	\$ 2.59	\$ 2.60	\$ 2.58	\$ 2.62
	Increase/(Decrease) to Fuel Expense (\$/gal)	\$ 0.12	\$ 0.07	\$ 0.03	\$ 0.03	\$ 0.06
<b>\$70 per Barrel</b>	Fuel Price Excluding Hedge** (\$/gal)	\$ 2.64	\$ 2.47	\$ 2.49	\$ 2.46	\$ 2.51
	Increase/(Decrease) to Fuel Expense (\$/gal)	\$ 0.14	\$ 0.10	\$ 0.04	\$ 0.03	\$ 0.08

\* Projected impacts assume a common, parallel jet fuel refining crack spread consistent with Jan. 18, 2012 forward prices and a parallel crude forward price curve consistent with Jan. 18, 2012 forward prices. Row headings refer to illustrative spot closing prices on Jan. 18, 2012.

\*\* Fuel price per gallon excluding hedge impacts, but including taxes and transportation costs.

## Company Outlook

### Fleet Plan

As of Jan. 26, 2012, the Company's fleet plan, including aircraft operated by the Company or on the Company's behalf under a capacity purchase agreement is as follows:

	<u>Mainline Aircraft</u>						<u>FY YOY D</u>
	<u>YE 2011</u>	<u>1Q 2012 D</u>	<u>2Q 2012 D</u>	<u>3Q 2012 D</u>	<u>4Q 2012 D</u>	<u>YE 2012</u>	
B747-400	23	—	—	—	—	23	—
B777-200	74	—	—	—	—	74	—
B787-8	—	—	—	2	3	5	5
B767-200/300/400	59	—	(3)	—	(2)	54	(5)
B757-200/300	155	—	—	(1)	(4)	150	(5)
B737-500/700/800/900	238	(4)	5	(3)	2	238	—
A319/A320	152	—	—	—	—	152	—
<b>Total Mainline Aircraft</b>	<b>701</b>	<b>(4)</b>	<b>2</b>	<b>(2)</b>	<b>(1)</b>	<b>696</b>	<b>(5)</b>

  

	<u>Regional Aircraft</u>						<u>FY YOY D</u>
	<u>YE 2011</u>	<u>1Q 2012 D</u>	<u>2Q 2012 D</u>	<u>3Q 2012 D</u>	<u>4Q 2012 D</u>	<u>YE 2012</u>	
Q400	30	—	—	—	—	30	—
Q300	5	—	—	—	—	5	—
Q200	16	—	—	—	—	16	—
ERJ-145	263	(3)	(1)	(1)	3	261	(2)
CRJ200	79	(4)	—	—	—	75	(4)
CRJ700	115	—	—	—	(5)	110	(5)
EMB 120	9	—	—	—	—	9	—
EMB 170	38	—	—	—	—	38	—
<b>Total Regional Aircraft</b>	<b>555</b>	<b>(7)</b>	<b>(1)</b>	<b>(1)</b>	<b>(2)</b>	<b>544</b>	<b>(11)</b>

  

<b>Total Aircraft</b>	<b>1,256</b>	<b>(11)</b>	<b>1</b>	<b>(3)</b>	<b>(3)</b>	<b>1,240</b>	<b>(16)</b>
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### Share Count

These share count charts are based upon several assumptions including market stock price and number of shares outstanding. The number of shares used in the actual earnings per share calculation will likely be different from those set forth below.

<u>Net Income</u>	<u>1Q 2012 (Estimated)</u>		
	<u>Basic Share Count (in millions)</u>	<u>Diluted Share Count (in millions)</u>	<u>Interest Add-back (in \$ millions)</u>
Less than or equal to \$0	330	330	\$—
\$1 million - \$36 million	330	331	—
\$37 million - \$61 million	330	371	4
\$62 million - \$111 million	330	383	7
\$112 million - \$297 million	330	388	8
\$298 million or greater	330	392	11

<u>Net Income</u>	<u>Full Year 2012 (Estimated)</u>		
	<u>Basic Share Count (in millions)</u>	<u>Diluted Share Count (in millions)</u>	<u>Interest Add-back (in \$ millions)</u>
Less than or equal to \$0	331	331	\$—
\$1 million - \$145 million	331	332	—
\$146 million - \$248 million	331	372	17
\$249 million - \$447 million	331	384	26
\$448 million - \$1,195 million	331	389	32
\$1,196 million or greater	331	393	46



### Passenger Revenue Reclassification

In the fourth quarter of 2011, the Company reclassified revenue associated with mileage redemption activity for non-air travel awards from Passenger Revenue to Other Revenue. This change was made retrospectively and 2010 and 2011 results were restated to reflect the reclassification. The adjustment to prior periods is below:

(\$ millions)	2010					2011				
	1Q	2Q	3Q	4Q	FY	1Q	2Q	3Q	4Q	FY
<b>Passenger Revenue</b>										
Mainline	(\$ 35)	(\$ 25)	(\$ 25)	(\$ 32)	(\$117)	(\$ 55)	(\$ 30)	(\$ 28)	(\$ 24)	(\$137)
Regional	(8)	(5)	(6)	(8)	(27)	(14)	(7)	(7)	(6)	(34)
<b>Consolidated</b>	<b>(\$ 43)</b>	<b>(\$ 30)</b>	<b>(\$ 31)</b>	<b>(\$ 40)</b>	<b>(\$144)</b>	<b>(\$ 69)</b>	<b>(\$ 37)</b>	<b>(\$ 35)</b>	<b>(\$ 30)</b>	<b>(\$171)</b>
<b>Other Revenue</b>										
Other Operating Revenue	\$ 43	\$ 30	\$ 31	\$ 40	\$ 144	\$ 69	\$ 37	\$ 35	\$ 30	\$ 171
<b>Total Revenue</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>

Updated financial statements are available for download at [www.united.com/ir](http://www.united.com/ir) on the Pro-Forma Financials page under Investor Resources.

### Non-GAAP to GAAP Reconciliations

Pursuant to SEC Regulation G, the Company has included the following reconciliation of reported non-GAAP financial measures to comparable financial measures reported on a GAAP basis. The Company believes that excluding fuel costs and certain other items from some measures is useful to investors because it provides an additional measure of management's performance excluding the effects of a significant cost item over which management has limited influence, and the effects of certain other items that would otherwise make analysis of the Company's operating performance more difficult.

Mainline Unit Cost (¢/ASM)	Estimated 1Q 2012		Estimated FY 2012	
	Low	High	Low	High
Mainline CASM Excluding Profit Sharing	13.79	13.88	13.59	13.67
Special Items and other exclusions (a)	—	—	—	—
Mainline CASM Excluding Profit Sharing & Special Items (b)	13.79	13.88	13.59	13.67
Less: Ancillary Business Expense	0.13	0.13	0.15	0.15
Mainline CASM Excluding Profit Sharing, Special Items & Ancillary Business Expense (b)	13.66	13.75	13.44	13.52
Less: Fuel Expense (c)	4.91	4.91	4.94	4.94
Mainline CASM Excluding Profit Sharing, Ancillary Business Expense, Fuel & Special Items (b)	8.75	8.84	8.50	8.58
<b>Regional Unit Cost (¢/ASM)</b>	<b>Low</b>	<b>High</b>	<b>Low</b>	<b>High</b>
Regional CASM	19.31	19.40	18.70	18.86
Less: Fuel Expense	7.69	7.69	7.44	7.44
Regional CASM Excluding Fuel	11.62	11.71	11.26	11.42
<b>Consolidated Unit Cost (¢/ASM)</b>	<b>Low</b>	<b>High</b>	<b>Low</b>	<b>High</b>
Consolidated CASM Excluding Profit Sharing	14.51	14.60	14.26	14.35
Special Items and other exclusions (a)	—	—	—	—
Consolidated CASM Excluding Profit Sharing & Special Items (b)	14.51	14.60	14.26	14.35
Less: Ancillary Business Expense	0.11	0.11	0.13	0.13
Consolidated CASM Excluding Profit Sharing, Ancillary Business Expense & Special Items (b)	14.40	14.49	14.13	14.22
Less: Fuel Expense (c)	5.28	5.28	5.27	5.27
Consolidated CASM Excluding Profit Sharing, Ancillary Business Expense, Fuel & Special Items (b)	9.12	9.21	8.86	8.95

- (a) Operating expense per ASM – CASM excludes special items, the impact of certain primarily non-cash impairment, severance and other similar accounting charges. While the Company anticipates that it will record such special items and charges throughout the year and may record profit sharing, at this time the Company is unable to provide an estimate of these items with reasonable certainty.
- (b) These financial measures provide management and investors the ability to measure and monitor the Company's performance on a consistent basis.
- (c) Both the cost and availability of fuel are subject to many economic and political factors and are therefore beyond the Company's control.

### Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995:

Certain statements included in this investor update are forward-looking and thus reflect our current expectations and beliefs with respect to certain current and future events and financial performance. Such forward-looking statements are and will be subject to many risks and uncertainties relating to our operations and business environment that may cause actual results to differ materially from any future results expressed or implied in such forward-looking statements. Words such as "expects," "will," "plans," "anticipates," "indicates," "believes," "forecast," "guidance," "outlook" and similar expressions are intended to identify forward-looking statements. Additionally, forward-looking statements include statements which do not relate solely to historical facts, such as statements which identify uncertainties or trends, discuss the possible future effects of current known trends or uncertainties, or which

indicate that the future effects of known trends or uncertainties cannot be predicted, guaranteed or assured. All forward-looking statements in this investor update are based upon information available to us on the date of this investor update. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, changed circumstances or otherwise, except as required by applicable law. Our actual results could differ materially from these forward-looking statements due to numerous factors including, without limitation, the following: our ability to comply with the terms of our various financing arrangements; the costs and availability of financing; our ability to maintain adequate liquidity; our ability to execute our operational plans; our ability to control our costs, including realizing benefits from our resource optimization efforts, cost reduction initiatives and fleet replacement programs; our ability to utilize our net operating losses; our ability to attract and retain customers; demand for transportation in the markets in which we operate; an outbreak of a disease that affects travel demand or travel behavior; demand for travel and the impact that global economic conditions have on customer travel patterns; excessive taxation and the inability to offset future taxable income; general economic conditions (including interest rates, foreign currency exchange rates, investment or credit market conditions, crude oil prices, costs of aviation fuel and energy refining capacity in relevant markets); our ability to cost-effectively hedge against increases in the price of aviation fuel; any potential realized or unrealized gains or losses related to fuel or currency hedging programs; the effects of any hostilities, act of war or terrorist attack; the ability of other air carriers with whom we have alliances or partnerships to provide the services contemplated by the respective arrangements with such carriers; the costs and availability of aviation and other insurance; the costs associated with security measures and practices; industry consolidation or changes in airline alliances; competitive pressures on pricing and on demand; our capacity decisions and the capacity decisions of our competitors; U.S. or foreign governmental legislation, regulation and other actions (including open skies agreements and environmental regulations); labor costs; our ability to maintain satisfactory labor relations and the results of the collective bargaining agreement process with our union groups; any disruptions to operations due to any potential actions by our labor groups; weather conditions; the possibility that expected merger synergies will not be realized or will not be realized within the expected time period; and other risks and uncertainties set forth under Item 1A., Risk Factors of our Annual Report on Form 10-K, as well as other risks and uncertainties set forth from time to time in the reports we file with the SEC. Consequently, forward-looking statements should not be regarded as representations or warranties by us that such matters will be realized.

For further questions, contact Investor Relations at (312) 997-8610 or [investorrelations@united.com](mailto:investorrelations@united.com)