#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q (Mark One) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 Ň For the quarterly period ended June 30, 2014 OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to Exact Name of Registrant as Specified in its Charter, Principal Executive Office Address and Commission I.R.S. Employer State of File Number Telephone Number Incorporation Identification No United Continental Holdings, Inc. 001-06033 Delaware 36-2675207 233 South Wacker Drive Chicago, Illinois 60606 (872) 825-4000 001-10323 United Airlines, Inc. Delaware 74-2099724 233 South Wacker Drive, Chicago, Illinois 60606 (872) 825-4000 Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. United Continental Holdings, Inc. Yes 🗵 No 🗆 United Airlines, Inc. Yes 🗵 No 🗆 Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this Chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes 🗵 No 🗆 United Continental Holdings, Inc. Yes 🛛 No 🗆 United Airlines, Inc. Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. United Continental Holdings, Inc. Large accelerated filer Accelerated filer $\Box$ Non-accelerated filer $\Box$ Smaller reporting company United Airlines, Inc. Large accelerated filer Accelerated filer $\Box$ Non-accelerated filer Smaller reporting company $\Box$ Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). United Continental Holdings, Inc. Yes 🗆 No 🗵 United Airlines, Inc. Yes 🗆 No 🗵 The number of shares outstanding of each of the issuer's classes of common stock as of July 14, 2014 is shown below: United Continental Holdings, Inc. 373,574,562 shares of common stock (\$0.01 par value) 1,000 (100% owned by United Continental Holdings, Inc.) There is no market for United Airlines, Inc. common stock. United Airlines, Inc. OMISSION OF CERTAIN INFORMATION

This combined Form 10-Q is separately filed by United Continental Holdings, Inc. and United Airlines, Inc. United Airlines, Inc. meets the conditions set forth in General Instruction H(1)(a) and (b) of Form 10-O and is therefore filing this form with the reduced disclosure format allowed under that General Instruction.

# United Continental Holdings, Inc. United Airlines, Inc.

## Quarterly Report on Form 10-Q For the Quarter Ended June 30, 2014

## PART I. FINANCIAL INFORMATION

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## PART I. FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS.

## UNITED CONTINENTAL HOLDINGS, INC. STATEMENTS OF CONSOLIDATED OPERATIONS (UNAUDITED) (In millions, except per share amounts)

	Three Months Ended June 30,		Six Months <b>E</b>		Ended June 30,		
	2	014	 2013		2014		2013
Operating revenue:							
Passenger—Mainline	\$	7,148	\$ 6,829	\$	12,996	\$	12,767
Passenger—Regional		1,833	 1,839		3,369		3,460
Total passenger revenue		8,981	8,668		16,365		16,227
Cargo		232	236		441		463
Other operating revenue		1,116	 1,097		2,219		2,032
		10,329	 10,001		19,025		18,722
Operating expense:						_	
Aircraft fuel		3,101	3,068		6,018		6,118
Salaries and related costs		2,187	2,175		4,340		4,302
Regional capacity purchase		591	628		1,150		1,216
Landing fees and other rent		567	507		1,139		1,004
Aircraft maintenance materials and outside repairs		471	480		929		918
Depreciation and amortization		417	425		826		833
Distribution expenses		346	347		664		675
Aircraft rent		222	235		446		475
Special charges (Note 10)		169	52		221		144
Other operating expenses		1,352	 1,314		2,735		2,531
		9,423	 9,231		18,468		18,216
Operating income		906	770		557		506
Nonoperating income (expense):							
Interest expense		(186)	(194)		(373)		(395)
Interest capitalized		13	12		27		23
Interest income		4	6		9		11
Miscellaneous, net		54	 (123)		(35)		(100)
		(115)	 (299)		(372)		(461)
Income before income taxes		791	471		185		45
Income tax expense (benefit)		2	 2		5		(7)
Net income	\$	789	\$ 469	\$	180	\$	52
Earnings per share, basic	\$	2.11	\$ 1.37	\$	0.48	\$	0.15
Earnings per share, diluted	\$	2.01	\$ 1.21	\$	0.47	\$	0.15

The accompanying Combined Notes to Condensed Consolidated Financial Statements are an integral part of these statements.

# UNITED CONTINENTAL HOLDINGS, INC. STATEMENTS OF CONSOLIDATED COMPREHENSIVE INCOME (LOSS) (UNAUDITED) (In millions)

	Three Months Ended June 30,			Six Months Ende			e 30,							
	2	2014	2013		2013		2013		2013 20		2013 2014		- -	2013
Net income	\$	789	\$	469	\$	180	\$	52						
Other comprehensive income (loss), net change related to:														
Fuel derivative financial instruments		32		(10)		25		(10)						
Employee benefit plans		(18)		459		(39)		480						
Investments and other		(5)		9		(5)		7						
		9		458		(19)		477						
Total comprehensive income, net	\$	798	\$	927	\$	161	\$	529						

The accompanying Combined Notes to Condensed Consolidated Financial Statements are an integral part of these statements.

## UNITED CONTINENTAL HOLDINGS, INC. CONSOLIDATED BALANCE SHEETS (In millions, except shares)

ASSETS	(Unaudited) June 30, 2014	December 31, 2013
Current assets:		
Cash and cash equivalents	\$ 3,424	\$ 3,220
Short-term investments	2,372	1,901
Total unrestricted cash, cash equivalents and short-term investments	5,796	5,121
Restricted cash	48	31
Receivables, less allowance for doubtful accounts (2014—\$15; 2013—\$13)	1,665	1,503
Aircraft fuel, spare parts and supplies, less obsolescence allowance (2014—\$181; 2013—\$162)	685	667
Deferred income taxes	586	676
Prepaid expenses and other	839	704
	9,619	8,702
Operating property and equipment:		
Owned—	10.000	10 500
Flight equipment	19,983	18,786
Other property and equipment	3,850	3,687
	23,833	22,473
Less—Accumulated depreciation and amortization	(6,665)	
	17,168	16,393
Purchase deposits for flight equipment	799	706
Capital leases—		
Flight equipment	1,423	1,490
Other property and equipment	322	307
	1,745	1,797
Less—Accumulated amortization	(855)	(849)
	890	948
	18,857	18,047
Other assets:		10,017
Goodwill	4,523	4,523
Intangibles, less accumulated amortization (2014—\$987; 2013—\$933)	4,372	4,436
Restricted cash	303	364
Other, net	773	740
	9,971	10,063
	\$ 38,447	\$ 36,812
	φ 50,447	ф <u>50,012</u>

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## UNITED CONTINENTAL HOLDINGS, INC. CONSOLIDATED BALANCE SHEETS (In millions, except shares)

	(Unaudited June 30, 2014		December 31, 2013
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities:	¢ = 00	-	¢ 0.405
Advance ticket sales	\$ 5,02		\$ 3,405
Frequent flyer deferred revenue	2,14		2,369
Accounts payable	2,44		2,087
Accrued salaries and benefits	1,46		1,696
Current maturities of long-term debt	1,16		1,368
Current maturities of capital leases	9		117
Other	99		1,065
	13,33	4	12,107
Long-term debt	10,35	4	10,171
Long-term obligations under capital leases	70	0	753
Other liabilities and deferred credits:			
Frequent flyer deferred revenue	2,73	5	2,535
Postretirement benefit liability	1,68	9	1,703
Pension liability	1,58	9	1,650
Advanced purchase of miles	1,22	6	1,338
Deferred income taxes	1,57	6	1,662
Lease fair value adjustment, net	52	6	626
Other	1,37	1	1,283
	10,71	2	10,797
Commitments and contingencies			
Stockholders' equity:			
Preferred stock	-	_	
Common stock at par, \$0.01 par value; authorized 1,000,000,000 shares; outstanding 373,569,662 and 362,283,555			
shares at June 30, 2014 and December 31, 2013, respectively		4	4
Additional capital invested	7,63	6	7,425
Accumulated deficit	(4,83	5)	(5,015)
Stock held in treasury, at cost	(4	7)	(38)
Accumulated other comprehensive income	58		608
	3,34	7	2,984
	\$ 38,44	7	\$ 36,812

The accompanying Combined Notes to Condensed Consolidated Financial Statements are an integral part of these statements.

## UNITED CONTINENTAL HOLDINGS, INC. CONDENSED STATEMENTS OF CONSOLIDATED CASH FLOWS (UNAUDITED) (In millions)

		ths Ended e 30,
	2014	2013
Cash Flows from Operating Activities:		
Net cash provided by operating activities	\$ 2,158	\$ 1,541
Cash Flows from Investing Activities:		
Capital expenditures	(953)	(821)
Increase in short-term and other investments, net	(474)	(41)
Decrease in restricted cash, net	44	12
Proceeds from sale of property and equipment	43	17
Other, net	8	
Net cash used in investing activities	(1,332)	(833)
Cash Flows from Financing Activities:		
Payments of long-term debt	(912)	(1,737)
Proceeds from issuance of long-term debt	395	520
Principal payments under capital leases	(58)	(73)
Other, net	(47)	(45)
Net cash used in financing activities	(622)	(1,335)
Net increase (decrease) in cash and cash equivalents	204	(627)
Cash and cash equivalents at beginning of the period	3,220	4,770
Cash and cash equivalents at end of the period	\$ 3,424	\$ 4,143
Investing and Financing Activities Not Affecting Cash:		
Property and equipment acquired through the issuance of debt	\$ 658	\$ 225
Exchanges of certain convertible notes for common stock	202	189
Airport construction financing	11	29

The accompanying Combined Notes to Condensed Consolidated Financial Statements are an integral part of these statements.

## UNITED AIRLINES, INC. STATEMENTS OF CONSOLIDATED OPERATIONS (UNAUDITED) (In millions)

	Three Months Ended June 30,		Six Months End		Ended	ided June 30,	
		2014	 2013		2014		2013
Operating revenue:							
Passenger—Mainline	\$	7,148	\$ 6,829	\$	12,996	\$	12,767
Passenger—Regional		1,833	 1,839		3,369		3,460
Total passenger revenue		8,981	8,668		16,365		16,227
Cargo		232	236		441		463
Other operating revenue		1,116	 1,099	_	2,219	_	2,036
		10,329	 10,003		19,025		18,726
Operating expense:				_			
Aircraft fuel		3,101	3,068		6,018		6,118
Salaries and related costs		2,187	2,175		4,340		4,302
Regional capacity purchase		591	628		1,150		1,216
Landing fees and other rent		567	507		1,139		1,004
Aircraft maintenance materials and outside repairs		471	480		929		918
Depreciation and amortization		417	425		826		833
Distribution expenses		346	347		664		675
Aircraft rent		222	235		446		475
Special charges (Note 10)		169	52		221		144
Other operating expenses		1,352	 1,313	_	2,727	_	2,530
		9,423	 9,230		18,460		18,215
Operating income		906	773		565		511
Nonoperating income (expense):							
Interest expense		(188)	(188)		(377)		(391)
Interest capitalized		13	12		27		23
Interest income		4	6		9		11
Miscellaneous, net		36	 (117)	_	(30)	_	(32)
		(135)	(287)		(371)		(389)
Income before income taxes		771	 486		194		122
Income tax expense		2	2		5		
Net income	\$	769	\$ 484	\$	189	\$	122

The accompanying Combined Notes to Condensed Consolidated Financial Statements are an integral part of these statements.

#### UNITED AIRLINES, INC. STATEMENTS OF CONSOLIDATED COMPREHENSIVE INCOME (LOSS) (UNAUDITED) 5)

(In	mil	lions)
•		

	Three Months Ended June 30,			S	ix Months <b>E</b>	Ended Ju	ne 30,	
	2	2014 2013		2014		2013		
Net income	\$	769	\$	484	\$	189	\$	122
Other comprehensive income (loss), net change related to:								
Fuel derivative financial instruments		32		(10)		25		(10)
Employee benefit plans		(18)		459		(39)		480
Investments and other		(6)		9		(5)		8
Other		—		—		—		6
		8		458		(19)		484
Total comprehensive income, net	\$	777	\$	942	\$	170	\$	606

The accompanying Combined Notes to Condensed Consolidated Financial Statements are an integral part of these statements. 9

## UNITED AIRLINES, INC. CONSOLIDATED BALANCE SHEETS (In millions, except shares)

	(Unaudited) June 30, 2014	December 31, 2013
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 3,418	\$ 3,214
Short-term investments	2,372	1,901
Total unrestricted cash, cash equivalents and short-term investments	5,790	5,115
Restricted cash	48	31
Receivables, less allowance for doubtful accounts (2014—\$15; 2013—\$13)	1,665	1,503
Aircraft fuel, spare parts and supplies, less obsolescence allowance		
(2014—\$181; 2013—\$162)	685	667
Deferred income taxes	579	674
Prepaid expenses and other	887	705
	9,654	8,695
Operating property and equipment:		
Owned—		
Flight equipment	19,983	18,786
Other property and equipment	3,850	3,687
	23,833	22,473
Less—Accumulated depreciation and amortization	(6,665)	(6,080)
	17,168	16,393
Purchase deposits for flight equipment	799	706
Capital leases—		
Flight equipment	1,423	1,490
Other property and equipment	322	307
	1,745	1,797
Less—Accumulated amortization	(855)	(849)
	890	948
	18,857	18,047
Other assets:		
Goodwill	4,523	4,523
Intangibles, less accumulated amortization (2014—\$987; 2013—		,
\$933)	4,372	4,436
Restricted cash	303	364
Other, net	1,222	1,221
	10,420	10,544
	\$ 38,931	\$ 37,286

(continued on next page)

## UNITED AIRLINES, INC. CONSOLIDATED BALANCE SHEETS (In millions, except shares)

	(Unaudited)	
	June 30, 2014	December 31, 2013
LIABILITIES AND STOCKHOLDER'S EQUITY		
Current liabilities:		
Advance ticket sales	\$ 5,027	\$ 3,405
Frequent flyer deferred revenue	2,147	2,369
Accounts payable	2,446	2,092
Accrued salaries and benefits	1,460	1,696
Current maturities of long-term debt	1,168	1,368
Current maturities of capital leases	98	117
Payables to related parties	100	114
Other	984	1,064
	13,430	12,225
Long-term debt	10,255	10,020
Long-term obligations under capital leases	700	753
Other liabilities and deferred credits:		
Frequent flyer deferred revenue	2,735	2,535
Postretirement benefit liability	1,689	1,703
Pension liability	1,589	1,650
Advanced purchase of miles	1,226	1,338
Deferred income taxes	1,570	1,661
Lease fair value adjustment	526	626
Other	1,634	1,552
	10,969	11,065
Commitments and contingencies		
Stockholder's equity:		
Common stock at par, \$0.01 par value; authorized 1,000 shares;		
issued and outstanding 1,000 shares at both June 30, 2014 and		
December 31, 2013	_	
Additional capital invested	7,540	7,590
Accumulated deficit	(4,552)	(4,743)
Accumulated other comprehensive income	589	608
Receivable from related parties	_	(232)
•	3,577	3,223
	\$ 38,931	\$ 37,286
	φ 50,551	φ 37,200

The accompanying Combined Notes to Condensed Consolidated Financial Statements are an integral part of these statements.

## UNITED AIRLINES, INC. CONDENSED STATEMENTS OF CONSOLIDATED CASH FLOWS (UNAUDITED) (In millions)

Net cash provided by operating activities\$ 2,149\$ 1,538Cash Flows from Investing Activities:(953)(821)Increase in short-term and other investments, net(474)(41)Decrease in restricted cash, net4412Proceeds from sale of property and equipment4316Other, net8Net cash used in investing activities(1,332)(834)Cash Flows from Financing Activities:(1,332)(1,377)Proceeds from issuance of long-term debt(912)(1,737)Proceeds from issuance of long-term debt(38)(42)Net cash used in financing activities(58)(73)Other, net(38)(42)Net cash used in financing activities(613)(1,332)Principal payments under capital leases(58)(73)Other, net(38)(42)Net cash used in financing activities(613)(1,332)Net cash used in financing activities(613)(1,332)Cash and cash equivalents204(628)Cash and cash equivalents at beginning of the period3,2144,765Cash and cash equivalents at end of the period\$ 3,418\$ 4,137		Six Months 1	Ended June 30,
Net cash provided by operating activities       \$ 2,149       \$ 1,538         Cash Flows from Investing Activities:       (474)       (421)         Capital expenditures       (474)       (411)         Decrease in short-term and other investments, net       (474)       (411)         Decrease in restricted cash, net       44       12         Proceeds from sale of property and equipment       43       16         Other, net       8          Net cash used in investing activities       (1,332)       (834)         Cash Flows from Financing Activities:       (1,332)       (834)         Payments of long-term debt       (912)       (1,737)         Proceeds from issuance of long-term debt       395       520         Principal payments under capital leases       (58)       (73)         Other, net       (38)       (42)         Net cash used in financing activities       (613)       (1,332)         Net cash used in financing activities       204       (628)         Cash and cash equivalents at beginning of the period       3,214       4,765         Cash and cash equivalents at end of the period       3,214       4,765         Cash and cash equivalents at end of the period       5       3,418       5       4,137		2014	2013
Capital expenditures       (953)       (821)         Increase in short-term and other investments, net       (474)       (41)         Decrease in restricted cash, net       (474)       (41)         Decrease in restricted cash, net       43       12         Proceeds from sale of property and equipment       43       16         Other, net       8          Net cash used in investing activities       (1,332)       (834)         Cash Flows from Financing Activities:       (1,332)       (834)         Proceeds from issuance of long-term debt       (912)       (1,737)         Proceeds from issuance of long-term debt       (912)       (1,737)         Proceeds from issuance of long-term debt       (58)       (73)         Other, net       (38)       (42)         Net cash used in financing activities       (58)       (73)         Other, net       (38)       (42)         Net cash used in financing activities       (58)       (73)         Other, net       (38)       (42)         Net cash used in financing activities       (58)       (73)         Other, net       (38)       (428)         Sa and cash equivalents at beginning of the period       3,214       4,765         <	Cash Flows from Operating Activities:		
Capital expenditures(953)(821)Increase in short-term and other investments, net(474)(41)Decrease in restricted cash, net4412Proceeds from sale of property and equipment4316Other, net8Net cash used in investing activities(1,332)(834)Cash Flows from Financing Activities:(1,332)(1,377)Proceeds from isuance of long-term debt(912)(1,737)Proceeds from isuance of long-term debt(912)(1,332)Other, net(38)(422)Principal payments under capital leases(58)(73)Other, net(38)(422)Net cash used in financing activities(613)(1,332)Principal payments under capital leases(613)(1,332)Cash and cash equivalents204(628)Cash and cash equivalents at beginning of the period3,2144,765Cash and cash equivalents at ed of the period\$ 3,418\$ 4,137Investing and Financing Activities Not Affecting Cash:	Net cash provided by operating activities	\$ 2,149	\$ 1,538
Increase in short-term and other investments, net(474)(41)Decrease in restricted cash, net4412Proceeds from sale of property and equipment4316Other, net8—Net cash used in investing activities(1,332)(834)Cash Flows from Financing Activities:912)(1,737)Proceeds from issuance of long-term debt(912)(1,737)Proceeds from issuance of long-term debt(912)(1,737)Proceeds from issuance of long-term debt(58)(73)Other, net(38)(42)Net cash used in financing activities(613)(1,332)Net cash used in financing activities(613)(1,332)Net cash used in financing activities204(628)Cash and cash equivalents at beginning of the period3,2144,765Cash and cash equivalents at net of the period\$3,418\$Property and equipment acquired through the issuance of debt\$658\$225Transfer of UAL subsidiaries to United186——Contribution of capital associated with conversion of convertible notes156—	Cash Flows from Investing Activities:		
Decrease in restricted cash, net4412Proceeds from sale of property and equipment4316Other, net8Net cash used in investing activities(1,332)(834)Cash Flows from Financing Activities:(912)(1,737)Proceeds from issuance of long-term debt(912)(1,737)Proceeds from issuance of long-term debt395520Principal payments under capital leases(58)(73)Other, net(38)(42)Net cash used in financing activities(613)(1,332)Net cash used in financing activities(613)(1,332)Net cash used in financing activities(613)(1,332)Net cash used in financing activities(628)(628)Cash and cash equivalents at beginning of the period3,2144,765Cash and cash equivalents at end of the period\$ 3,418\$ 4,137Investing and Financing Activities Not Affecting Cash:	Capital expenditures	(953)	(821)
Proceeds from sale of property and equipment4316Other, net8Net cash used in investing activities(1,332)(834)Cash Flows from Financing Activities:(912)(1,737)Proceeds from issuance of long-term debt(912)(1,737)Proceeds from issuance of long-term debt395520Other, net(58)(73)Other, net(58)(73)Other, net(613)(422)Net cash used in financing activities(613)(1,332)Net cash used in financing activities204(628)Cash and cash equivalents204(628)Cash and cash equivalents at beginning of the period3,2144,765Cash and cash equivalents not affecting Cash:	Increase in short-term and other investments, net	(474)	(41)
Other, net8	Decrease in restricted cash, net	44	12
Net cash used in investing activities(1,332)(834)Cash Flows from Financing Activities:(912)(1,737)Proceeds from issuance of long-term debt395520Principal payments under capital leases(58)(73)Other, net(38)(42)Net cash used in financing activities(613)(1,332)Net increase (decrease) in cash and cash equivalents204(628)Cash and cash equivalents at beginning of the period3,2144,765Cash and cash equivalents at end of the period\$ 3,418\$ 4,137Investing and Financing Activities Not Affecting Cash:225Transfer of UAL subsidiaries to United186Contribution of capital associated with conversion of convertible notes156	Proceeds from sale of property and equipment	43	16
Cash Flows from Financing Activities:(912)(1,737)Payments of long-term debt395520Principal payments under capital leases(58)(73)Other, net(38)(42)Net cash used in financing activities(613)(1,332)Net increase (decrease) in cash and cash equivalents204(628)Cash and cash equivalents at beginning of the period3,2144,765Cash and cash equivalents at end of the period\$ 3,418\$ 4,137Investing and Financing Activities Not Affecting Cash:Property and equipment acquired through the issuance of debt\$ 658\$ 225Transfer of UAL subsidiaries to United186Contribution of capital associated with conversion of convertible notes156	Other, net	8	
Payments of long-term debt(912)(1,737)Proceeds from issuance of long-term debt395520Principal payments under capital leases(58)(73)Other, net(38)(42)Net cash used in financing activities(613)(1,332)Net increase (decrease) in cash and cash equivalents204(628)Cash and cash equivalents at beginning of the period3,2144,765Cash and cash equivalents at end of the period\$ 3,418\$ 4,137Investing and Financing Activities Not Affecting Cash:	Net cash used in investing activities	(1,332)	(834)
Proceeds from issuance of long-term debt395520Principal payments under capital leases(58)(73)Other, net(38)(42)Net cash used in financing activities(613)(1,332)Net increase (decrease) in cash and cash equivalents204(628)Cash and cash equivalents at beginning of the period3,2144,765Cash and cash equivalents at end of the period\$ 3,418\$ 4,137Investing and Financing Activities Not Affecting Cash:	Cash Flows from Financing Activities:		
Principal payments under capital leases(58)(73)Other, net(38)(42)Net cash used in financing activities(613)(1,332)Net increase (decrease) in cash and cash equivalents204(628)Cash and cash equivalents at beginning of the period3,2144,765Cash and cash equivalents at end of the period\$ 3,418\$ 4,137Investing and Financing Activities Not Affecting Cash:	Payments of long-term debt	(912)	(1,737)
Other, net(38)(42)Net cash used in financing activities(613)(1,332)Net increase (decrease) in cash and cash equivalents204(628)Cash and cash equivalents at beginning of the period3,2144,765Cash and cash equivalents at end of the period\$ 3,418\$ 4,137Investing and Financing Activities Not Affecting Cash:Property and equipment acquired through the issuance of debt\$ 658\$ 225Transfer of UAL subsidiaries to United186-Contribution of capital associated with conversion of convertible notes156-	Proceeds from issuance of long-term debt	395	520
Net cash used in financing activities(613)(1,332)Net increase (decrease) in cash and cash equivalents204(628)Cash and cash equivalents at beginning of the period3,2144,765Cash and cash equivalents at end of the period\$ 3,418\$ 4,137Investing and Financing Activities Not Affecting Cash:	Principal payments under capital leases	(58)	(73)
Net increase (decrease) in cash and cash equivalents204(628)Cash and cash equivalents at beginning of the period3,2144,765Cash and cash equivalents at end of the period\$ 3,418\$ 4,137Investing and Financing Activities Not Affecting Cash:Property and equipment acquired through the issuance of debt\$ 658\$ 225Transfer of UAL subsidiaries to United186-Contribution of capital associated with conversion of convertible notes156-	Other, net	(38)	(42)
Cash and cash equivalents at beginning of the period3,2144,765Cash and cash equivalents at end of the period\$ 3,418\$ 4,137Investing and Financing Activities Not Affecting Cash:-Property and equipment acquired through the issuance of debt\$ 658\$ 225Transfer of UAL subsidiaries to United186-Contribution of capital associated with conversion of convertible notes156-	Net cash used in financing activities	(613)	(1,332)
Cash and cash equivalents at end of the period\$ 3,418\$ 4,137Investing and Financing Activities Not Affecting Cash:Property and equipment acquired through the issuance of debt\$ 658\$ 225Transfer of UAL subsidiaries to United186Contribution of capital associated with conversion of convertible notes156	Net increase (decrease) in cash and cash equivalents	204	(628)
Investing and Financing Activities Not Affecting Cash: Property and equipment acquired through the issuance of debt Transfer of UAL subsidiaries to United Contribution of capital associated with conversion of convertible notes 156	Cash and cash equivalents at beginning of the period	3,214	4,765
Property and equipment acquired through the issuance of debt\$ 658\$ 225Transfer of UAL subsidiaries to United186—Contribution of capital associated with conversion of convertible notes156—	Cash and cash equivalents at end of the period	\$ 3,418	\$ 4,137
Transfer of UAL subsidiaries to United186Contribution of capital associated with conversion of convertible notes156	Investing and Financing Activities Not Affecting Cash:		
Contribution of capital associated with conversion of convertible notes 156 —	Property and equipment acquired through the issuance of debt	\$ 658	\$ 225
		186	
Airport construction financing1129	Contribution of capital associated with conversion of convertible notes	156	—
	Airport construction financing	11	29

The accompanying Combined Notes to Condensed Consolidated Financial Statements are an integral part of these statements.

## UNITED CONTINENTAL HOLDINGS, INC. AND UNITED AIRLINES, INC. COMBINED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

United Continental Holdings, Inc. (together with its consolidated subsidiaries, "UAL" or the "Company") is a holding company and its principal, wholly-owned subsidiary is United Airlines, Inc. (together with its consolidated subsidiaries, "United"). This Quarterly Report on Form 10-Q is a combined report of UAL and United including their respective consolidated financial statements. As UAL consolidates United for financial statement purposes, disclosures that relate to activities of United also apply to UAL, unless otherwise noted. United's operating revenues and operating expenses comprise nearly 100% of UAL's revenues and operating expenses. In addition, United comprises approximately the entire balance of UAL's assets, liabilities and operating cash flows. When appropriate, UAL and United are named specifically for their individual contractual obligations and related disclosures and any significant differences between the operations and results of UAL and United are separately disclosed and explained. We sometimes use the words "we," "our," "us," and the "Company" in this report for disclosures that relate to all of UAL and United.

The UAL and United unaudited condensed consolidated financial statements shown here have been prepared as required by the U.S. Securities and Exchange Commission (the "SEC"). Some information and footnote disclosures normally included in financial statements that comply with accounting principles generally accepted in the United States ("GAAP") have been condensed or omitted as permitted by the SEC. The financial statements include all adjustments, including normal recurring adjustments and other adjustments, which are considered necessary for a fair presentation of the Company's financial position and results of operations. The UAL and United financial statements should be read together with the information included in the Company's Annual Report on Form 10-K for the year ended December 31, 2013 (the "2013 Annual Report"). The Company's quarterly financial data is subject to seasonal fluctuations and historically its second and third quarter financial results, which reflect higher travel demand, are better than its first and fourth quarter financial results.

## NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

*Frequent Flyer Accounting.* On March 30, 2014, US Airways exited Star Alliance. Effective with the exit date, the Company updated its estimated selling price for miles to a value based on the equivalent ticket value less fulfillment discount, which incorporates the expected redemption of miles. The equivalent ticket value used as the basis for the estimated selling price of miles is based on the prior 12 months' weighted average equivalent ticket value of similar fares as those used to settle award redemptions while taking into consideration such factors as redemption pattern, cabin class, loyalty status and geographic region. The estimated selling price of miles is adjusted by a fulfillment discount that considers a number of factors, including redemption patterns of various customer groups. This change in estimate was applied on a prospective basis beginning April 1, 2014. The estimated impact of this change on consolidated revenue is expected to be an increase of approximately \$75 million in 2014.

*Related Party Receivables.* At December 31, 2013, United had receivables from two affiliates, which were wholly-owned subsidiaries of UAL, of \$232 million that were classified against stockholder's equity. UAL transferred all of its equity interest in each of the two subsidiaries to United in the first quarter of 2014, and the transfers have been reflected as reductions in paid in capital.

*Recently Issued Accounting Standards*. In May 2014, the Financial Accounting Standards Board ("FASB") amended the FASB Accounting Standards Codification and created a new Topic 606, Revenue from Contracts with Customers. This amendment prescribes that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The amendment supersedes the revenue recognition requirements in Topic 605, Revenue Recognition, and most industry-specific guidance throughout the Industry Topics of the Codification. The amendments will become effective for the Company's annual and interim reporting periods beginning January 1, 2017. The Company is evaluating the impact on its financial statements.

## NOTE 2 - EARNINGS PER SHARE

The table below represents the computation of UAL's basic and diluted earnings per share amounts and the number of securities that have been excluded from the computation of diluted earnings per share amounts because they were antidilutive (in millions, except per share amounts):

	Three Months Ended June 30,			Si	ne 30,			
	2	2014	2	2013	2	2014	4	2013
Basic earnings per share:								
Net income	\$	789	\$	469	\$	180	\$	52
Less: Income allocable to participating securities		(1)		(1)		(1)		
Earnings available to common stockholders	\$	788	\$	468	\$	179	\$	52
Basic weighted-average shares outstanding		373		341		371		337
Earnings per share, basic	\$	2.11	\$	1.37	\$	0.48	\$	0.15
Diluted earnings per share:								
Earnings available to common stockholders	\$	788	\$	468	\$	179	\$	52
Effect of convertible notes		6		11		6		
Earnings available to common stockholders including the effect of dilutive securities	\$	794	\$	479	\$	185	\$	52
Diluted shares outstanding:								
Basic weighted-average shares outstanding		373		341		371		337
Effect of convertible notes		22		53		21		_
Effect of employee stock options		1			_			
Diluted weighted-average shares outstanding		396		394		392		337
Earnings per share, diluted	\$	2.01	\$	1.21	\$	0.47	\$	0.15
Potentially dilutive shares excluded from diluted per share amounts:								
Restricted stock and stock options		1		3		2		3
Convertible notes				—		4		57

During the second quarter of 2014, UAL used cash to purchase and retire \$28 million aggregate principal amount of its 4.5% Convertible Notes due 2015 (the "4.5% Convertible Notes") in market transactions. The corresponding equivalent amount of shares of UAL common stock are excluded from the determination of diluted weighted-average shares outstanding for the three and six months ended June 30, 2014 from the date the debt was purchased.

In the first quarter of 2014, UAL issued approximately five million additional shares of UAL common stock in exchange for, or upon conversion of, \$46 million in aggregate principal amount of UAL's outstanding 6% convertible senior notes due 2029 held by holders of these notes. The newly issued shares of UAL common stock are included in the determination of basic weighted-average shares outstanding for the three and six months ended June 30, 2014 from the date the shares were issued. The Company retired the 6% convertible senior notes acquired in the exchange.

Also, in the first quarter of 2014, holders of substantially all of the remaining \$156 million outstanding principal amount of the 4.5% Senior Limited-Subordination Convertible Notes due 2021 (the "4.5% Notes") exercised their right to convert such notes into approximately five million shares of UAL common stock at a conversion rate of 30.6419 shares of UAL common stock per \$1,000 principal amount of 4.5% Notes. The newly issued shares of UAL common stock are included in the determination of basic weighted-average shares outstanding for the three and six months ended June 30, 2014 from the date the shares were issued. See Note 9 for additional information related to exercises of rights under the 4.5% Notes.

UAL's Board of Directors has authorized a share repurchase program to acquire up to \$1 billion of UAL's common stock. UAL may repurchase shares through the open market, privately negotiated transactions, block trades, or accelerated share repurchase transactions from time to time in accordance with applicable securities laws. UAL will repurchase shares of common stock subject to prevailing market conditions, and may discontinue such repurchases at any time. On July 24, 2014, UAL entered into agreements under which it will repurchase approximately \$200 million of shares of UAL common stock through an accelerated share repurchase program. The specific number of shares that UAL will ultimately repurchase under this accelerated share repurchase program will be determined based on a calculation period not to exceed approximately three months.

## NOTE 3 - ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The tables below present the components of the Company's accumulated other comprehensive income (loss), net of tax ("AOCI") (in millions):

		ion and ther						
	-	tirement	Deriv	vative	Invest	tments		
UAL (a)	Lia	bilities	Cont	tracts	and	Other	Т	otal
Balance at March 31, 2014	\$	563	\$	4	\$	13	\$	580
Changes in value				31		1		32
Amounts reclassified to earnings		(18)	_	1		(6)		(23)
Net change		(18)		32		(5)		9
Balance at June 30, 2014	\$	545	\$	36	\$	8	\$	589
Balance at December 31, 2013	\$	584	\$	11	\$	13	\$	608
Changes in value		(5)		21		1		17
Amounts reclassified to earnings		(34)		4		(6)		(36)
Net change		(39)		25		(5)		(19)
Balance at June 30, 2014	\$	545	\$	36	\$	8	\$	589

UAL (a)	Posti	sion and Other retirement abilities	 vative tracts	 tments Other	Total
Balance at March 31, 2013	\$	(1,021)	\$ (10)	\$ 4	\$ (1,027)
Changes in value		442	(19)	9	432
Amounts reclassified to earnings		17	9		26
Net change		459	(10)	9	 458
Balance at June 30, 2013	\$	(562)	\$ (20)	\$ 13	\$ (569)
Balance at December 31, 2012	\$	(1,042)	\$ (10)	\$ 6	\$ (1,046)
Changes in value		442	(28)	7	421
Amounts reclassified to earnings		38	 18	 	 56
Net change		480	(10)	7	477
Balance at June 30, 2013	\$	(562)	\$ (20)	\$ 13	\$ (569)

Details about AOCI Components	Thre	An e Months E	ne 30,	Affected Line Item in the Statements of Consolidated Operations					
	2	2014	20	)13	20	)14	20	013	
Derivatives designated as cash flow hedges							-		
Fuel contracts-reclassifications of losses into earnings (b)	\$	1	\$	9	\$	4	\$	18	Aircraft fuel
Amortization of pension and post-retirement items									
Amortization of unrecognized (gains) losses and prior									
service cost (credit) (b) (c)	\$	(18)	\$	17	\$	(34)	\$	38	Salaries and related costs
Investments and other									
Available for sale securities-reclassifications of gains into									
earnings (b)	\$	(6)	\$		\$	(6)	\$	—	Miscellaneous, net

(a) UAL and United amounts are substantially the same except for an additional \$6 million of income tax benefit at United in the six months ended June 30, 2013 and additional (losses) gains related to investments and other of \$(1) million and \$1 million in the three months ended June 30, 2014 and the six months ended June 30, 2013, respectively.
(b) Income tax expense for these items was offset by the Company's valuation allowance.
(c) This AOCI component is included in the computation of net periodic pension and other postretirement costs (see Note 5 of this report for additional details).

## NOTE 4 - INCOME TAXES

Our effective tax rates are lower than the federal statutory rate of 35% primarily because of the impact of changes to existing valuation allowances. We continue to provide a valuation allowance for our deferred tax assets in excess of deferred tax liabilities because we have concluded that it is more likely than not that such deferred tax assets will ultimately not be realized.

### NOTE 5 - EMPLOYEE BENEFIT PLANS

Defined Benefit Pension and Other Postretirement Benefit Plans. The Company's net periodic benefit cost includes the following components (in millions):

			Other Post	retirement			
	Pension	Benefits	Benefits				
	Three Mor	nths Ended	Three Months Ended June 30,				
	Jun	e 30,					
	2014	2013	2014	2013			
Service cost	\$ 25	\$ 32	\$ 4	\$ 14			
Interest cost	50	47	22	28			
Expected return on plan assets	(44)	(40)	—	—			
Amortization of unrecognized (gain) loss and prior service cost (credit)	2	15	(20)	2			
Curtailment (gain) loss	—	2	—	—			
Settlement (gain) loss		(1)					
Total	\$ 33	\$ 55	\$ 6	\$ 44			

	Six Mont	Benefits ths Ended e   30,	Other Postı Bene Six Month June	fits 1s Ended
	2014	2013	2014	2013
Service cost	\$ 49	\$ 65	\$ 9	\$ 28
Interest cost	101	94	44	56
Expected return on plan assets	(89)	(80)	(1)	(1)
Amortization of unrecognized (gain) loss and prior service cost (credit)	5	33	(39)	5
Curtailment (gain) loss		2		
Settlement (gain) loss		(1)		
Total	\$ 66	\$ 113	\$ 13	\$ 88

During the three and six months ended June 30, 2014, the Company contributed \$61 million and \$118 million to its tax-qualified defined benefit pension plans.



Share-Based Compensation. In February 2014, UAL granted share-based compensation awards pursuant to the United Continental Holdings, Inc. 2008 Incentive Compensation Plan. These share-based compensation awards include approximately 0.3 million shares of restricted stock and 0.5 million restricted stock units ("RSUs") that vest pro-rata over three years on the anniversary of the grant date. The time-vested RSUs are cash-settled based on the 20-day average closing price of UAL common stock immediately prior to the vesting date. In addition, the Company granted 0.6 million performance-based RSUs that will vest based on the Company's return on invested capital for the three years ending December 31, 2016. If this performance condition is achieved, cash payments will be made after the end of the performance period based on the 20-day average closing price of UAL common stock immediately prior to the vesting date. The table below presents information related to share-based compensation (in millions):

	Three Months Ended June 30,						Six Months Ended June 30			
	2014			)13	20	)14	2013			
Share-based compensation expense (a)	\$ 14		\$	13	\$	46	\$	40		
	June 3	0, 2014	Decembe	er 31, 2013						
Unrecognized share-based compensation	\$	74	\$	44						

(a) Includes \$3 million of expense recognized in merger integration-related costs for the six months ended June 30, 2014. Includes \$3 million and \$11 million of expense recognized in merger integration-related costs for the three and six months ended June 30, 2013, respectively.

**Profit Sharing Plans.** Substantially all employees participated in profit sharing plans, which depending on the work group, pay from 5% to 20% of total pre-tax earnings, excluding special items and share-based compensation expense, to eligible employees when pre-tax profit, excluding special items, profit sharing expense and share-based compensation program expense, exceeds \$10 million. Eligible U.S. co-workers in each participating work group received a profit sharing payout using a formula based on the ratio of each qualified co-worker's annual eligible earnings to the eligible earnings of all qualified co-workers in all domestic work groups. The international profit sharing plan paid eligible non-U.S. co-workers the same percentage of eligible pay that is calculated under the U.S. profit sharing plan for management and administrative employees. Profit sharing expense is recorded as a component of salaries and related costs in the consolidated statements of operations.

## NOTE 6 - FINANCIAL INSTRUMENTS AND FAIR VALUE MEASUREMENTS

The table below presents disclosures about the financial assets and financial liabilities measured at fair value on a recurring basis in the Company's financial statements (in millions):

		June 30,	2014		December 31, 2013						
	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3			
				UA							
Cash and cash equivalents	\$ 3,424	\$ 3,424	\$ —	\$ —	\$ 3,220	\$ 3,220	\$ —	\$ —			
Short-term investments:											
Asset-backed securities	910	—	910	—	694	—	694	—			
Corporate debt	790	—	790	—	685		685				
Certificates of deposit placed											
through an account registry											
service ("CDARS")	308	—	308	—	301		301				
Auction rate securities	26	—		26	105			105			
U.S. government and agency notes	40		40	—	38		38				
Other fixed income securities	298	—	298		78		78				
Fuel derivatives, net	116		116	—	104		104				
Enhanced equipment trust certificates											
("EETC")	59	_	_	59	61	_	_	61			
Foreign currency derivative asset											
(liability), net	(1)	—	(1)	—	1		1				
Restricted cash	351	351			395	395					
				Uni	ited						
Cash and cash equivalents	\$ 3,418	\$ 3,418	\$ —	\$ —	\$ 3,214	\$ 3,214	\$ —	\$ —			
Short-term investments:	. ,	. ,				. ,					
Asset-backed securities	910	_	910	_	694	_	694				
Corporate debt	790	_	790	_	685		685	_			
CDARS	308	_	308	_	301	_	301	—			
Auction rate securities	26	_	_	26	105	_	_	105			
U.S. government and agency notes	40	—	40	—	38	—	38	—			
Other fixed income securities	298	_	298	_	78	_	78				
Fuel derivatives, net	116	—	116	—	104	—	104	—			
EETC	59	_	_	59	61			61			
Foreign currency derivative asset											
(liability), net	(1)		(1)	_	1		1				
Restricted cash	351	351	_	_	395	395	_	_			
Convertible debt derivative asset	449		—	449	480			480			
Convertible debt option liability	(263)		_	(263)	(270)	_		(270)			

Available-for-sale investment maturities - The short-term investments and EETC securities shown in the table above are classified as available-for-sale. As of June 30, 2014, asset-backed securities have remaining maturities of less than one year to approximately 40 years, corporate debt securities have remaining maturities of less than one year to approximately 24 to 32 years. U.S. government and other securities have maturities of less than one year to approximately four years. The EETC securities have various maturities with the final maturity in 2019.

The table below presents disclosures about the activity for "Level 3" financial assets and financial liabilities (in millions):

	Three Months Ended June 30,														
				2014				2013							
		UAL and	United	United			UAL and United			United					
	Loan- Aucti	ident Related on Rate irities	EETC	Convertible Debt Supplemental Derivative Asset		I Con O	Convertible Debt Conversion Option Liability		udent -Related ion Rate urities	<u>EETC</u>	Convertible Debt Supplemental Derivative <u>Asset</u>		Convertible Debt Conversion Option Liability		
Balance at March 31	\$	96	\$ 59	\$	584	\$	(352)	\$	108	\$61	\$	413	\$	(209)	
Purchases, (sales), issuances and															
(settlements) (net)		(74)			(62)		34								
Gains and (losses):															
Reported in earnings:															
Realized		9	—		(5)		5		—	—		—		—	
Unrealized			—		(68)		50					(18)		10	
Reported in other comprehensive															
income (loss)		(5)			_				7	1					
Balance at June 30	\$	26	\$ 59	\$	449	\$	(263)	\$	115	\$62	\$	395	\$	(199)	

						Six	Months Er	nded Jun	e 30,					
				2014				2013						
		UAL and U	Jnited	United			UAL and United			United				
	Student		Debt Debt d Supplemental Conversion e Derivative Option		version ption	Student Loan-Related Auction Rate Securities		<u>EETC</u>	Convertible Debt Supplemental Derivative <u>Asset</u>		Co	nvertible Debt nversion Option Liability		
Balance at January 1	\$	105	\$ 61	\$	480	\$	(270)	\$	116	\$63	\$	268	\$	(128)
Purchases, (sales), issuances and														
settlements (net)		(84)	(3)		(62)		34		(10)	(2)				
Gains and (losses):														
Reported in earnings:														
Realized		10			(5)		5		2	—				—
Unrealized		—			36		(32)		1			127		(71)
Reported in other comprehensive														
income (loss)		(5)	1						6	1				—
Balance at June 30	\$	26	\$ 59	\$	449	\$	(263)	\$	115	\$62	\$	395	\$	(199)

United's debt-related derivatives presented in the tables above relate to (a) supplemental indenture agreements that provide that United's convertible debt is convertible into shares of UAL common stock upon the terms and conditions specified in the indentures, and (b) the embedded conversion options in United's convertible debt that are required to be separated and accounted for as though they are free-standing derivatives as a result of the United debt becoming convertible into the common stock of a different reporting entity. The derivatives described above relate to the 6% Convertible Junior Subordinated Debentures due 2030 and the 4.5% Convertible Notes. Gains (losses) on these derivatives are recorded in Nonoperating income (expense): Miscellaneous, net in United's Statements of Consolidated Operations. These derivatives along with their gains (losses) are reported in United's separate financial statements and are eliminated in consolidation for UAL.

Derivative instruments and investments presented in the tables above have the same fair value as their carrying value. The table below presents the carrying values and estimated fair values of financial instruments not presented in the tables above (in millions):

	Fair Value of Debt by Fair Value Hierarchy Level											
		Ju	ne 30, 2014	ļ			013					
	Carrying					Carrying						
	Amount	Fair Value				Amount		Fair	Value			
		Total	Level 1	Level 2	Level 3		Total	Level 1	Level 2	Level 3		
UAL debt	\$ 11,522	\$ 12,771	\$ —	\$ 9,182	\$ 3,589	\$ 11,539	\$ 12,695	\$ —	\$ 8,829	\$ 3,866		
United debt	11,423	12,453	—	8,864	3,589	11,388	12,249	—	8,383	3,866		

#### Quantitative Information About Level 3 Fair Value Measurements (in millions)

Item	Ju	/alue at ne 2014	Valuation Technique	Unobservable Input	Range (Weighted Average)
Auction rate securities	\$	26	Valuation Service / Broker Quotes	Broker quotes (a)	NA
EETC		59	Discounted Cash Flows	Structure credit risk (b)	3%
Convertible debt derivative asset		449	Binomial Lattice Model	Expected volatility (c) Own credit risk (d)	40% - 60% (41%) 5%
Convertible debt option liability		(263)	Binomial Lattice Model	Expected volatility (c) Own credit risk (d)	40% - 60% (42%) 5%

(a) Broker quotes obtained by a third-party valuation service.

(b) Represents the credit risk premium of the EETC structure above the risk-free rate that the Company has determined market participants would use when pricing the instruments.

(c) Represents the range in volatility estimates that the Company has determined market participants would use when pricing the instruments.

(d) Represents the range of Company-specific risk adjustments that the Company has determined market participants would use as a model input.

Valuation Processes - Level 3 Measurements - Depending on the instrument, the Company utilizes broker quotes obtained from third-party valuation services, discounted cash flow methods, or option pricing methods, as indicated above. Valuations using discounted cash flow methods are generally conducted by the Company. Valuations using option pricing models are generally provided to the Company by third-party valuation experts. Each reporting period, the Company reviews the unobservable inputs used by third-party valuation experts for reasonableness utilizing relevant information available to the Company from other sources.

The Company uses broker quotes obtained from a valuation service (in replacement of a discounted cash flows method) for valuing auction rate securities. This approach provides the best available information.

Sensitivity Analysis - Level 3 Measurements - Changes in the structure credit risk would be unlikely to cause material changes in the fair value of the EETCs.

The significant unobservable inputs used in the fair value measurement of the United convertible debt derivative assets and liabilities are the expected volatility in UAL common stock and the Company's own credit risk. Significant increases (decreases) in expected stock volatility would result in a higher (lower) fair value measurement. Significant increases (decreases) in the Company's own credit risk would result in a lower (higher) fair value measurement. A change in one of the inputs would not necessarily result in a directionally similar change in the other.

Fair value of the financial instruments included in the tables above was determined as follows:

Description Cash and cash equivalents	Fair Value Methodology           The carrying amounts approximate fair value because of the short-term maturity of these assets.
Short-term investments and Restricted cash	Fair value is based on (a) the trading prices of the investment or similar instruments, (b) an income approach, which uses valuation techniques to convert future amounts into a single present amount based on current market expectations about those future amounts when observable trading prices are not available, (c) internally-developed models of the expected future cash flows related to the securities, or (d) broker quotes obtained by third-party valuation services.
Fuel derivatives	Derivative contracts are privately negotiated contracts and are not exchange traded. Fair value measurements are estimated with option pricing models that employ observable inputs. Inputs to the valuation models include contractual terms, market prices, yield curves, fuel price curves and measures of volatility, among others.
Foreign currency derivatives	Fair value is determined with a formula utilizing observable inputs. Significant inputs to the valuation models include contractual terms, risk-free interest rates and forward exchange rates.
Debt	Fair values were based on either market prices or the discounted amount of future cash flows using our current incremental rate of borrowing for similar liabilities.
Convertible debt derivative asset and option liability	United used a binomial lattice model to value the conversion options and the supplemental derivative assets. Significant binomial model inputs that are not objectively determinable include volatility and the Company's credit risk component of the discount rate.

#### NOTE 7 - HEDGING ACTIVITIES

#### Fuel Derivatives

Aircraft fuel has been the Company's single largest operating expense for the last several years. The availability and price of aircraft fuel significantly affects the Company's operations, results of operations, financial position and liquidity. Aircraft fuel prices can fluctuate based on a multitude of factors including market expectations of supply and demand balance, inventory levels, geopolitical events, economic growth expectations, fiscal/monetary policies and financial investment flows. To protect against increases in the prices of aircraft fuel, the Company routinely hedges a portion of its future fuel requirements. As of June 30, 2014, the Company had hedged approximately 21%, 19% and less than 1% of its projected fuel requirements (416 million gallons, 742 million gallons and 35 million gallons, respectively) for the remainder of 2014, 2015 and 2016, respectively, with commonly used financial hedge instruments based on aircraft fuel or closely related commodities, such as diesel fuel and crude oil. As of June 30, 2014, the Company had fuel hedges expiring through March 2016. The Company does not enter into derivative instruments for non-risk management purposes.

As required, the Company assesses the effectiveness of each of its individual hedges on a quarterly basis. The Company also examines the effectiveness of its entire hedging program on a quarterly basis utilizing statistical analysis. This analysis involves utilizing regression and other statistical analyses that compare changes in the price of aircraft fuel to changes in the prices of the commodities used for hedging purposes.

Upon proper qualification, the Company accounts for certain fuel derivative instruments as cash flow hedges. All derivatives designated as hedges that meet certain requirements are granted hedge accounting treatment. The types of instruments the Company utilizes that qualify for special hedge accounting treatment typically include swaps, call options, collars (which consist of a purchased call option and a sold put option) and four-way collars (a collar with a higher strike sold call option and a lower strike purchased put option). Generally, utilizing hedge accounting, all periodic changes in fair value of the derivatives designated as hedges that are considered to be effective are recorded in AOCI until the underlying fuel is consumed and recorded in fuel expense. The Company is exposed to the risk that its hedges may not be effective in offsetting changes in the cost of fuel and that its hedges may not continue to qualify for hedge accounting. Hedge ineffectiveness results when the change in the fair value of the derivative instrument exceeds the change in the value of the Company's expected future cash outlay to purchase and consume fuel. To the extent that the periodic changes in the fair value of the derivatives are not effective, that ineffectiveness is classified as Nonoperating income (expense): Miscellaneous, net in the statements of consolidated operations.

The Company also utilizes certain derivative instruments that are economic hedges but do not qualify for hedge accounting under U.S. GAAP. As with derivatives that qualify for hedge accounting, the purpose of these economic hedges is to mitigate the adverse financial impact of potential increases in the price of fuel. Currently, the only such economic hedges in the Company's hedging portfolio are three-way collars (a collar with a higher strike sold call option). The Company records changes in the fair value of three-way collars to Nonoperating income (expense): Miscellaneous, net in the statements of consolidated operations.

If the Company terminates a derivative prior to its contractual settlement date, then the cumulative gain or loss recognized in AOCI at the termination date remains in AOCI until the forecasted transaction occurs. In a situation where it becomes probable that a hedged forecasted transaction will not occur, any gains and/or losses that have been recorded to AOCI would be required to be immediately reclassified into earnings. All cash flows associated with purchasing and settling derivatives are classified as operating cash flows in the condensed statements of consolidated cash flows.

The Company records each derivative instrument as a derivative asset or liability (on a gross basis) in its consolidated balance sheets, and, accordingly, records any related collateral on a gross basis. The table below presents the fair value amounts of fuel derivative assets and liabilities and the location of amounts recognized in the Company's financial statements.

The Company's derivatives were reported in its consolidated balance sheets as follows (in millions):

Classification	Balance Sheet Location	June 30, 2014		December 31, 2013	
Derivatives designated as cash flow hedges					
Assets:					
Fuel contracts due within one year	Receivables	\$	17	\$	19
Fuel contracts with maturities greater than one year	Other assets: Other, net		29		6
Total assets		\$	46	\$	25
Derivatives not designated for hedge accounting Assets:					
Fuel contracts due within one year	Receivables	\$	56	\$	70
Fuel contracts with maturities greater than one year	Other assets: Other, net		16		9
Total assets		\$	72	\$	79
Liabilities:					
Fuel contracts due within one year	Current liabilities: Other	\$	1	\$	—
Fuel contracts with maturities greater than one year	Other liabilities and deferred credits: Other		1		
Total liabilities		\$	2	\$	
<u>Total derivatives</u> Assets:					
Fuel contracts due within one year	Receivables	\$	73	\$	89
Fuel contracts with maturities greater than one year	Other assets: Other, net		45		15
Total assets		\$	118	\$	104
Liabilities:					
Fuel contracts due within one year	Current liabilities: Other	\$	1	\$	
Fuel contracts with maturities greater than one year	Other liabilities and deferred credits: Other		1		
Total liabilities		\$	2	\$	—

#### Derivative Credit Risk and Fair Value

The Company is exposed to credit losses in the event of nonperformance by counterparties to its derivative instruments. While the Company records derivative instruments on a gross basis, the Company monitors its net derivative position with each counterparty to monitor credit risk. Based on the fair value of our fuel derivative instruments, our counterparties may require us to post collateral when the price of the underlying commodity decreases, and we may require our counterparties to provide us with collateral when the price of the underlying commodity increases. The Company did not post or hold collateral as of June 30, 2014 and December 31, 2013.

We have master trading agreements with all of our fuel hedging counterparties that allow us to net our fuel hedge derivative positions. We have elected not to net the fair value positions recorded on our consolidated balance sheets. The following table shows the potential net fair value positions (including fuel derivatives and related collateral) had we elected to offset. The table reflects offset at the counterparty level (in millions):

	June 30, 2014	December 31, 2013
Receivables	\$ 72	\$ 89
Other assets: Other, net	44	15
Hedge derivatives, net	\$ 116	\$ 104

The following tables present the impact of derivative instruments and their location within the Company's unaudited statements of consolidated operations (in millions):

#### Derivatives designated as cash flow hedges

					Amount o	f Gain (Loss)		
	Amount of	Gain (Loss)	Lo	DSS	Recog	gnized in		
	Reco	gnized	Reclassif	fied from	Nonoperating income			
	in AOCI or	n Derivatives	AOC	I into	(expense): Miscellaneous, net			
	(Effectiv	e Portion)	Fuel E	xpense	(Ineffective Portion) Three Months Ended			
	Three Mo	nths Ended	Three Mor	nths Ended				
	Jur	ie 30,	Jun	e 30,	Ju	ne 30,		
	2014	2013	2014	2013	2014	2013		
Fuel contracts	\$ 31	\$ (19)	\$ (1)	\$ (9)	\$ 5	\$ (1)		

#### Derivatives designated as cash flow hedges

	Amount of	Gain (Loss)	Lo	ISS		f Gain (Loss) nized in		
	Recog	gnized	Reclassif	ied from	Nonoperating income			
	in AOCI on	Derivatives	AOC	I into	(expense): Miscellaneous, net			
	(Effective	(Effective Portion)		xpense	(Ineffective Portion)			
	Six Mont	hs Ended	Six Mont	hs Ended	Six Months Ended			
	Jun	June 30,		e 30,	Ju	1e 30,		
	2014	2013	2014	2013	2014	2013		
Fuel contracts	\$ 21	\$ (28)	\$ (4)	\$ (18)	\$ 4	\$ (1)		

#### **Derivatives not designated for hedge accounting**

<u>Fuel contracts</u>	Т	hree Mont			Six Mont	 I
	2	June 014	2013	2	June 014	2013
Amount of gain (loss) recognized in Nonoperating income (expense):						
Miscellaneous, net	\$	39	\$ (81)	\$	(1)	\$ (31)

#### **NOTE 8 - COMMITMENTS AND CONTINGENCIES**

*Commitments.* As of June 30, 2014, United had firm commitments to purchase aircraft from The Boeing Company ("Boeing"), Embraer S.A. ("Embraer") and Airbus S.A.S. ("Airbus") presented in the table below:

	Number of Firm
Aircraft Type	Commitments (a)
Airbus A350-1000	35
Boeing 737-900ER	43
Boeing 737 MAX 9	100
Boeing 787-8/-9/-10	54
Embraer 175	26

(a) United also has options and purchase rights for additional aircraft.

The aircraft listed in the table above are scheduled for delivery for the remainder of 2014 through 2025. In the remainder of 2014, United expects to take delivery of nine Boeing 737-900ER aircraft, one Boeing 787-8 aircraft, two Boeing 787-9 aircraft and 15 Embraer 175 aircraft.

The table below summarizes United's commitments as of June 30, 2014, which primarily relate to the acquisition of aircraft and related spare engines, aircraft improvements and include other commitments primarily to acquire information technology services and assets. The table below is adjusted to include the impact of the Company's July 2014 agreement with Boeing to convert seven Boeing 787-8 aircraft originally scheduled to be delivered between 2017 and 2018, to seven Boeing 787-10 aircraft scheduled to be delivered starting after 2018 and other scheduled adjustments.

	(in b	oillions)
Last six months of 2014	\$	1.7
2015		2.9
2016		1.6
2017		1.2
2018		2.1
After 2018		13.8
	\$	23.3

Any incremental firm aircraft orders, including through the exercise of purchase options and purchase rights, will increase the total future capital commitments of the Company.

As of June 2014, United has arranged for EETC and bank debt financing for all 2014 aircraft deliveries other than seven Embraer 175 aircraft. In addition, United has secured backstop financing commitments from certain of its aircraft manufacturers for a limited number of its future aircraft deliveries, subject to certain customary conditions. Financing will be necessary to satisfy the Company's capital commitments for its firm order aircraft and other related capital expenditures. The Company can provide no assurance that any financing not already in place for aircraft and spare engine deliveries will be available to the Company on acceptable terms when necessary or at all. See Note 9 of this report for additional information on aircraft financing.

#### **Guarantees and Off-Balance Sheet Financing**

*Guarantees.* United is the guarantor of approximately \$1.6 billion in aggregate principal amount of tax-exempt special facilities revenue bonds and interest thereon. These bonds, issued by various airport municipalities, are payable solely from rentals paid under long-term agreements with the respective governing bodies. The leasing arrangements associated with \$1.3 billion of these obligations are accounted for as operating leases with the associated expense recorded on a straight-line basis resulting in ratable accrual of the lease obligation over the expected lease term. The leasing arrangements associated with \$272 million of these obligations are accounted for as capital leases. All of these bonds are due between 2015 and 2038.

In the Company's financing transactions that include loans, the Company typically agrees to reimburse lenders for any reduced returns with respect to the loans due to any change in capital requirements and, in the case of loans in which the interest rate is based on the London Interbank Offered Rate ("LIBOR"), for certain other increased costs that the lenders incur in carrying these loans as a result of any change in law, subject in most cases to obligations of the lenders to take certain limited steps to mitigate the requirement for, or the amount of, such increased costs. At June 30, 2014, the Company had \$1.9 billion of floating rate debt and \$246 million of fixed rate debt, with remaining terms of up to twelve years, that are subject to these increased cost provisions. In several financing transactions involving loans or leases from non-U.S. entities, with remaining terms of up to twelve years and an aggregate balance of \$2.1 billion, the Company bears the risk of any change in tax laws that would subject loan or lease payments thereunder to non-U.S. entities to withholding taxes, subject to customary exclusions.

*Credit Facilities.* As of June 30, 2014, United had the entire capacity of \$1.0 billion available under the revolving credit facility of the Company's Credit and Guaranty Agreement (the "Credit Agreement"). See Note 9 of this report for additional information.

*Labor Negotiations.* As of June 30, 2014, United had approximately 86,000 active employees, of whom approximately 80% were represented by various labor organizations. We are currently in the process of negotiating amended collective bargaining agreements with our employee groups without joint collective bargaining agreements, including our technicians and flight attendants.

#### NOTE 9 - DEBT

As of June 30, 2014, a substantial portion of our assets is pledged as collateral for our debt. These assets principally consist of aircraft, route authorities and loyalty program intangible assets. As of June 30, 2014, the Company was in compliance with its debt covenants.

**4.5%** *Convertible Notes.* During the second quarter of 2014, UAL used cash to purchase and retire \$28 million aggregate principal amount of its 4.5% Convertible Notes in market transactions. As of June 30, 2014, the outstanding balance is \$202 million.

6% Convertible Senior Notes. During the three months ended March 31, 2014, UAL issued approximately five million additional shares of UAL common stock in exchange for, or upon conversion of, \$46 million in aggregate principal amount of UAL's outstanding 6% convertible senior notes due 2029 held by the holders of these notes. As of June 30, 2014, the outstanding balance is \$58 million.

8% Notes Due 2024. UAL redeemed in cash at par value all \$400 million aggregate principal amount of its 8% Notes due 2024 on January 17, 2014.

**4.5%** Senior Limited-Subordination Convertible Notes. In June 2011, UAL repurchased at par value approximately \$570 million of the \$726 million outstanding principal amount of its 4.5% Notes with cash after notes were put to UAL by the noteholders. In the first quarter of 2014, holders of substantially all of the remaining \$156 million outstanding principal amount of the 4.5% Notes exercised their right to convert such notes into approximately five million shares of UAL common stock at a conversion rate of 30.6419 shares of UAL common stock per \$1,000 principal amount of 4.5% Notes.

*2013 Credit and Guaranty Agreement.* The Credit Agreement consists of a \$900 million term loan due April 1, 2019 and a \$1.0 billion revolving credit facility available for drawing until April 1, 2018. As of June 30, 2014, United had its entire capacity of \$1.0 billion available under the revolving credit facility of the Company's Credit Agreement. In March 2014, United amended the Credit Agreement to reduce the interest rate payable on the existing \$893 million term loan from LIBOR plus a margin of 3.0% per annum to LIBOR plus a margin of 2.75% per annum, subject to a 0.75% floor.

See Note 11 in the 2013 Annual Report for additional information on the terms of the Credit Agreement.

*EETCs.* In April 2014 and August 2013, United created separate EETC pass-through trusts, each of which issued pass-through certificates. The proceeds of the issuance of the pass-through certificates are used to purchase equipment notes issued by United and secured by its aircraft. The Company records the debt obligation upon issuance of the equipment notes rather than upon the initial issuance of the pass-through certificates. The pass-through certificates represent fractional undivided interests in the respective pass-through trusts and are not obligations of United. The payment obligations under the equipment notes are those of United. Proceeds received from the sale of pass-through certificates are initially held by a depositary in escrow for the benefit of the certificate holders until United issues equipment notes to the trust, which purchases such notes with a portion of the escrowed funds. These escrowed funds are not guaranteed by United and are not reported as debt on our consolidated balance sheet because the proceeds held by the depositary are not United's assets. United expects to receive all proceeds from these pass-through trusts by the end of 2014. Certain details of the pass-through trusts are as follows (in millions, except interest rate):

EETC Date	Class	Pri	ncipal	Final expected distribution date	Stated interest rate	re as of	tal debt corded 5 June 30, 2014	recei issu deb six e Ju	oceeds ved from ance of ot in the months nded une 30, 2014	Remaining proceeds from	
April 2014	A	\$	736	April 2026	4.0%	\$	248	\$	248	\$	488
April 2014	В		213	April 2022	4.75%		72		72		141
August 2013	А		720	August 2025	4.3%		720		567		_
August 2013	В		209	August 2021	5.375%		209		165		
		\$	1,878			\$	1,249	\$	1,052	\$	629

The table below presents contractual principal payments at June 30, 2014 under then-outstanding long-term debt agreements in each of the next five calendar years (in millions):

	UAL	τ	<b>nited</b>
Last six months of 2014	\$ 518	\$	518
2015	2,070		2,070
2016	1,114		1,114
2017	677		677
2018	1,201		1,201
After 2018	 6,096		6,038
	\$ 11,676	\$	11,618

#### **NOTE 10 - SPECIAL CHARGES**

For the three and six months ended June 30, special charges consisted of the following (in millions):

	Three Mon June		Six Mont June	
	2014	2013	2014	2013
Costs associated with permanently grounding Embraer ERJ 135 aircraft	\$ 66	\$ —	\$ 66	\$ —
Severance and benefits	38		52	14
Impairment of assets held for disposal	32	—	33	—
Integration-related costs	17	45	51	115
Losses on sale of assets and other special (gains) losses, net	16	—	19	(3)
Additional costs associated with the temporarily grounded Boeing 787 aircraft	—	7	—	18
Special charges	169	52	221	144
Venezuela local currency loss	—		21	
Income tax benefit	—		(1)	
Total operating and nonoperating special charges, net of income taxes	\$ 169	\$ 52	\$ 241	\$ 144

During the three months ended June 30, 2014, the Company recorded \$66 million for the permanent grounding of 21 of the Company's Embraer ERJ 135 regional aircraft under lease through 2018, which includes an accrual for remaining lease payments and an amount for maintenance return conditions. As a result of the current fuel prices, new Embraer 175 regional jet deliveries and impact of pilot shortages at regional carriers, the Company decided to permanently ground these 21 Embraer ERJ 135 aircraft. The Company continues to operate nine Embraer ERJ 135 aircraft and will assess the possibility of grounding those aircraft when the current capacity purchase contracts end in the fourth quarter of 2014.

During the three and six months ended June 30, 2014, the Company recorded \$38 million and \$52 million, respectively, related to reductions of management and front-line employees, including from Hopkins International Airport ("Cleveland"), as part of its cost savings initiatives. The Company reduced its average daily departures from Cleveland by over 60 percent during the second quarter. The Company is currently evaluating its options regarding its long-term contractual commitments at Cleveland. The capacity reductions at Cleveland may result in further special charges, which could be significant, related to our contractual commitments.

During the three and six months ended June 30, 2014, the Company recorded \$32 million and \$33 million, respectively, for charges related primarily to impairment of its flight equipment held for disposal associated with its Boeing 737-300 and 737-500 fleets.

Integration-related costs include compensation costs related to systems integration and training and relocation for employees.

The Company incurred losses on sales of aircraft and other assets and other special losses totaling \$16 million and \$19 million during the three and six months ended June 30, 2014, respectively.

During the three months ended March 31, 2014, the Company recorded \$21 million of losses as part of Nonoperating income (expense): Miscellaneous, net due to ongoing negotiations applicable to funds held in local Venezuelan currency. Approximately \$100 million of the Company's unrestricted cash balance was held as Venezuelan bolivars as of June 30, 2014.

During the six months ended June 30, 2013, the Company recorded \$14 million associated with a voluntary program offered by United in which certain flight attendants took an unpaid 13-month leave of absence. The flight attendants continue to receive

medical benefits and other Company benefits while on leave under this program. Approximately 1,300 flight attendants opted to participate in the program. In addition, the Company recorded \$18 million associated with the temporary grounding of its Boeing 787 aircraft. The charges were comprised of aircraft depreciation expense and dedicated personnel costs that the Company incurred while the aircraft were grounded. Also, the Company recorded a \$5 million gain related to a contract termination and \$2 million in losses on the sale of assets.

#### Accruals

The accrual for severance and medical costs was \$82 million as of June 30, 2014, compared to \$38 million as of June 30, 2013. The severance-related accrual as of June 30, 2014 is expected to be paid through 2015.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

#### Overview

United Continental Holdings, Inc. (together with its consolidated subsidiaries, "UAL" or the "Company") is a holding company and its principal, wholly-owned subsidiary is United Airlines, Inc. (together with its consolidated subsidiaries, "United"). This Quarterly Report on Form 10-Q is a combined report of UAL and United including their respective consolidated financial statements. As UAL consolidates United for financial statement purposes, disclosures that relate to activities of United also apply to UAL, unless otherwise noted. United's operating revenues and operating expenses comprise nearly 100% of UAL's revenues and operating expenses. In addition, United comprises approximately the entire balance of UAL's assets, liabilities and operating cash flows. When appropriate, UAL and United are named specifically for their individual contractual obligations and related disclosures and any significant differences between the operations and results of UAL and United are separately disclosed and explained. We sometimes use the words "we," "our," "us," and the "Company" in this report for disclosures that relate to all of UAL and United.

The Company transports people and cargo through its mainline operations, which utilize jet aircraft with at least 118 seats, and regional operations, which utilize smaller aircraft that are operated under contract by United Express carriers. The Company serves virtually every major market around the world, either directly or through participation in Star Alliance<sup>®</sup>, the world's largest airline alliance. The Company operates an average of more than 5,200 flights a day to 374 airports across six continents.

#### Second Quarter Financial Highlights

- Second quarter 2014 net income was \$919 million, or \$2.34 diluted earnings per share, excluding \$169 million of special charges, and excluding \$46 million of mark-to-market gains recorded in Nonoperating expense from fuel hedges settling in future periods and adjusting for \$7 million of prior period gains recorded in Nonoperating expense on fuel contracts settled in the current period (combined, "Economic Hedge Adjustments"). Unadjusted second quarter 2014 net income was \$789 million, or \$2.01 diluted earnings per share.
- Passenger revenue increased 3.6% to \$9.0 billion during the second quarter of 2014 as compared to the second quarter of 2013.
- Second quarter 2014 aircraft fuel cost increased 1.1% year-over-year due mainly to a 2.3% increase in fuel prices, partially offset by a 1.2% decrease in fuel consumption.
- Unrestricted liquidity was \$6.8 billion, including \$1.0 billion of undrawn commitments under the revolving credit facility of the Company's Credit and Guaranty Agreement (the "Credit Agreement").
- UAL's Board of Directors has authorized a share repurchase program to acquire up to \$1 billion of UAL's common stock. UAL may repurchase shares
  through the open market, privately negotiated transactions, block trades, or accelerated share repurchase transactions from time to time in accordance
  with applicable securities laws. UAL will repurchase shares of common stock subject to prevailing market conditions, and may discontinue such
  repurchases at any time. On July 24, 2014, UAL entered into agreements under which it will repurchase approximately \$200 million of shares of UAL
  common stock through an accelerated share repurchase program. The specific number of shares that UAL will ultimately repurchase under this
  accelerated share repurchase program will be determined based on a calculation period not to exceed approximately three months.

#### Second Quarter Operational Highlights

- For the quarter ended June 30, 2014, United recorded a U.S. Department of Transportation on-time arrival rate of 75.9% and a system completion factor of 99.0%.
- Consolidated traffic increased 0.6% and consolidated capacity decreased 0.1% during the second quarter of 2014 as compared to the second quarter of 2013. The Company's load factor for the second quarter of 2014 was 85.3%.



- The Company took delivery of 10 Boeing 737-900ER aircraft, one Boeing 787-8 aircraft and three Embraer 175 aircraft during the second quarter of 2014.
- During the second quarter of 2014, the Company announced that it will be making changes to the MileagePlus loyalty program. Effective March 1, 2015, the MileagePlus program will be modified from the current model in which members earn redeemable miles based on distance traveled to one based on ticket price (including base fare and carrier imposed surcharges). Members will be able to earn between five and eleven miles per dollar spent based on their MileagePlus status. The updated program will enhance the rewards for customers who spend more with United and give them improved mileage-earning opportunities.
- The Company announced that the dispatcher work group ratified a new joint collective bargaining agreement.

#### Outlook

In order to generate sustained profitability over the business cycle, the Company manages its capacity to balance with expected demand for travel. The Company expects full-year 2014 consolidated capacity to be between flat and up 1% year-over-year. The Company expects full year 2014 cost per available seat mile ("CASM") excluding profit sharing, third-party business expense, fuel and special charges to increase 1% to 2% year-over-year. We are unable to project CASM including profit sharing, third-party business expense, fuel and special charges as the nature or amount of special charges are not determinable at this time.

United expanded its industry-leading global route network, launching nonstop flights from Houston to Munich; Newark to Santiago, Dominican Republic; and new seasonal service between Chicago and Edinburgh, Scotland, and from Washington D.C. to both Madrid and Nassau, Bahamas. The Company continued to develop its industry-leading Pacific gateway in San Francisco by launching service to Chengdu, China, and announcing service to Tokyo's Haneda airport. The Company also announced new service from Houston to Santiago, Chile, and announced new routes from Chicago to Belize City, Belize; Denver to Panama City, Panama; Houston to Punta Cana, Dominican Republic; and San Francisco to Kelowna, British Columbia. Should fuel prices increase significantly or should the U.S. or global economic growth outlook decline substantially, we would likely adjust our capacity plans to reflect the different operating environment.

#### **RESULTS OF OPERATIONS**

The following discussion provides an analysis of results of operations and reasons for material changes therein for the three months ended June 30, 2014 as compared to the corresponding period in 2013.

#### Second Quarter 2014 Compared to Second Quarter 2013

The Company recorded net income of \$789 million in the second quarter of 2014 as compared to net income of \$469 million in the second quarter of 2013. Excluding special charges and with Economic Hedge Adjustments, the Company had net income of \$919 million in the second quarter of 2014 as compared to net income of \$608 million in the second quarter of 2013. See "Reconciliation of GAAP to Non-GAAP Financial Measures" at the end of this item for additional information related to accounting principles generally accepted in the United States ("GAAP") to Non-GAAP financial measures. We consider a key measure of our performance to be operating income, which was \$906 million for the second quarter of 2014, as compared to \$770 million for the second quarter of 2013. Significant components of our operating results for the three months ended June 30 are as follows (in millions, except percentage changes):

			Increase	% Increase
	2014	2013	(Decrease)	(Decrease)
Operating revenue	\$10,329	\$10,001	\$ 328	3.3
Operating expense	9,423	9,231	192	2.1
Operating income	906	770	136	17.7
Nonoperating expense	(115)	(299)	(184)	(61.5)
Income tax expense	2	2		
Net income	<u>\$ 789</u>	\$ 469	\$ 320	68.2

NM - Not meaningful

Certain consolidated statistical information for the Company's operations for the three months ended June 30 is as follows:

	2014	2013	Increase (Decrease)	% Increase (Decrease)
Passengers (thousands) (a)	35,837	35,952	(115)	(0.3)
Revenue passenger miles ("RPMs") (millions) (b)	53,900	53,581	319	0.6
Available seat miles ("ASMs") (millions) (c)	63,214	63,251	(37)	(0.1)
Passenger load factor (d)	85.3 %	84.7 %	0.6 pts.	N/A
Passenger revenue per available seat mile ("PRASM") (cents)	14.21	13.70	0.51	3.7
Average yield per revenue passenger mile (cents) (e)	16.66	16.18	0.48	3.0
CASM (cents)	14.91	14.59	0.32	2.2
Average price per gallon of fuel, including fuel taxes	\$ 3.09	\$ 3.02	\$ 0.07	2.3
Fuel gallons consumed (millions)	1,004	1,016	(12)	(1.2)
Average full-time equivalent employees	82,000	85,200	(3,200)	(3.8)

(a) The number of revenue passengers measured by each flight segment flown.

(b) The number of scheduled miles flown by revenue passengers

(c) The number of seats available for passengers multiplied by the number of scheduled miles those seats are flown.
 (d) Revenue passenger miles divided by available seat miles.

(e) The average passenger revenue received for each revenue passenger mile flown.

#### **Operating Revenue**

The table below shows year-over-year comparisons by type of operating revenue for the three months ended June 30 (in millions, except for percentage changes):

			Increase	
	2014	2013	(Decrease)	% Change
Passenger—Mainline	\$ 7,148	\$ 6,829	\$ 319	4.7
Passenger—Regional	1,833	1,839	(6)	(0.3)
Total passenger revenue	8,981	8,668	313	3.6
Cargo	232	236	(4)	(1.7)
Other operating revenue	1,116	1,097	19	1.7
	\$10,329	\$10,001	\$ 328	3.3

The table below presents selected passenger revenue and operating data, broken out by geographic region, expressed as second quarter year-over-year changes:

	D	omestic	Pacific	Atlantic	Latin	Total Mainline	Regional	Consolidated
Increase (decrease) from 2013 (a):								
Passenger revenue (in millions)	\$	208	\$ (3)	\$ 46	\$ 68	\$ 319	\$ (6)	\$ 313
Passenger revenue		6.3 %	(0.3) %	2.8 %	10.3 %	4.7 %	(0.3)%	3.6 %
Average fare per passenger		6.1 %	3.0 %	2.6 %	(1.7)%	3.5 %	2.8 %	3.9 %
Yield		6.8 %	(0.8) %	2.1 %	1.5 %	3.8 %	0.6 %	3.0 %
PRASM		7.8 %	(2.6) %	2.5 %	4.4 %	4.4 %	2.4 %	3.7 %
Average stage length		—%	5.2 %	0.6 %	(3.2)%	0.7 %	3.1 %	2.2 %
Passengers		0.1 %	(3.1) %	0.2 %	12.2 %	1.1 %	(3.0)%	(0.3)%
RPMs (traffic)		(0.5)%	0.6 %	0.6 %	8.6 %	0.8 %	(0.9)%	0.6 %
ASMs (capacity)		(1.4)%	2.4 %	0.3 %	5.6 %	0.3 %	(2.7)%	(0.1)%
Passenger load factor (points)		0.8	(1.4)	0.3	2.3	0.4	1.6	0.6

(a) See Item 6 of the Company's Annual Report on Form 10-K for the year ended December 31, 2013 for the definition of these statistics.

Consolidated passenger revenue in the second quarter of 2014 increased 3.6% as compared to the year-ago period due to an increase in consolidated yield of 3.0% year-over-year and an increase of 0.6% in traffic, offset by a reduction in capacity of 0.1% year-over-year.

Cargo revenue decreased \$4 million, or 1.7%, in the second quarter of 2014 as compared to the year-ago period due to lower yield on freight, primarily in the Pacific region, partially offset by higher freight volumes in the Atlantic and Pacific regions and an improvement in mail revenue versus the year-ago period.

Other operating revenue in the second quarter of 2014 increased \$19 million, or 1.7%, as compared to the year-ago period due primarily to an increase in the sale of aircraft fuel to a third party and increases in ancillary revenue and contract services revenue.

#### **Operating Expenses**

The table below includes data related to the Company's operating expenses for the three months ended June 30 (in millions, except for percentage changes):

		Increase				
	2014	2013	(Decrease)	% Change		
Aircraft fuel	\$3,101	\$3,068	\$ 33	1.1		
Salaries and related costs	2,187	2,175	12	0.6		
Regional capacity purchase	591	628	(37)	(5.9)		
Landing fees and other rent	567	507	60	11.8		
Aircraft maintenance materials and outside repairs	471	480	(9)	(1.9)		
Depreciation and amortization	417	425	(8)	(1.9)		
Distribution expenses	346	347	(1)	(0.3)		
Aircraft rent	222	235	(13)	(5.5)		
Special charges	169	52	117	NM		
Other operating expenses	1,352	1,314	38	2.9		
	\$9,423	\$9,231	\$ 192	2.1		

Aircraft fuel expense increased \$33 million, or 1.1%, year-over-year primarily due to a 2.3% increase in the average price per gallon of aircraft fuel, partially offset by a 1.2% decrease in fuel consumption in the second quarter of 2014 compared to the year-ago period. The table below presents the significant changes in aircraft fuel cost per gallon in the three month period ended June 30, 2014 as compared to the year-ago period:

	(In millions)			Avera	age price per	e per gallon	
			%			%	
	2014	2013	Change	2014	2013	Change	
Total aircraft fuel purchase cost excluding fuel hedge impacts	\$3,100	\$3,059	1.3	\$3.09	\$3.01	2.7	
Hedge losses reported in fuel expense	1	9	NM		0.01	NM	
Fuel expense as reported	3,101	3,068	1.1	3.09	3.02	2.3	
Cash received on settled hedges that do not qualify for hedge accounting (a)	5	5	NM	0.01	0.01	NM	
Fuel expense including all gains (losses) from settled hedges	\$3,096	\$3,063	1.1	\$3.08	\$3.01	2.3	
Total fuel consumption (gallons)	1,004	1,016	(1.2)				

(a) Includes ineffectiveness gains (losses) on settled hedges and gains (losses) on settled hedges that were not designated for hedge accounting. Ineffectiveness gains (losses) and gains (losses) on hedges that do not qualify for hedge accounting are recorded in Nonoperating income (expense): Miscellaneous, net.

Salaries and related costs increased \$12 million, or 0.6%, in the second quarter of 2014 as compared to the year-ago period primarily due to higher pay rates driven by new collective bargaining agreements, partially offset by lower pension and post-employment benefit costs.

Regional capacity purchase expense decreased \$37 million, or 5.9%, in the second quarter of 2014 as compared to the year-ago period primarily due to a transition from paying regional carriers for landing fees to paying airports directly. Landing fees paid directly to airports are charged to Landing fees and other rent while payments to regional carriers are recorded to Regional capacity purchase. As a result of this change, there has been a significant shift of expense out of Regional capacity purchase into Landing fees and other rent in the second quarter of 2014 versus the year-ago period. These benefits were partially offset by higher rates primarily due to annual rate escalations.

Landing fees and other rent increased \$60 million, or 11.8%, in the second quarter of 2014 as compared to the year-ago period primarily due to a transition from paying regional carriers for landing fees to paying airports directly. Landing fees have also increased due to airport security services and modernization projects at certain airport locations.

Aircraft rent decreased \$13 million, or 5.5%, in the second quarter of 2014 as compared to the year-ago period primarily due to aircraft lease expirations and terminations of certain leases resulting from the Company's purchase of the leased aircraft.

Other operating expenses increased \$38 million, or 2.9%, in the second quarter of 2014 as compared to the year-ago period primarily due to an increase in aircraft fuel sold to a third party and increases in other personnel-related expenses and purchased services.

Details of the Company's special charges include the following for the three months ended June 30 (in millions):

	2014	2013
Costs associated with permanently grounding Embraer ERJ 135 aircraft	\$ 66	\$—
Severance and benefits	38	
Impairment of assets held for disposal	32	
Integration-related costs	17	45
Losses on sale of assets and other special losses	16	
Additional costs associated with the temporarily grounded Boeing 787 aircraft		7
Special charges	\$169	\$52

See Note 10 to the financial statements included in Part I, Item 1 of this report for additional information.

*Nonoperating Income (Expense)*. The following table illustrates the year-over-year dollar and percentage changes in the Company's nonoperating income (expense) for the three months ended June 30 (in millions, except for percentage changes):

			Increase	
	2014	2013	(Decrease)	% Change
Interest expense	\$(186)	\$(194)	\$ (8)	(4.1)
Interest capitalized	13	12	1	8.3
Interest income	4	6	(2)	(33.3)
Miscellaneous, net	54	(123)	177	NM
Total	\$(115)	\$(299)	(184)	(61.5)

Interest expense decreased \$8 million, or 4.1%, in the second quarter of 2014, compared to the year-ago period primarily due to the Company's extinguishment of certain debt instruments and the refinancing of certain debt instruments at lower interest rates.

During the second quarter of 2014, Miscellaneous, net included gains of \$39 million from derivatives not qualifying for hedge accounting as compared to losses of \$81 million in the year-ago period. Second quarter 2014 Miscellaneous, net also reflects gains on investments and improvements in foreign currency gains/losses versus the year-ago period.

*Income Taxes.* Our effective tax rates are lower than the federal statutory rate of 35% primarily because of the impact of changes to existing valuation allowances. We continue to provide a valuation allowance for our deferred tax assets in excess of deferred tax liabilities because management has concluded that it is more likely than not that such deferred tax assets will ultimately not be realized. See Note 4 to the financial statements included in Part I, Item 1 of this report.

#### First Six Months 2014 Compared to First Six Months 2013

UAL recorded net income of \$180 million in the first six months of 2014 as compared to net income of \$52 million in the first six months of 2013. Excluding operating and nonoperating special charges and with Economic Hedge Adjustments, UAL had net income of \$430 million in the first six months of 2014 as compared to net income of \$250 million in the first six months of 2013. See "Reconciliation of GAAP to Non-GAAP Financial Measures" at the end of this item for additional information related to GAAP to Non-GAAP financial measures. We consider a key measure of our performance to be operating income, which was \$557 million for the first six months of 2014, as compared to \$506 million for the first six months of 2013. Significant components of our operating results for the first six months of 2014 are as follows (in millions, except percentage changes):

			Increase	% Increase
	2014	2013	(Decrease)	(Decrease)
Operating Revenue	\$19,025	\$18,722	\$ 303	1.6
Operating Expense	18,468	18,216	252	1.4
Operating Income	557	506	51	10.1
Nonoperating Expense	(372)	(461)	(89)	(19.3)
Income Tax Expense (Benefit)	5	(7)	12	NM
Net Income	\$ 180	\$ 52	\$ 128	246.2

NM - Not meaningful

Certain consolidated statistical information for UAL's operations for the six months ended June 30 is as follows:

				%
			Increase	Increase
	2014	2013	(Decrease)	(Decrease)
Passengers (thousands) (a)	67,737	68,307	(570)	(0.8)
RPMs (millions) (b)	100,283	100,125	158	0.2
ASMs (millions) (c)	120,430	120,623	(193)	(0.2)
Passenger load factor (d)	83.3 %	83.0 %	0.3 pts.	N/A
PRASM (cents)	13.59	13.45	0.14	1.0
Average yield per revenue passenger mile (cents) (e)	16.32	16.21	0.11	0.7
CASM (cents)	15.34	15.10	0.24	1.6
Average price per gallon of fuel, including fuel taxes	\$ 3.13	\$ 3.15	\$ (0.02)	(0.6)
Fuel gallons consumed (millions)	1,920	1,940	(20)	(1.0)
Average full-time equivalent employees	82,600	85,000	(2,400)	(2.8)

(a) The number of revenue passengers measured by each flight segment flown.

(b) The number of scheduled miles flown by revenue passengers.
 (c) The number of scheduled miles flown by revenue passengers.
 (c) The number of scats available for passengers multiplied by the number of scheduled miles those seats are flown.

(d) Revenue passenger miles divided by available seat miles.

(e) The average passenger revenue received for each revenue passenger mile flown.

#### **Operating Revenue**

The table below shows year-over-year comparisons by type of operating revenue for the six months ended June 30 (in millions, except for percentage changes):

			Increase	
	2014	2013	(Decrease)	% Change
Passenger—Mainline	\$12,996	\$12,767	\$ 229	1.8
Passenger—Regional	3,369	3,460	(91)	(2.6)
Total passenger revenue	16,365	16,227	138	0.9
Cargo	441	463	(22)	(4.8)
Other operating revenue	2,219	2,032	187	9.2
	\$19,025	\$18,722	\$ 303	1.6

The table below presents selected passenger revenue and operating data, broken out by geographic region, expressed as year-over-year changes for the six months ended June 30, 2014 compared to the six months ended June 30, 2013:

	D	omestic	Pacific	A	tlantic	Li	atin	м	Total ainline	R	egional	Cons	olidated
Increase (decrease) from													
2013 (a):													
Passenger revenue (in millions)	\$	215	\$ (60)	\$	24	\$	50	\$	229	\$	(91)	\$	138
Passenger revenue		3.5 %	(2.6) %		0.8 %		3.7 %		1.8 %		(2.6)%		0.9 %
Average fare per passenger		4.3 %	— %		1.8 %		(4.3)%		1.8 %		(0.1)%		1.7 %
Yield		3.8 %	(2.5) %		1.4~%		(1.0)%		1.6 %		(2.5)%		0.7 %
PRASM		4.8 %	(4.4) %		<u>        %</u>		1.4 %		1.6 %		(0.4)%		1.0 %
Average stage length		1.3 %	3.2 %		0.4 %		(2.8)%		1.5 %		3.2 %		2.5 %
Passengers		(0.8)%	(2.6) %		(0.9)%		8.4 %		%		(2.5)%		(0.8)%
RPMs (traffic)		(0.3)%	(0.1) %		(0.6)%		4.8 %		0.2 %		(0.1)%		0.2 %
ASMs (capacity)		(1.2)%	1.9 %		0.9 %		2.3 %		0.2 %		(2.2)%		(0.2)%
Passenger load factor (points)		0.8	(1.7)		(1.1)		2.0		0.1		1.8		0.3

(a) See Item 6 of the Company's Annual Report on Form 10-K for the year ended December 31, 2013 for the definition of these statistics.

Consolidated passenger revenue in the first six months of 2014 increased 0.9% as compared to the year-ago period due to an increase in consolidated yield of 0.7% year-over-year and an increase of 0.2% in traffic, offset by a reduction in capacity of 0.2% year-over year.

Cargo revenue decreased \$22 million, or 4.8%, in the first six months of 2014 as compared to the year-ago period due to lower yield on freight, primarily in the Pacific region, partially offset by higher freight volumes in the Atlantic and Pacific regions and an improvement in mail revenue versus the year-ago period.

Other operating revenue in the first six months of 2014 increased \$187 million, or 9.2%, as compared to the year-ago period due primarily to an increase in the sale of aircraft fuel to a third party and increases in MileagePlus, other ancillary and contract services revenues.

#### **Operating Expenses**

The table below includes data related to UAL's operating expenses for the six months ended June 30 (in millions, except for percentage changes):

			Increase	
	2014	2013	(Decrease)	% Change
Aircraft fuel	\$ 6,018	\$ 6,118	\$ (100)	(1.6)
Salaries and related costs	4,340	4,302	38	0.9
Regional capacity purchase	1,150	1,216	(66)	(5.4)
Landing fees and other rent	1,139	1,004	135	13.4
Aircraft maintenance materials and outside repairs	929	918	11	1.2
Depreciation and amortization	826	833	(7)	(0.8)
Distribution expenses	664	675	(11)	(1.6)
Aircraft rent	446	475	(29)	(6.1)
Special charges	221	144	77	NM
Other operating expenses	2,735	2,531	204	8.1
	\$18,468	\$18,216	\$ 252	1.4

Aircraft fuel expense decreased \$100 million, or 1.6%, year-over-year primarily due to a 0.6% decrease in the average price per gallon of aircraft fuel and a 1.0% decrease in fuel consumption in the first six months of 2014 compared to the year-ago period. The table below presents the significant changes in aircraft fuel cost per gallon in the six months ended June 30, 2014 as compared to the year-ago period.

	(In millions)		Average price per gallon			
			%			%
	2014	2013	Change	2014	2013	Change
Total aircraft fuel purchase cost excluding fuel hedge impacts	\$6,014	\$6,100	(1.4)	\$3.13	\$3.14	(0.3)
Hedge losses reported in fuel expense	4	18	NM		0.01	NM
Fuel expense as reported	6,018	6,118	(1.6)	3.13	3.15	(0.6)
Cash received on settled hedges that do not qualify for hedge accounting (a)	12	22	NM		0.01	NM
Fuel expense including all gains (losses) from settled hedges	\$6,006	\$6,096	(1.5)	\$3.13	\$3.14	(0.3)
Total fuel consumption (gallons)	1,920	1,940	(1.0)			

(a) Includes ineffectiveness gains (losses) on settled hedges and gains (losses) on settled hedges that were not designated for hedge accounting. Ineffectiveness gains (losses) and gains (losses) on hedges that do not qualify for hedge accounting are recorded in Nonoperating income (expense): Miscellaneous, net.

Salaries and related costs increased \$38 million, or 0.9%, in the first six months of 2014 as compared to the year-ago period primarily due to higher pay rates driven by new collective bargaining agreements, partially offset by lower pension and post-employment benefit costs.

Regional capacity purchase expense decreased \$66 million, or 5.4%, in the first six months of 2014 as compared to the year-ago period primarily due to a transition from paying regional carriers for landing fees to paying airports directly. Landing fees paid directly to airports are charged to Landing fees and other rent while payments to regional carriers are recorded to Regional capacity purchase. As a result of this change, there has been a significant shift of expense out of Regional capacity purchase into Landing fees and other rent in the first six months of 2014 versus the year-ago period. Regional capacity expense also decreased due to a significant number of weather-driven flight cancellations in the first quarter of 2014. These benefits were partially offset by higher rates primarily due to annual rate escalations and higher aircraft ownership expenses related to an increase in the number of aircraft flying under capacity purchase agreements versus the year-ago period.

Landing fees and other rent increased \$135 million, or 13.4%, in the first six months of 2014 as compared to the year-ago period primarily due to a transition from paying regional carriers for landing fees to paying airports directly. Landing fees have also increased due to airport security services and modernization projects at certain airport locations.

Distribution expenses decreased \$11 million, or 1.6%, in the first six months of 2014 as compared to the year-ago period primarily due to reduced fees with our online ticket agents and reduced global distribution fees paid, offset by higher credit card discount fees driven by higher revenue volume.

Aircraft rent decreased \$29 million, or 6.1%, in the first six months of 2014 as compared to the year-ago period primarily due to aircraft lease expirations and terminations of certain leases resulting from the Company's purchase of the leased aircraft.

Other operating expenses increased \$204 million, or 8.1%, in the first six months of 2014 as compared to the year-ago period primarily due to an increase in aircraft fuel sold to a third party and increases in advertising expenses, other personnel-related expenses and purchased services.

Details of UAL's special charges include the following for the six months ended June 30 (in millions):

	2014	2013
Costs associated with permanently grounding Embraer ERJ 135 aircraft	\$ 66	\$ —
Severance and benefits	52	14
Impairment of assets held for disposal	33	—
Integration-related costs	51	115
Losses on sale of assets and other special (gains) losses, net	19	(3)
Additional costs associated with the temporarily grounded Boeing 787 aircraft		18
Special charges	\$221	\$144

See Note 10 to the financial statements included in Part I, Item 1 of this report for additional information.

*Nonoperating Income (Expense)*. The following table illustrates the year-over-year dollar and percentage changes in UAL's nonoperating income (expense) for the six months ended June 30 (in millions, except for percentage changes):

		Increase			
	2014	2013	(Decrease)	% Change	
Interest expense	\$(373)	\$(395)	\$ (22)	(5.6)	
Interest capitalized	27	23	4	17.4	
Interest income	9	11	(2)	(18.2)	
Miscellaneous, net	(35)	(100)	(65)	(65.0)	
Total	\$(372)	\$(461)	(89)	(19.3)	

Interest expense decreased \$22 million, or 5.6%, in the first six months of 2014, compared to the year-ago period primarily due to the Company's extinguishment of certain debt instruments and the refinancing of certain debt instruments at lower interest rates.

Miscellaneous, net improved by \$65 million million in the first six months of 2014 due primarily to improvements in fuel hedge derivatives results, gains on investments and improvements in foreign currency translation results, partially offset by \$21 million of losses due to the recent exchange rate changes implemented in Venezuela applicable to funds held in local currency.

*Income Taxes.* Our effective tax rates are lower than the federal statutory rate of 35% primarily because of the impact of changes to existing valuation allowances. We continue to provide a valuation allowance for our deferred tax assets in excess of deferred tax liabilities because management has concluded that it is more likely than not that such deferred tax assets will ultimately not be realized. See Note 4 to the financial statements contained in Part I, Item 1 of this report for additional information.

#### LIQUIDITY AND CAPITAL RESOURCES

#### **Current Liquidity**

As of June 30, 2014, the Company had \$5.8 billion in unrestricted cash, cash equivalents and short-term investments, as compared to \$5.1 billion at December 31, 2013. At June 30, 2014, the Company also had \$351 million of restricted cash and cash equivalents, which is primarily collateral for performance bonds, letters of credit, estimated future workers' compensation claims and credit card processing agreements. As of June 30, 2014, the Company had its entire commitment capacity of \$1.0 billion under the revolving credit facility of the Company's Credit Agreement available for letters of credit or borrowings.

Approximately \$100 million of the Company's unrestricted cash balance was held as Venezuelan bolivars as of June 30, 2014.

As is the case with many of our principal competitors, we have a high proportion of debt compared to capital. We have a significant amount of fixed obligations, including debt, aircraft leases and financings, leases of airport property and other facilities, and pension funding obligations. At June 30, 2014, the Company had approximately \$12.3 billion of debt and capital lease obligations, including \$1.3 billion that will become due in the next 12 months. In addition, we have substantial non-cancelable commitments for capital expenditures, including the acquisition of new aircraft and related spare engines.

The Company will continue to evaluate opportunities to repurchase its debt in open market transactions to reduce its indebtedness and the amount of interest paid on its indebtedness.

As of June 30, 2014, United had firm commitments and options to purchase aircraft from The Boeing Company ("Boeing"), Embraer S.A. ("Embraer") and Airbus S.A.S. ("Airbus") presented in the table below:

	Number of Firm Commitments (a)
Aircraft Type	
Airbus A350-1000	35
Boeing 737-900ER	43
Boeing 737 MAX 9	100
Boeing 787-8/-9/-10	54
Embraer 175	26

(a) United also has options and purchase rights for additional aircraft.



The aircraft listed in the table above are scheduled for delivery for the remainder of 2014 through 2025. In the remainder of 2014, United expects to take delivery of nine Boeing 737-900ER aircraft, one Boeing 787-8 aircraft, two Boeing 787-9 aircraft and 15 Embraer 175 aircraft.

As of June 2014, United has arranged for EETC and bank debt financing for all 2014 aircraft deliveries except for seven Embraer 175 aircraft. In addition, United has secured backstop financing commitments from certain of its aircraft manufacturers for a limited number of its future aircraft deliveries, subject to certain customary conditions. Financing will be necessary to satisfy the Company's capital commitments for its firm order aircraft and other related capital expenditures. The Company can provide no assurance that any financing not already in place for aircraft and spare engine deliveries will be available to the Company on acceptable terms when necessary or at all. See Note 9 to the financial statements included in Part I, Item 1 of this report for additional information on aircraft financing.

As of June 30, 2014, adjusted to include the impact of the Company's July 2014 agreement with Boeing to convert seven Boeing 787-8 aircraft originally scheduled to be delivered between 2017 and 2018, to seven Boeing 787-10 aircraft scheduled to be delivered starting after 2018 and other scheduled adjustments, UAL and United have total capital commitments primarily related to the acquisition of aircraft and related spare engines, aircraft improvements and acquisition of information technology services and assets of approximately \$23.3 billion, of which approximately \$1.7 billion, \$2.9 billion, \$1.6 billion, \$2.1 billion and \$13.8 billion are due in the last six months of 2014 and for the full year for 2015, 2016, 2017, 2018 and thereafter, respectively.

Any incremental firm aircraft orders, including through the exercise of purchase options and purchase rights, will increase the total future capital commitments of the Company.

As of June 30, 2014, a substantial portion of the Company's assets, principally aircraft, route authorities and certain other intangible assets, were pledged under various loan and other agreements. We must sustain our profitability and/or access the capital markets to meet our significant long-term debt and capital lease obligations and future commitments for capital expenditures, including the acquisition of aircraft and related spare engines.

*Credit Ratings.* As of the filing date of this report, UAL and United had the following corporate credit ratings:

	S&P	Moody's	Fitch
UAL	В	B2	В
United	В	*	В

\* The credit agency does not issue corporate credit ratings for subsidiary entities.

These credit ratings are below investment grade levels. Downgrades from these rating levels, among other things, could restrict the availability or increase the cost of future financing for the Company.

#### Sources and Uses of Cash

**Operating Activities.** Cash flow provided by operations for the six months ended June 30, 2014 was \$2.2 billion compared to \$1.5 billion in the same period in 2013. The increase is primarily attributable to an increase in operating income and advanced ticket sales, partially offset by an increase in other working capital items.

*Investing Activities.* Capital expenditures were \$953 million and \$821 million in the six months ended June 30, 2014 and 2013, respectively. Capital expenditures for the six months ended June 30, 2014 were primarily attributable to the purchase of aircraft, facility and fleet-related costs.

In addition to capital expenditures during the six months ended June 30, 2014, we acquired 27 aircraft through the issuance of debt. See "Financing Activities" below for additional information.

Financing Activities. During the six months ended June 30, 2014, the Company made debt and capital lease payments of \$1.0 billion.

During the second quarter of 2014, UAL used cash to purchase and retire \$28 million aggregate principal amount of its 4.5% Convertible Notes due 2015 in market transactions. As of June 30, 2014, the outstanding balance was \$202 million.

During the six months ended June 30, 2014, UAL issued approximately five million additional shares of UAL common stock in exchange for, or upon conversion of, \$46 million in aggregate principal amount of UAL's outstanding 6% convertible senior notes due 2029 held by the holders of these notes.

UAL redeemed in cash at par value all \$400 million aggregate principal amount of its 8% Notes due 2024 on January 17, 2014.

On January 10, 2014, UAL called the 4.5% Senior Limited-Subordination Convertible Notes due 2021 (the "4.5% Notes") that remained outstanding for redemption on February 10, 2014. In the first quarter of 2014, holders of substantially all of the remaining \$156 million outstanding principal amount of the 4.5% Notes exercised their right to convert such notes into approximately five million shares of UAL common stock at a conversion rate of 30.6419 shares of UAL common stock per \$1,000 principal amount of 4.5% Notes.

The Company's Credit Agreement consists of a \$900 million term loan due April 1, 2019 and a \$1.0 billion revolving credit facility available for drawing until April 1, 2018. As of June 30, 2014, United had its entire capacity of \$1.0 billion available under the revolving credit facility of the Company's Credit Agreement. The obligations of United under the Credit Agreement are secured by liens on certain international route authorities between certain specified cities, certain take-off and landing rights and related assets of United. In March 2014, United amended the Credit Agreement to reduce the interest rate payable on the existing \$893 million term loan from LIBOR plus a margin of 3.0% per annum to LIBOR plus a margin of 2.75% per annum, subject to a 0.75% floor. Certain covenants in the Credit Agreement and in the Company's indentures are summarized in Note 11 of the 2013 Annual Report.

Share Repurchase Program. UAL's Board of Directors has authorized a share repurchase program to acquire up to \$1 billion of UAL's common stock. UAL may repurchase shares through the open market, privately negotiated transactions, block trades, or accelerated share repurchase transactions from time to time in accordance with applicable securities laws. UAL will repurchase shares of common stock subject to prevailing market conditions, and may discontinue such repurchases at any time. On July 24, 2014, UAL entered into agreements under which it will repurchase approximately \$200 million of shares of UAL common stock through an accelerated share repurchase program. The specific number of shares that UAL will ultimately repurchase under this accelerated share repurchase program will be determined based on a calculation period not to exceed approximately three months.

*EETCs.* In April 2014 and August 2013, United created separate EETC pass-through trusts, each of which issued pass-through certificates. The proceeds of the issuance of the pass-through certificates are used to purchase equipment notes issued by United and secured by its aircraft. The Company records the debt obligation upon issuance of the equipment notes rather than upon the initial issuance of the pass-through certificates. The pass-through certificates represent fractional undivided interests in the respective pass-through trusts and are not obligations of United. The payment obligations under the equipment notes are those of United. Proceeds received from the sale of pass-through certificates are initially held by a depositary in escrow for the benefit of the certificate holders until United issues equipment notes to the trust, which purchases such notes with a portion of the escrowed funds. These escrowed funds are not guaranteed by United and are not reported as debt on our consolidated balance sheet because the proceeds held by the depositary are not United's assets. United expects to receive all proceeds from these pass-through trusts by the end of 2014. Certain details of the pass-through trusts are as follows (in millions, except interest rate):

EETC Date	Class	Pri	ncipal	Final expected distribution date	expected Stated recorded distribution interest as of June 30,		recei <sup>,</sup> issu deb six e Ju	oceeds ved from ance of ot in the months nded une 30, 2014	proce issuan to be in	naining eeds from ice of debt received future eriods	
April 2014	A	\$	736	April 2026	4.0%	\$	248	\$	248	\$	488
April 2014	В		213	April 2022	4.75%		72		72		141
August 2013	А		720	August 2025	4.3%		720		567		
August 2013	В		209	August 2021	5.375%		209		165		
		\$	1,878			\$	1,249	\$	1,052	\$	629

### Commitments, Contingencies and Liquidity Matters

As described in the 2013 Annual Report, the Company's liquidity may be adversely impacted by a variety of factors, including, but not limited to, obligations associated with fuel hedge settlements and related collateral requirements, pension funding obligations, reserve requirements associated with credit card processing agreements, guarantees, commitments and contingencies. See the 2013 Annual Report and Notes 5, 7, 8 and 9 to the financial statements contained in Part I, Item 1 of this report for additional information.

### RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES

The Company evaluates its financial performance utilizing various GAAP and Non-GAAP financial measures, including net income/loss and net earnings/loss per share. The Non-GAAP financial measures in this report are presented because they provide



management and investors the ability to measure and monitor the Company's performance on a consistent basis. The Company believes that adjusting for operating and nonoperating special charges is useful to investors because they are nonrecurring charges not indicative of UAL's ongoing performance. In addition, the Company believes that reflecting Economic Hedge Adjustments is useful because the adjustments allow investors to better understand the cash impact of settled hedges in a given period. Reconciliations of net income and diluted earnings per share to the Non-GAAP financial measures of net income and diluted earnings per share, excluding operating and nonoperating special charges and reflecting Economic Hedge Adjustments, for the three and six months ended June 30 are as follows in the tables below (in millions, except per share amounts):

		Six Months Ended June 30,		
2014	2013	2014	2013	
\$ 789	\$ 469	\$ 180	\$ 52	
169	52	241	144	
(46)	62	(33)	23	
7	25	42	31	
\$ 919	\$ 608	\$ 430	\$ 250	
June	30,	Six Months Ended June 30,		
2014	2013	2014	2013	
\$ 2.01	\$1.21	\$ 0.47	\$0.15	
0.43	0.13	0.61	0.37	
(0.12)	0.16	(0.08)	0.06	
0.02	0.06	0.11	0.08	
—	0.01		0.02	
\$ 2.34	\$1.57	\$ 1.11	\$0.68	
	June           2014           \$ 789           169           (46)           7           \$ 919           Three Mon June           2014           \$ 2.01           0.43           (0.12)           0.02              \$ 2.34	\$ 789       \$ 469         169       52         (46)       62         7       25         \$ 919       \$ 608         Three Months Ended June 30,         2014       2013         \$ 2.01       \$ 1.21         0.43       0.13         (0.12)       0.16         0.02       0.06          0.01	June 30,       June         2014       2013       2014         \$ 789       \$ 469       \$ 180         169       52       241         (46)       62       (33)         7       25       42 $$ 919$ \$ 608       \$ 430         Three Months Ended June 30,         2014       2013       2014         2014       2013       2014         \$ 2.01       \$ 1.21       \$ 0.47         0.43       0.13       0.61         (0.12)       0.16       (0.08)         0.02       0.06       0.11          0.01          \$ 2.34       \$ 1.57       \$ 1.11	

(a) See Note 10 to the financial statements included in Part I, Item 1 of this report for additional information related to operating and nonoperating special charges, net

### CRITICAL ACCOUNTING POLICIES

See "Critical Accounting Policies" in Management's Discussion and Analysis of Financial Condition and Results of Operations in the 2013 Annual Report for a discussion of the Company's critical accounting policies. See Note 1 to the financial statements included in Part I, Item 1 of this report for a discussion of changes in accounting for revenue for the Company's loyalty program.

### FORWARD-LOOKING INFORMATION

Certain statements throughout Management's Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this report are forwardlooking and thus reflect our current expectations and beliefs with respect to certain current and future events and financial performance. Such forward-looking statements are and will be subject to many risks and uncertainties relating to our operations and business environment that may cause actual results to differ materially from any future results expressed or implied in such forward-looking statements. Words such as "expects," "will," "plans," "anticipates," "indicates," "believes," "forecast," "guidance," "outlook" and similar expressions are intended to identify forward-looking statements.

Additionally, forward-looking statements include statements that do not relate solely to historical facts, such as statements which identify uncertainties or trends, discuss the possible future effects of current known trends or uncertainties, or which

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indicate that the future effects of known trends or uncertainties cannot be predicted, guaranteed or assured. All forward-looking statements in this report are based upon information available to us on the date of this report. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, changed circumstances or otherwise, except as required by applicable law.

The Company's actual results could differ materially from these forward-looking statements due to numerous factors including, without limitation, the following: its ability to comply with the terms of its various financing arrangements; the costs and availability of financing; its ability to maintain adequate liquidity; its ability to execute its operational plans and revenue-generating initiatives, including optimizing its revenue; its ability to control its costs, including realizing benefits from its resource optimization efforts, cost reduction initiatives and fleet replacement programs; its ability to utilize its net operating losses; its ability to attract and retain customers; demand for transportation in the markets in which it operates; an outbreak of a disease that affects travel demand or travel behavior; demand for travel and the impact that global economic conditions have on customer travel patterns; excessive taxation and the inability to offset future taxable income; general economic conditions (including interest rates, foreign currency exchange rates, investment or credit market conditions, crude oil prices, costs of aircraft fuel and energy refining capacity in relevant markets); economic and political instability and other risks of doing business globally; its ability to costeffectively hedge against increases in the price of aircraft fuel; any potential realized or unrealized gains or losses related to fuel or currency hedging programs; the effects of any hostilities, act of war or terrorist attack; the ability of other air carriers with whom the Company has alliances or partnerships to provide the services contemplated by the respective arrangements with such carriers; disruptions to its regional network; the costs and availability of aviation and other insurance; industry consolidation or changes in airline alliances; competitive pressures on pricing and on demand; its capacity decisions and the capacity decisions of its competitors; U.S. or foreign governmental legislation, regulation and other actions (including open skies agreements and environmental regulations); labor costs; its ability to maintain satisfactory labor relations and the results of the collective bargaining agreement process with its union groups; any disruptions to operations due to any potential actions by its labor groups; weather conditions; the possibility that expected merger synergies will not be realized or will not be realized within the expected time period; and other risks and uncertainties set forth under Part I, Item 1A., "Risk Factors" of the 2013 Annual Report and Part II, Item 1A., "Risk Factors" of this report, as well as other risks and uncertainties set forth from time to time in the reports the Company files with the U.S. Securities and Exchange Commission (the "SEC").

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

There have been no material changes in market risk from the information provided in Part II, Item 7A. "Quantitative and Qualitative Disclosures About Market Risk" in our 2013 Annual Report except as follows:

<u>Aircraft Fuel.</u> As of June 30, 2014, the Company had hedged approximately 21%, 19% and less than 1% of its projected fuel requirements (416 million gallons, 742 million gallons and 35 million gallons, respectively) for the remainder of 2014, 2015 and 2016, respectively, with commonly used financial hedge instruments based on aircraft fuel or closely related commodities, such as diesel fuel and crude oil. As of June 30, 2014, the Company had fuel hedges expiring through March 2016.

At June 30, 2014, fuel derivatives were in a net asset position of \$116 million. See Note 7 to the financial statements included in Part I, Item 1 of this report for additional information related to fuel hedges.

### ITEM 4. CONTROLS AND PROCEDURES.

### **Evaluation of Disclosure Control and Procedures**

The Company maintains controls and procedures that are designed to ensure that information required to be disclosed in the reports filed or submitted to the SEC is recorded, processed, summarized and reported, within the time periods specified by the SEC's rules and forms, and is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. The Company's management, including the Chief Executive Officer and Chief Financial Officer, performed an evaluation to conclude with reasonable assurance that UAL's and United's disclosure controls and procedures were designed and operating effectively to report the information each company is required to disclose in the reports they file with the SEC on a timely basis. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer of UAL and United have concluded that as of June 30, 2014, disclosure controls and procedures of each of UAL and United were effective.

### Changes in Internal Control over Financial Reporting during the Quarter Ended June 30, 2014

During the three months ended June 30, 2014, there were no changes in UAL's or United's internal control over financial reporting that materially affected, or are reasonably likely to materially affect, their internal control over financial reporting (as



defined in rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934) other than those internal controls surrounding the Company's use of equivalent ticket value less fulfillment discount used as the basis for the estimated selling price of miles as discussed in Note 1 to the financial statements included in Part I, Item I of this report.

### PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS.

See Part I, Item 3., "Legal Proceedings" of the 2013 Annual Report for a description of legal proceedings.

### ITEM 1A. RISK FACTORS.

See Part I, Item 1A., "Risk Factors," of the 2013 Annual Report and Part II, Item 1A., "Risk Factors" of the Company's Form 10-Q for the quarter ended March 31, 2014 (the "First Quarter 2014 Form 10-Q") for a detailed discussion of the risk factors affecting UAL and United. The disclosure below includes updates to certain risk factor disclosures included in the 2013 Annual Report, which are in addition to, and not in lieu of, those disclosures contained in the 2013 Annual Report and the First Quarter 2014 Form 10-Q.

### Increases in insurance costs or reductions in insurance coverage may materially and adversely impact the Company's results of operations and financial condition.

The Company could be exposed to significant liability or loss if its property or operations were to be affected by a natural catastrophe or other event, including aircraft accidents. If the Company is unable to obtain sufficient insurance (including but not limited to aviation hull and liability insurance, workers' compensation, and property and business interruption coverage) to cover such liabilities or losses, whether due to insurance market conditions or otherwise, its results of operations and financial condition could be materially and adversely affected.

Following the terrorist attacks on September 11, 2001, the Company's insurance costs increased significantly and the availability of third-party war risk (terrorism) insurance decreased significantly. From September 2001 through May 2014, the Company obtained third-party war risk (terrorism) insurance through a Federal Aviation Administration (the "FAA")-administered program. In anticipation of the government discontinuing this program, effective May 2014, the Company terminated its FAA-administered insurance and returned to the commercial insurance markets to obtain third-party war risk (terrorism) insurance. If the Company is unable in the future to obtain third-party war risk (terrorism) insurance with acceptable terms, or if the coverage obtained is insufficient relative to actual liability or losses that the Company experiences, its results of operations and financial condition could be materially and adversely affected.

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### ITEM 6. EXHIBITS.

A list of exhibits included as part of this Form 10-Q is set forth in an Exhibit Index that immediately precedes the exhibits.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, each registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized. The signature for each undersigned company shall be deemed to relate only to matters having reference to such company or its subsidiaries.

	United Continental Holdings, Inc. (Registrant)
Date: July 24, 2014	By: /s/ John D. Rainey
	John D. Rainey Executive Vice President and Chief Financial Officer (principal financial officer)
Date: July 24, 2014	By: <u>/s/ Chris Kenny</u>
	Chris Kenny Vice President and Controller (principal accounting officer)
	United Airlines, Inc. (Registrant)
Date: July 24, 2014	By: <u>/s/ John D. Rainey</u>
	John D. Rainey Executive Vice President and Chief Financial Officer (principal financial officer)
Date: July 24, 2014	By: <u>/s/ Chris Kenny</u>
	Chris Kenny Vice President and Controller (principal accounting officer)

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#### EXHIBIT INDEX Exhibit Exhibit No. Registrant \*4.1 UAL Fifth Supplemental Indenture, dated as of May 15, 2014, among United Continental Holdings, Inc., United Airlines, United Inc. and The Bank of New York Mellon Trust Company, N.A., as trustee (filed as Exhibit 4.1 with UAL's Current Report on Form 8-K on May 19, 2014) \*4.2 UAL Second Supplemental Indenture, dated as of May 15, 2014, among United Continental Holdings, Inc., United United Airlines, Inc. and Wilmington Trust Company, as trustee (filed as Exhibit 4.2 with UAL's Current Report on Form 8-K on May 19, 2014) \*4.3 UAL Joinder to Preferred Securities Guarantee Agreement, dated as of May 15, 2014, among United Continental Holdings, United Inc., United Airlines, Inc. and Wilmington Trust Company, as trustee (filed as Exhibit 4.3 with UAL's Current Report on Form 8-K on May 19, 2014) ^10.1 UAL Supplemental Agreement No. 2 to Purchase Agreement No. 3860, dated December 16, 2013, between United United Airlines, Inc. and The Boeing Company UAL Supplemental Agreement No. 05 to Purchase Agreement Number PA-03784, dated March 3, 2014, between United ^10.2 United Airlines, Inc. and The Boeing Company ^10.3 UAL Supplemental Agreement No. 06 to Purchase Agreement Number PA-03784, dated June 6, 2014, between United United Airlines, Inc. and The Boeing Company ^10.4 UAL Supplemental Agreement No. 9 to Purchase Agreement No. 2484, dated June 6, 2014, between United Airlines, Inc. United and The Boeing Company UAL \*†10.5 Employment Agreement, dated as of October 1, 2010, by and among United Continental Holdings, Inc., United Air Lines, Inc. and Jeffrey T. Foland (filed as Exhibit 10.13 with UAL's Form 10-K for the year ended December 31, 2010, and incorporated herein by reference) †10.6 UAL Amendment to Employment Agreement, dated as of April 25, 2012, by and among United Continental Holdings, Inc., United Air Lines, Inc. and Jeffrey T. Foland \*†10.7 UAL United Continental Holdings, Inc. Executive Severance Plan (effective October 1, 2014) (filed as Exhibit 10.1 with UAL's Current Report on Form 8-K on June 20, 2014) \*†10.8 UAL United Continental Holdings, Inc. 2006 Director Equity Incentive Plan (as amended and restated on February 20, 2014) (filed as Annex A with UAL's Definitive Proxy Statement on April 25, 2014) Form of Share Unit Award Notice pursuant to the United Continental Holdings, Inc. 2006 Director Equity Incentive †10.9 UAL Plan UAL 12.1 United Continental Holdings, Inc. and Subsidiary Companies Computation of Ratio of Earnings to Fixed Charges 12.2 United United Airlines, Inc. and Subsidiary Companies Computation of Ratio of Earnings to Fixed Charges 31.1 UAL Certification of the Principal Executive Officer of United Continental Holdings, Inc. Pursuant to 15 U.S.C. 78m(a) or 78o(d) (Section 302 of the Sarbanes-Oxley Act of 2002) 31.2 UAL Certification of the Principal Financial Officer of United Continental Holdings, Inc. Pursuant to 15 U.S.C. 78m(a) or 78o(d) (Section 302 of the Sarbanes-Oxley Act of 2002) 31.3 United Certification of the Principal Executive Officer of United Airlines, Inc. Pursuant to 15 U.S.C. 78m(a) or 78o(d) (Section 302 of the Sarbanes-Oxley Act of 2002) 31.4 United Certification of the Principal Financial Officer of United Airlines, Inc. Pursuant to 15 U.S.C. 78m(a) or 78o(d) (Section 302 of the Sarbanes-Oxley Act of 2002) UAL Certification of the Chief Executive Officer and Chief Financial Officer of United Continental Holdings, Inc. 32.1 Pursuant to 18 U.S.C. 1350 (Section 906 of the Sarbanes-Oxley Act of 2002) 32.2 United Certification of the Chief Executive Officer and Chief Financial Officer of United Airlines, Inc. Pursuant to 18 U.S.C. 1350 (Section 906 of the Sarbanes-Oxley Act of 2002) 101.1 UAL XBRL Instance Document United 101.2 UAL XBRL Taxonomy Extension Schema Document United 101.3 UAL. XBRL Taxonomy Extension Calculation Linkbase Document United 101.4 UAL XBRL Taxonomy Extension Definition Linkbase Document United 101.5 UAL. XBRL Taxonomy Extension Labels Linkbase Document United 101.6 UAL XBRL Taxonomy Extension Presentation Linkbase Document

United Previously filed

Indicates management contract or compensatory plan or arrangement. Pursuant to Item 601(b)(10), United is permitted to omit certain compensation-related exhibits from this index and therefore only UAL is identified as the registrant for purposes of those items.

 $\wedge$ 

Confidential portion of this exhibit has been omitted and filed separately with the SEC pursuant to a request for confidential treatment.

## CONFIDENTIAL MATERIAL APPEARING IN THIS DOCUMENT HAS BEEN OMITTED AND FILED SEPARATELY WITH THE SECURITIES AND EXCHANGE COMMISSION IN ACCORDANCE WITH THE SECURITIES ACT OF 1933, AS AMENDED, AND RULE 24B-2 PROMULGATED THEREUNDER. OMITTED INFORMATION HAS BEEN REPLACED WITH ASTERISKS.

Supplemental Agreement No. 2

to

Purchase Agreement No. 3860

between

The Boeing Company

and

### United Airlines, Inc.

### Relating to Boeing Model 787 Aircraft

THIS SUPPLEMENTAL AGREEMENT, entered into as of December 16, 2013, by and between THE BOEING COMPANY (**Boeing**) and UNITED AIRLINES, INC. (a Delaware corporation formerly known as Continental Airlines, Inc. and successor by merger to United Air Lines, Inc.) (**Customer**);

WHEREAS, the parties hereto entered into Purchase Agreement No. 3860 dated September 27, 2012, as amended and supplemented (**Purchase Agreement**), relating to the purchase and sale of Boeing Model 787 aircraft (**Aircraft**). This Supplemental Agreement is an amendment to the Purchase Agreement;

WHEREAS, Boeing and Customer agree to substitute \*\*\* Model 787-\*\*\* aircraft (787-\*\*\* Aircraft) in lieu of Model 787-\*\*\* aircraft (787-\*\*\* Aircraft) and to revise the scheduled delivery for these Aircraft as follows:

	787-*** Aircraft	787-*** Aircraft
Manufacturer Serial Number	Delivery Month	Delivery Month ***
***	***	***
***	***	***

WHEREAS, Boeing and Customer have previously agreed to accelerate the promotional support funds for the Aircraft so that such promotional support funds were made available Customer on \*\*\*; and

WHEREAS, Customer has agreed to configure the Aircraft with engines provided by General Electric;

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NOW THEREFORE, in consideration of the mutual covenants herein contained, the parties agree to amend the Purchase Agreement as follows:

### 1. <u>Table of Contents and Articles</u>.

Remove and replace, in its entirety, the "<u>Table of Contents</u>," with the Table of Contents attached hereto, to reflect the incorporation of this Supplemental Agreement No. 2 into the Purchase Agreement.

### 2. <u>Tables</u>.

2.1. Table 1 is replaced in its entirety with the Table 1 attached hereto that is related to and references this Supplemental Agreement for Model 787-8 aircraft.

2.2. Table 1 is replaced in its entirety with the Table 1 attached hereto that is related to and references this Supplemental Agreement for Model 787-9 aircraft.

2.3. Table 1 is replaced in its entirety with the Table 1 attached hereto that is related to and references this Supplemental Agreement for Model 787-10 aircraft.

### 3. <u>Letter Agreements</u>:

Remove and replace, in its entirety, Letter Agreement UAL-PA-03860-LA-1209416 entitled "Promotional Support" with the revised Letter Agreement UAL-PA-03860-LA-1209416R1 attached hereto.

The Purchase Agreement will be deemed to be supplemented to the extent herein provided as of the date hereof and as so supplemented will continue in full force and effect.

[The rest of the page is intentionally blank. Signature page follows.]

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EXECUTED IN DUPLICATE as of the day and year first written above.

### THE BOEING COMPANY

/s/ Ken Takahashi

Signature

Attorney-in-Fact

UNITED AIRLINES, INC.

/s/ Gerald Laderman

Signature

Senior Vice President – Finance, Procurement and Treasurer Title

UAL-PA-3860

Title

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DATED AS OF

### SUPPLEMENTAL AGREEMENTS Supplemental Agreement No. 1 Supplemental Agreement No. 2

P.A. 3860

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June 17, 2013 December 16, 2013

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## Table 1 to Purchase Agreement No. 3860 787-8 Aircraft with GENX-1B\*\*\* Engines Delivery, Description, Price and Advance Payments

rframe Model/MTOW:	787-8	*** pounds	Detail Specification:	***	
Engine Model/Thrust:	GENX-1B***	*** pounds	Airframe Price Base Year/Escalation Formula:	***	
Airframe Price:		\$ ***	Engine Price Base Year/Escalation Formula:	***	
Optional Features:		\$ ***	Airframe Escalation Data:		
Sub-Total of Airframe and Features:		\$ ***	Base Year Index (ECI):		**
Engine Price (Per Aircraft):		\$ ***	Base Year Index (CPI):		**
Aircraft Basic Price (Excluding BFE/SPE):		\$ ***	Engine Escalation Data:		
Buyer Furnished Equipment (BFE) Estimate:		\$ ***	Base Year Index (ECI):		**
Seller Purchased Equipment (SPE) Estimate:		\$ ***	Base Year Index (CPI):		**
In Flight Entertainment (IFE) Fixed\$:		\$ ***			

		Escalation	Escalation		Escalat	ion Estimate	A	dvance Pay	ment Per	Aircraft (	Amts. Du	e/Mos. Pric	or to Deli	very):				
Delivery	Number of	Factor	Factor	Serial	Adv Pa	ayment Base		*** **		**		***		***				
Date	Aircraft	(Airframe)	(Engine)	Number	Pric	e Per A/P		***		***		***		***		***		***
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***				
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***				
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***				
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***				
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***				
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***				
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***				
Total	***																	

All pricing and payment amounts are in United States Dollars (USD).

UAL-PA-03860, APR 66731-1F.TXT

**Boeing Proprietary** 

Table 1 787-8 with GENX-1B\*\*\* Engines Page 1, SA-2

### Table 1 to Purchase Agreement No. 3860 \*\*\* 787-9 \*\*\* Aircraft Executed via SA-1 FOR \*\*\* PURPOSES ONLY: UNTIL \*\*\* PRIOR TO APPLICABLE AIRCRAFT DELIVERY

Airframe Model/MTOW:	787-8	***	pounds
Engine Model/Thrust:	GENX-1B***	***	pounds
Airframe Price:		\$	***
Optional Features:		\$	***
Sub-Total of Airframe and Features:		\$	***
Engine Price (Per Aircraft):		\$	***
Aircraft Basic Price (Excluding BFE/SPE):		\$	***
Buyer Furnished Equipment (BFE) Estimate:		\$	***
Seller Purchased Equipment (SPE) Estimate:		\$	***
In Flight Entertainment (IFE) Fixed\$:		\$	***

Detail Specification:	***	
Airframe Price Base Year/Escalation Formula:	***	***
Engine Price Base Year/Escalation Formula:	***	***
Airframe Escalation Data:		
Base Year Index (ECI):	***	
Base Year Index (CPI):	***	
Engine Escalation Data:		
Base Year Index (ECI):	***	
Base Year Index (CPI):	***	

Delivery Date	*** Prior to Applicable Delivery	Number of Aircraft	Escalation Factor (Airframe)	Escalation Factor (Engine)	Serial <u>Number</u>	Adv 1	ation Estimate Payment Base ice Per A/P	Ad	vance Payı *** ***	nent Per	Aircraft (/ *** ***	Amts. Du	1e/Mos. Pri *** ***	or to Del	ivery): *** ***
***	***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
Total		***													

All pricing and payment amounts are in United States Dollars (USD).

UAL-PA-03860, APR 66731-1F.TXT

**Boeing Proprietary** 

Table 1 787-8 with GENX-1B\*\*\* Engines Page 1, SA-2

### Table 1 to Purchase Agreement No. 3860 787-9 Aircraft with GENX-1B\*\*\* Engines Delivery, Description, Price and Advance Payments APBP beginning \*\*\* prior to applicable delivery for \*\*\* 787-9 aircraft only

787-9	***	oounds
GENX-1B***1	***	oounds
	\$	***
	\$	***
	\$	***
	\$	***
	\$	***
	\$	***
	\$	***
	\$	***
	787-9 GENX-1B***1	GENX-1B***1 ***1 \$ \$ \$ \$ \$ \$ \$

Detail Specification:	***	
Airframe Price Base Year/Escalation Formula:	***	***
Engine Price Base Year/Escalation Formula:	***	***
Airframe Escalation Data:		
Base Year Index (ECI):	***	
Base Year Index (CPI):	***	
Engine Escalation Data:		
Base Year Index (ECI):	***	
Base Year Index (CPI):	***	

	*** Prior to		Escalation	Escalation		Escala	tion Estimate	Ad	lvance Payr	nent Per	Aircraft (A	Amts. Du	ie/Mos. Pri	or to Del	livery):
Delivery Date	Applicable Delivery	Number of Aircraft	Factor (Airframe)	Factor (Engine)	Serial <u>Number</u>		ayment Base ce Per A/P		***		***		***		***
***	***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
Total		***													

<sup>1</sup> \*\*\* on a \*\*\* to delivery GEnx-1B\*\*\* at the GEnx-1B\*\*\* price.

All pricing and payment amounts are in United States Dollars (USD).

UAL-PA-03860, APR 66732-1F.TXT

**Boeing Proprietary** 

Table 1 787-9 with GENX-1B\*\*\* Engines Page 1, SA-2

# Table 1 to Purchase Agreement No. 3860 787-10 Aircraft with GENX-1B\*\*\* Engines Delivery, Description, Price and Advance Payments (787-10/GE/\*\*\*)

Airframe Model/MTOW:787-10****poundsEngine Model/Thrust:GENX-1B***1****Airframe Price:\$****Optional Features:\$****Sub-Total of Airframe and Features:\$****Engine Price (Per Aircraft) :\$****Aircraft Basic Price (Excluding BFE/SPE):\$****Buyer Furnished Equipment (BFE) Estimate:\$****In-Flight Entertainment (IFE) Estimate:\$****Refundable Deposit/Aircraft at Proposal Accept:\$****				
Airframe Price:\$***Optional Features:\$***Sub-Total of Airframe and Features:\$***Engine Price (Per Aircraft) :\$***Aircraft Basic Price (Excluding BFE/SPE):\$***Buyer Furnished Equipment (BFE) Estimate:\$***In-Flight Entertainment (IFE) Estimate:\$***Refundable Deposit/Aircraft at Proposal***	Airframe Model/MTOW:	787-10	***	*pounds
Optional Features:\$Sub-Total of Airframe and Features:\$Engine Price (Per Aircraft) :\$Aircraft Basic Price (Excluding BFE/SPE):\$Buyer Furnished Equipment (BFE) Estimate:\$In-Flight Entertainment (IFE) Estimate:\$Refundable Deposit/Aircraft at Proposal		GENX-1B***1	***	pounds
Sub-Total of Airframe and Features:\$***Engine Price (Per Aircraft) :\$***Aircraft Basic Price (Excluding BFE/SPE):\$***Buyer Furnished Equipment (BFE) Estimate:\$***In-Flight Entertainment (IFE) Estimate:\$***Refundable Deposit/Aircraft at Proposal******	Airframe Price:		\$	***
Engine Price (Per Aircraft) :\$***Aircraft Basic Price (Excluding BFE/SPE):\$\$Buyer Furnished Equipment (BFE) Estimate:\$***In-Flight Entertainment (IFE) Estimate:\$***Refundable Deposit/Aircraft at Proposal\$	Optional Features:		\$	***
Aircraft Basic Price (Excluding BFE/SPE):       5         Aircraft Basic Price (Excluding BFE/SPE):       \$         Buyer Furnished Equipment (BFE) Estimate:       \$         In-Flight Entertainment (IFE) Estimate:       \$         Refundable Deposit/Aircraft at Proposal       ***	Sub-Total of Airframe and Features:		\$	***
Buyer Furnished Equipment (BFE) Estimate:       \$ ***         In-Flight Entertainment (IFE) Estimate:       \$ ***         Refundable Deposit/Aircraft at Proposal       \$ ***	Engine Price (Per Aircraft) :		\$	***
In-Flight Entertainment (IFE) Estimate: \$ *** Refundable Deposit/Aircraft at Proposal	Aircraft Basic Price (Excluding BFE/SPE):		\$	***
Refundable Deposit/Aircraft at Proposal	Buyer Furnished Equipment (BFE) Estimate:		\$	***
· · ·			\$	***
Accept: \$ ***	Refundable Deposit/Aircraft at Proposal			
	Accept:		\$	***

Datail Constitutions	***	
Detail Specification:		
Airframe Price Base Year/Escalation Formula:	***	***
Engine Price Base Year/Escalation Formula:	***	***
Airframe Escalation Data:		
Base Year Index (ECI):	*	**
Base Year Index (CPI):	*	**
Engine Escalation Data:		
Base Year Index (ECI):	*	**
Base Year Index (CPI):	*	**

		Escalation	Escalation		Escalat	ion Estimate	A	dvance Pay	ment Pe	r Aircraft (A	Amts. Due	e/Mos. Prio	r to Delive	ery):
Delivery Date	Number of Aircraft	Factor (Airframe)	Factor (Engine)	Serial Number		yment Base e Per A/P		***		***		*** ***		***
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
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APR 67002-1F.TXT

**Boeing Proprietary** 

787-10 with GE Engines Table 1 to SA-2, Page 1

## Table 1 to Purchase Agreement No. 3860 787-10 Aircraft with GENX-1B\*\*\* Engines Delivery, Description, Price and Advance Payments (787-10/GE/\*\*\*)

		Escalation	Escalation		Escalati	on Estimate	A	dvance Pay	ment Per	Aircraft (A	Amts. Due	Mos. Prio	to Deliv	ery):
Delivery Date	Number of Aircraft	Factor (Airframe)	Factor (Engine)	Serial Number		yment Base e Per A/P		*** ***		***		***		***
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
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***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
Total:	***													

<sup>1</sup> \*\*\* on a \*\*\* to delivery GEnx-1B\*\*\* at the GEnx-1B\*\*\*.

All pricing and payment amounts are in United States Dollars (USD).

APR 67002-1F.TXT

**Boeing Proprietary** 

787-10 with GE Engines Table 1 to SA-2, Page 2



UAL-PA-03860-LA-1209416R1

United Airlines, Inc. 233 South Wacker Drive Chicago, Illinois 60606

Page 1

SA-2

Subject: Promotional Support

Reference:

a) Purchase Agreement No. 3860 (the Purchase Agreement) between The Boeing Company (Boeing) and United Air Lines, Inc.
 (Customer) relating to Model 787 aircraft (the Aircraft)

This letter agreement (Letter Agreement) amends and supplements the Purchase Agreement. All terms used but not defined in this Letter Agreement have the same meaning as in the Purchase Agreement.

In support of Customer's marketing and promotion programs associated with the launch of the Model 787 and introduction of the Aircraft into service, Boeing agrees \*\*\* Customer's external expenses for such programs \*\*\* after delivery of the first Aircraft **to Customer**. Boeing will match Customer's external expenses up to \$\*\*\* for the first Aircraft and up to \$\*\*\* for each additional Aircraft up to a maximum of \*\*\* total Aircraft. These programs may include \*\*\* promotion programs and advertising campaigns.

Boeing's obligation to provide this \*\*\* support will commence at the time the purchase of the Aircraft becomes firm (not subject to cancellation by either party) and terminate \*\*\* after the delivery of the first Aircraft. Boeing will provide payment of matching funds upon receipt of copies of invoices detailing such expenses incurred within the period **starting from** \*\*\* **through** \*\*\* after the actual delivery of the first Aircraft to Customer. There will be no cash payments or other support in lieu thereof.

Following the execution of this Letter Agreement, a Boeing Airline Marketing Services representative will meet with Customer's designated representative to discuss the extent, selection, scheduling, and \*\*\* process for the program.

Customer understands that certain commercial and financial information contained in this Letter Agreement is considered by Boeing as confidential. Customer agrees that it will treat this Letter Agreement and the information contained herein as confidential and will not, without the prior written consent of Boeing, disclose this Letter Agreement or any information contained herein to any other person or entity, except as may be required by applicable law or governmental regulation.

UAL-PA-03860-LA-1209416R1 Promotional Support



Very truly yours,

THE BOEING COMPANY

By <u>/s/ Ken Takahashi</u>

Its Attorney-In-Fact

ACCEPTED AND AGREED TO this

Date: December 16, 2013

United Airlines, Inc.

 
 By
 /s/ Gerald Laderman

 Its
 Senior Vice President – Finance, Procurement and Treasurer

UAL-PA-03860-LA-1209416R1 Promotional Support Page 2 SA-2

## CONFIDENTIAL MATERIAL APPEARING IN THIS DOCUMENT HAS BEEN OMITTED AND FILED SEPARATELY WITH THE SECURITIES AND EXCHANGE COMMISSION IN ACCORDANCE WITH THE SECURITIES ACT OF 1933, AS AMENDED, AND RULE 24B-2 PROMULGATED THEREUNDER. OMITTED INFORMATION HAS BEEN REPLACED WITH ASTERISKS.

Supplemental Agreement No. 05

to

Purchase Agreement Number PA-03784

(the Agreement)

### Between

The Boeing Company

and

United Airlines, Inc.

### Relating to Boeing Model 737-900ER Aircraft

THIS SUPPLEMENTAL AGREEMENT is entered into as of March 3, 2014 by and between THE BOEING COMPANY (**Boeing**) and UNITED AIRLINES, INC. (formerly known as Continental Airlines, Inc. and successor by merger to United Air Lines, Inc.) (**Customer**);

WHEREAS, the parties hereto entered into Purchase Agreement Number PA-03784 dated July 12, 2012 (**Purchase Agreement**), as amended and supplemented, relating to the purchase and sale of Boeing Model 737 aircraft (**Aircraft**). This Supplemental Agreement is an amendment to the Purchase Agreement;

WHEREAS, Boeing and Customer agree to revise the delivery months for the following Aircraft:

Original Delivery Month	New Delivery Month	Serial Number
***	***	***
***	***	***

WHEREAS, Boeing and Customer agree to \*\*\* the \*\*\* of \*\*\* with the \*\*\* for the \*\*\* with \*\*\*.

NOW THEREFORE, in consideration of the mutual covenants herein contained, the parties agree to amend the Agreement as follows:

1. Table of Contents, Articles, Tables, Exhibits, and Letter Agreements:

1.1 Remove and replace, in its entirety, the "Table of Contents", with the "Table of Contents" attached hereto, to reflect the changes made by this Supplemental Agreement No. 05.

1.2 Remove and replace, in its entirety, "Table 1" with the "Table 1" attached hereto to reflect the above revisions.

P.A. 03784 UAL

SA 5-1

Supplemental Agreement No. 05 to Purchase Agreement PA-03784

1.3 Incorporate Letter Agreement No. UAL-PA-03784-LA-1400240, entitled "Aircraft Rescheduling of \*\*\*" attached hereto to reflect the terms associated with the rescheduling of this Aircraft.

The Agreement will be deemed to be supplemented to the extent herein provided as of the date hereof and as so supplemented will continue in full force and effect.

EXECUTED IN DUPLICATE as of the day and year first written above.

THE BOEING COMPANY

/s/ Susan Englander Signature

Attorney-in-Fact Title

P.A. 03784 UAL UNITED AIRLINES, INC.

/s/ Gerald Laderman

Signature

Senior Vice President Finance, Procurement and Treasurer

Title

SA 5-2

### **ARTICLES**

### **TABLE**

1.

### Aircraft Information Table

### EXHIBIT

A. Aircraft ConfigurationB. Aircraft Delivery Requirements and Responsibilities

### SUPPLEMENTAL EXHIBITS

AE1.	Escalation Adjustment/Airframe and Optional Features
BFE1.	BFE Variables
CS1.	Customer Support Variables
EE1.	Engine Escalation, Engine Warranty ***
SLP1.	Service Life Policy Components

UAL-PA-03784

### SA-5 Page 1

### **BOEING / UNITED AIR LINES, INC. PROPRIETARY**

SA Number

05

LETTER AGREEMENTS	TITLE	SA Number
UAL-PA-03784-LA-1207868	Performance Guarantees	
UAL-PA-03784-LA-1207870	Spare Parts Initial Provisioning	
UAL-PA-03784-LA-1207871	Special Matters	
UAL-PA-03784-LA-1207878	Demonstration Flight Waiver	
UAL-PA-03784-LA-1207879R2	Option Aircraft	04
	Attachment A	04
UAL-PA-03784-LA-1207881	Seller Purchased Equipment	
UAL-PA-03784-LA-1208155R1	*** Matters	04
UAL-PA-03784-LA-1208156	***	
UAL-PA-03784-LA-1208172	***	
UAL-PA-03784-LA-1208173	***	
UAL-PA-03784-LA-1207869	737 Production Adjustments	
UAL-PA-03784-LA-1208938	Privileged and Confidential Matters	
UAL-PA-03784-LA-1209039	Aircraft Model Substitution	
UAL-PA-03784-LA-1209115	***	
UAL-PA-03784-LA-1300306	Aircraft Reschedule ***	02
UAL-PA-03784-LA-1400240	Aircraft Rescheduling of ***	05
UAL-PA-03784		SA-5 Page 2

### SUPPLEMENTAL AGREEMENTS DATED AS OF

Supplemental Agreement No. 01 Supplemental Agreement No. 02 Supplemental Agreement No. 03 Supplemental Agreement No. 04 Supplemental Agreement No. 05

UAL-PA-03784

September 27, 2012 March 1, 2013 June 27, 2013 September 11, 2013 March 3, 2014

SA-5 Page 3

# Table 1 ToPurchase Agreement No. 03784737-900ER Aircraft Delivery, Description, Price and Advance Payments

Airframe Model/MTOW:	737-900ER	***	pounds
Engine Model/Thrust:	CFM56-7B***		pounds
Airframe Price:		\$	***
Optional Features:		\$	***
Sub-Total of Airframe and Features:		\$	***
Engine Price (Per Aircraft):		\$	***
Aircraft Basic Price (Excluding BFE/SPE):		\$	***
Buyer Furnished Equipment (BFE) Estimate:		\$	***
Seller Purchased Equipment (SPE) Estimate:		\$	***
Deposit per Aircraft:		\$	***

Detail Specification:	**	*
Airframe Price Base Year/Escalation Formula:	***	***
Engine Price Base Year/Escalation Formula:	***	***
Airframe Escalation Data:		
Base Year Index (ECI):	***	
Base Year Index (CPI):	***	

		Escalation			Escala	tion Estimate	Ac	ivance Payı	nent Per	Aircraft (/	Amts. Du	e/Mos. Prie	or to Deli	very):
Delivery	Number of	Factor	Serial	Escalation	Adv I	Payment Base		***	1	***		***		***
Date	Aircraft	(Airframe)	Number	Forecast	Pr	ce Per A/P		***	,	***		***		***
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
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Boeing / United Air Lines, Inc. Proprietary

# Table 1 ToPurchase Agreement No. 03784737-900ER Aircraft Delivery, Description, Price and Advance Payments

D.I.		Escalation	6 · I			tion Estimate		dvance Payn		r Aircraft (A		e/Mos. Prio		very):
Delivery Date ***	Number of Aircraft	Factor (Airframe)	Serial Number	Escalation Forecast		Payment Base ce Per A/P		***		***		***		***
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Boeing / United Air Lines, Inc. Proprietary

# Table 1 ToPurchase Agreement No. 03784737-900ER Aircraft Delivery, Description, Price and Advance Payments

Dellaura	Number of	Escalation Factor	6	Develotion		ation Estimate	A	dvance Payn		r Aircraft (/ ***		e/Mos. Prie		ivery):
Delivery Date ***	Aircraft	(Airframe)	Serial Number	Escalation Forecast		Payment Base rice Per A/P		***		***		***		***
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
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Boeing / United Air Lines, Inc. Proprietary

Table 1 To
Purchase Agreement No. 03784
737-900ER Aircraft Delivery, Description, Price and Advance Payments

		Escalation			Escal	ation Estimate	Ad	vance Payı	nent Per	Aircraft (A	Amts. Du	e/Mos. Pri	or to Deli	very):
Delivery Date ***	Number of Aircraft	Factor (Airframe)	Serial Number	Escalation Forecast		Payment Base fice Per A/P		***		***		***		***
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
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***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
Total:	64													

\*\*\* Escalation Factors \*\*\* \*\*\* Escalation Factors \*\*\* \*\*\* Escalation Factor \*\*\* \*

\*\*

\*\*\*

\*\*\*\* \*\*\* Escalation Factor \*\*\*

### **Boeing / United Air Lines, Inc. Proprietary**



The Boeing Company P.O. Box 3707 Seattle, WA 98124-2207

SA-5

Page 1

UAL-PA-03784-LA-1400240

United Airlines, Inc. 233 S. Wacker Drive Chicago, IL 60606

### Subject: Aircraft Rescheduling of \*\*\*

Reference: 1) Purchase Agreement No. PA-03784 (**Purchase Agreement**) between The Boeing Company (Boeing) and United Airlines, Inc. (**Customer**) relating to Model 737-900ER aircraft (**Aircraft**)

2) Letter Agreement UAL-PA-03784-LA-1208156 entitled "\*\*\*" between Boeing and Customer

3) Letter Agreement UAL-PA-03784-LA-1208155R1 entitled "\*\*\*" between Boeing and Customer

This letter agreement (Letter Agreement) amends and supplements the Purchase Agreement. All terms used but not defined in this Letter Agreement shall have the same meaning as in the Purchase Agreement.

### 1. <u>Revised Delivery Schedule</u>

Boeing and Customer agree to reschedule the contract delivery month of the following Aircraft (the Rescheduled Aircraft):

Original Delivery Month	New Delivery Month	Serial Number
***	***	***

### 2. \*\*\*

In consideration of Customer's agreement to reschedule the Rescheduled Aircraft, and to \*\*\* the \*\*\* of \*\*\* on \*\*\* will \*\*\* a \*\*\* in the \*\*\* below at \*\*\* of the \*\*\*:

MSN ***	***
***	\$***

### 3. <u>Confidentiality</u>.

Customer and Boeing understand that certain commercial and financial information contained in this Letter Agreement are considered by Boeing and Customer as confidential and are subject to the terms and conditions set forth in Letter Agreement No. UAL-PA-03784-LA-1208938.

UAL-PA-03784-LA-1400240 Aircraft Rescheduling of \*\*\*



### 4. <u>Assignment</u>.

Notwithstanding any other provisions of the Purchase Agreement, the rights and obligations described in this Letter Agreement are provided to Customer in consideration of Customer's becoming the operator of the Aircraft and cannot be assigned in whole or, in part.

If the foregoing correctly sets forth your understanding of our agreement with respect to the matters treated above, please indicate your acceptance and approval below.

Very truly yours,

### THE BOEING COMPANY

By /s/ Susan Englander

Its Attorney-in-Fact

ACCEPTED AND AGREED TO this

Date: March 3, 2014

United Airlines, Inc.

- By /s/ Gerald Laderman
- Its Senior Vice President Finance, Procurement and Treasurer

UAL-PA-03784-LA-1400240 Aircraft Rescheduling of \*\*\* SA-5 Page 2

## CONFIDENTIAL MATERIAL APPEARING IN THIS DOCUMENT HAS BEEN OMITTED AND FILED SEPARATELY WITH THE SECURITIES AND EXCHANGE COMMISSION IN ACCORDANCE WITH THE SECURITIES ACT OF 1933, AS AMENDED, AND RULE 24B-2 PROMULGATED THEREUNDER. OMITTED INFORMATION HAS BEEN REPLACED WITH ASTERISKS.

Supplemental Agreement No. 06

to

Purchase Agreement Number PA-03784

(the Agreement)

### Between

The Boeing Company

and

United Airlines, Inc.

### Relating to Boeing Model 737-900ER Aircraft

THIS SUPPLEMENTAL AGREEMENT is entered into as of June 6, 2014 by and between THE BOEING COMPANY (**Boeing**) and UNITED AIRLINES, INC. (formerly known as Continental Airlines, Inc. and successor by merger to United Air Lines, Inc.) (**Customer**);

WHEREAS, the parties hereto entered into Purchase Agreement Number PA-03784 dated July 12, 2012 (**Purchase Agreement**), as amended and supplemented, relating to the purchase and sale of Boeing Model 737 aircraft (**Aircraft**). This Supplemental Agreement is an amendment to the Purchase Agreement;

WHEREAS, Boeing and Customer agree to revise the delivery month for the following Aircraft:

Serial Number	Original Delivery Month	New Delivery Month
44560	July 2014	June 2014

NOW THEREFORE, in consideration of the mutual covenants herein contained, the parties agree to amend the Agreement as follows:

1. <u>Table of Contents, Articles, Tables, Exhibits, and Letter Agreements:</u>

1.1 Remove and replace, in its entirety, the "Table of Contents", with the "Table of Contents" attached hereto, to reflect the changes made by this Supplemental Agreement No. 06.

1.2 Remove and replace, in its entirety, "Table 1" with the "Table 1" attached hereto to reflect the above revisions.

The Agreement will be deemed to be supplemented to the extent herein provided as of the date hereof and as so supplemented will continue in full force and effect.

P.A. 03784 UAL

SA 6-1

### Supplemental Agreement No. 06 to Purchase Agreement PA-03784

### EXECUTED IN DUPLICATE as of the day and year first written above.

### THE BOEING COMPANY

/s/ Susan Englander Signature

Attorney-in-Fact

Title

P.A. 03784 UAL UNITED AIRLINES, INC.

/s/ Gerald Laderman

Signature

Senior Vice President – Finance and Treasurer Title

SA 6-2

# ARTICLES

ion

Article 5. Additional Terms

#### <u>TABLE</u> 1.

#### Aircraft Information Table

#### EXHIBIT

A. Aircraft ConfigurationB. Aircraft Delivery Requirements and Responsibilities

# SUPPLEMENTAL EXHIBITS

AE1.	Escalation Adjustment/Airframe and Optional Features
BFE1.	BFE Variables
CS1.	Customer Support Variables
EE1.	Engine Escalation, Engine Warranty ***
SLP1.	Service Life Policy Components

UAL-PA-03784

06

# **BOEING / UNITED AIR LINES, INC. PROPRIETARY**

LETTER AGREEMENTS UAL-PA-03784-LA-1207868	<u>TITLE</u> Performance Guarantees	SA Number
UAL-PA-03784-LA-1207870	Spare Parts Initial Provisioning	
UAL-PA-03784-LA-1207871	Special Matters	
UAL-PA-03784-LA-1207878	Demonstration Flight Waiver	
UAL-PA-03784-LA-1207879R2	Option Aircraft	04
	Attachment A	04
UAL-PA-03784-LA-1207881	Seller Purchased Equipment	
UAL-PA-03784-LA-1208155R1	*** Matters	04
UAL-PA-03784-LA-1208156	***	
UAL-PA-03784-LA-1208172	***	
UAL-PA-03784-LA-1208173	***	
UAL-PA-03784-LA-1207869	737 Production Adjustments	
UAL-PA-03784-LA-1208938	Privileged and Confidential Matters	
UAL-PA-03784-LA-1209039	Aircraft Model Substitution	
UAL-PA-03784-LA-1209115	***	
UAL-PA-03784-LA-1300306	Aircraft Reschedule – ***	02
	***	
UAL-PA-03784-LA-1400240	Aircraft Rescheduling of ***	05
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# **BOEING / UNITED AIR LINES, INC. PROPRIETARY**

SUPPLEMENTAL AGREEMENTS DATED AS OF	
Supplemental Agreement No. 01	September 27, 2012
Supplemental Agreement No. 02	March 1, 2013
Supplemental Agreement No. 03	June 27, 2013
Supplemental Agreement No. 04	September 11, 2013
Supplemental Agreement No. 05	March 3, 2014
Supplemental Agreement No. 06	June 6, 2014

UAL-PA-03784

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#### **BOEING / UNITED AIR LINES, INC. PROPRIETARY**

# Table 1Purchase Agreement No. 03784737-900ER Aircraft Delivery, Description, Price and Advance Payments

Airframe Model/MTOW:	737-900ER	***	pounds
Engine Model/Thrust:	CFM56-7B***	***	pounds
Airframe Price:		\$	***
Optional Features:		\$	***
Sub-Total of Airframe and Features:		\$	***
Engine Price (Per Aircraft):		\$	***
Aircraft Basic Price (Excluding BFE/SPE):		\$	***
Buyer Furnished Equipment (BFE) Estimate:		\$	***
Seller Purchased Equipment (SPE) Estimate:		\$	***

**	*
***	***
***	***
**	*
**	*
	***

Delivery		Escalation	<b></b>	ion Estimate	A	Advance Pa	yment Per	Aircraft (A	Amts. Due	/Mos. Prior	to Delive	ry):
Date	Number of Aircraft	Factor (Airframe)	Serial Number	yment Base e Per A/P	,	***	N	**	×	***	я	***
***	***	***	***	\$ ***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	\$ ***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	\$ ***	\$	***	\$	***	\$	***	\$	***
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***	***	***	***	\$ ***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	\$ ***	\$	***	\$	***	\$	***	\$	***

Boeing / United Air Lines, Inc. Proprietary

Delivery	Number of	Escalation Factor	Serial	on Estimate yment Base	 Advance Pa	yment Per	r Aircraft (A	Amts. Due	/Mos. Prior	to Delive	ry):
Date	Aircraft	(Airframe)	Number	Per A/P	***	×	**		***	я	***
***	***	***	***	\$ ***	\$ ***	\$	***	\$	***	\$	***
***	***	***	***	\$ ***	\$ ***	\$	***	\$	***	\$	***
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Boeing / United Air Lines, Inc. Proprietary

Delivery	Number of	Escalation Factor	Serial	on Estimate yment Base	 Advance Pa	yment Per	r Aircraft (A	Amts. Due	/Mos. Prior	to Delive	ry):
Date	Aircraft	(Airframe)	Number	Per A/P	***	×	**		***	я	***
***	***	***	***	\$ ***	\$ ***	\$	***	\$	***	\$	***
***	***	***	***	\$ ***	\$ ***	\$	***	\$	***	\$	***
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***	***	***	***	\$ ***	\$ ***	\$	***	\$	***	\$	***

Boeing / United Air Lines, Inc. Proprietary

Delivery Date	Number of Aircraft	Escalation Factor (Airframe)	Serial Number	Adv P	ion Estimate ayment Base e Per A/P		Advance Pa		r Aircraft (/		/Mos. Prior		ery):
***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	ŝ	***	\$	***	\$	***	ŝ	***	\$	***
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***	***	***	***	Ŝ	***	ŝ	***	\$	***	ŝ	***	Š	***
***	***	***	***	\$	***	\$	***	\$	***	\$	***	Ŝ	***
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***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
Total:	64												

\*

\*\*

\*\*\* Escalation Factors \*\*\* \*\*\* Escalation Factors \*\*\* \*\*\* Escalation Factor \*\*\* \*\*\* Escalation Factor \*\*\* \*\*\*

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Boeing / United Air Lines, Inc. Proprietary

SA-9, Page 1

# CONFIDENTIAL MATERIAL APPEARING IN THIS DOCUMENT HAS BEEN OMITTED AND FILED SEPARATELY WITH THE SECURITIES AND EXCHANGE COMMISSION IN ACCORDANCE WITH THE SECURITIES ACT OF 1933, AS AMENDED, AND RULE 24B-2 PROMULGATED THEREUNDER. OMITTED INFORMATION HAS BEEN REPLACED WITH ASTERISKS.

Supplemental Agreement No. 9

to

Purchase Agreement No. 2484

between

The Boeing Company

and

#### United Airlines, Inc.

#### Relating to Boeing Model 787 Aircraft

THIS SUPPLEMENTAL AGREEMENT NO. 9, entered into as of June 6, 2014, by and between THE BOEING COMPANY (**Boeing**) and UNITED AIRLINES, INC. (a Delaware corporation formerly known as Continental Airlines, Inc.) (**Customer**);

WHEREAS, the parties hereto entered into Purchase Agreement No. 2484 dated December 29, 2004 (**Purchase Agreement**), as amended and supplemented, relating to Boeing Model 787 aircraft (**Aircraft**);

WHEREAS, Boeing and Customer previously executed Letter Agreement No. CAL-PA-2484-LA-1302248 "Aircraft Acceleration from \*\*\* to \*\*\* ";

WHEREAS, Boeing and Customer have agreed to reschedule one (1) Model 787-9 Aircraft as follows:

<u>Serial Number</u>	Original Delivery Month	New Delivery Month
***	***	***

NOW THEREFORE, in consideration of the mutual covenants herein contained, the parties agree to amend the Purchase Agreement as follows:

- 1. <u>Table of Contents and Articles</u>. Remove and replace, in its entirety, the "Table of Contents" with the Table of Contents marked with the SA-9 legend and attached hereto, to reflect the changes made by this Supplemental Agreement No. 9.
- 2. <u>Table</u>. Table 1 is replaced in its entirety with the Table 1 attached hereto that is related to and references this Supplemental Agreement No. 9.

P.A. 2484

**BOEING/UNITED AIRLINES, INC. PROPRIETARY** 

3. <u>Letter Agreements</u>. Letter agreement CAL-PA-2484-LA-1302248 attached hereto is hereby added into the Purchase Agreement.

The Agreement will be deemed to be supplemented to the extent herein provided as of the date hereof and as so supplemented will continue in full force and effect.

EXECUTED IN DUPLICATE as of the day and year first written above.

THE BOEING COMPANY	UNITED AIRLINES, INC.
/s/ Ken Takahashi	/s/ Gerald Laderman
Signature	Signature
	Senior Vice President – Finance, Procurement
Attorney-in-Fact	and Treasurer
Title	Title
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BOEING/UN	NITED AIRLINES, INC. PROPRIETARY

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P.A. 2484

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# Table 1Purchase Agreement No. 2484787-8 Aircraft Delivery, Description, Price and Advance Payments(787-8/GE/2006\$/CPI)

Airframe Model/MTOW:	787-8	*** p	ounds	Detail Specification:		***
Engine Model/Thrust:	GENX-1B***	*** p	ounds	Airframe Price Base Year/Escalation Formula:	***	
Airframe Price:		\$	***	Engine Price Base Year/Escalation Formula:	***	
Optional Features:		\$	***	Airframe Escalation Data:		
Sub-Total of Airframe and Features:		\$	***	Base Year Index (ECI):		***
Engine Price (Per Aircraft):		\$	***	Base Year Index (CPI):		***
Aircraft Basic Price (Excluding BFE/SPE):		\$	***	Engine Escalation Data:		
, b ,		ψ +		Base Year Index (ECI):		***
Buyer Furnished Equipment (BFE) Estimate:		\$	***	Base Year Index (CPI):		***
Seller Purchased Equipment (SPE) Estimate:		\$	***			

Delivery	Number of	Escalation Factor	Escalation Factor	Serial		ion Estimate vment Base	Α	dvance Pay	ment Per	Aircraft (/	Amts. Du	e/Mos. Prio	or to Deliv	very):
Date	Aircraft	(Airframe)	(Engine)	Number	Price	Per A/P*		***	;	***	;	***		***
Block A Aircraf	t													
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***

47094-1F.TXT

Boeing / United Airlines, Inc. Proprietary

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Delivery Date	Number of Aircraft	Escalation Factor (Airframe)	Escalation Factor (Engine)	Serial Number	Adv Pa	on Estimate yment Base Per A/P*		dvance Pay ***		r Aircraft (/ ***		e/Mos. Pric		very):
***	***	<u>(Anname)</u> ***	<u>(Engine)</u> ***	***	¢	***	¢	***	¢	***	¢	***	¢	***
					5		Ф		φ		Ф		Φ	
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
Block B Aircraft														
***	***	***	***	***	\$	***	\$	***	\$	***	\$	***	\$	***
47094-1F TXT				Boeing	/ United Ai	rlines, Inc. Pro	prietai	ry					SA	A-9 Page 1

#### Table 1 Purchase Agreement No. 2484 787-9 Aircraft Delivery, Description, Price and Advance Payments (787-9/GE/2006\$/CPI)

Airframe Model/MTOW:	787-9		ounds	Detail Specification:		***
Engine Model/Thrust:	GENX-1B***	*** F	ounds	Airframe Price Base Year/Escalation Formula:	***	
Airframe Price:		\$	***	Engine Price Base Year/Escalation Formula:	***	
Optional Features:		\$	***	Airframe Escalation Data:		
Sub-Total of Airframe and Features:		\$	***	Base Year Index (ECI):		***
Engine Price (Per Aircraft):		\$	***	Base Year Index (CPI):		***
Aircraft Basic Price (Excluding BFE/SPE):		\$	***	Engine Escalation Data:		
, <b>, , ,</b>		φ 		Base Year Index (ECI):		***
Buyer Furnished Equipment (BFE) Estimate:		\$	***	Base Year Index (CPI):		***
Seller Purchased Equipment (SPE) Estimate:		\$	***			

Scheduled Delivery	Number of	Escalation Factor	Escalation Factor	Serial	ion Estimate vment Base	Α	dvance Pay	ment Per	r Aircraft (/	Amts. Du	e/Mos. Prio	or to Deliv	very):
Date	Aircraft	(Airframe)	(Engine)	Number	e Per A/P		***		***		***	r	***
<b>Block A Aircraft</b>													
***	***	***	***	***	\$ ***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	\$ ***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	\$ ***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	\$ ***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	\$ ***	\$	***	\$	***	\$	***	\$	***

CAL-PA-02484, APR 43197, 60218

**Boeing Proprietary** 

787-9 Table 1, Page 1, SA-9

Scheduled Delivery	Number of	Escalation Factor	Escalation Factor	Serial	 on Estimate yment Base	A	dvance Pay	ment Per	r Aircraft (/	Amts. Du	e/Mos. Prie	or to Deliv	very):
Date	Aircraft	(Airframe)	(Engine)	Number	e Per A/P		***		***		***		***
***	***	***	***	***	\$ ***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	\$ ***	\$	***	\$	***	\$	***	\$	***
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Block B Aircraft													
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***	***	***	***	***	\$ ***	\$	***	\$	***	\$	***	\$	***
***	***	***	***	***	\$ ***	\$	***	\$	***	\$	***	\$	***
Total 787-9s	18												

CAL-PA-02484, APR 43197, 60218

**Boeing Proprietary** 

787-9 Table 1, Page 1, SA-9



CAL-PA-2484-LA-1302248

United Airlines, Inc. 233 South Wacker Drive Chicago, Illinois 60606 U.S.A.

Subject: Aircraft Acceleration from \*\*\* to \*\*\*

Reference: Purchase Agreement No. PA-2484 (**Purchase Agreement**) between The Boeing Company (**Boeing**) and Continental Airlines, Inc. (**Customer**) relating to Model 787-8 aircraft (**Aircraft**)

This letter agreement (Letter Agreement) amends and supplements the Purchase Agreement. All terms used but not defined in this Letter Agreement shall have the same meaning as in the Purchase Agreement.

The Boeing Company

Seattle, WA 98124-2207

P.O. Box 3707

Boeing and Customer agree to reschedule the contract delivery month of the following Aircraft:

Current Delivery Month	<b>Revised Delivery Month</b>	Serial Number
***	***	***

The terms of this Letter Agreement will supersede the corresponding terms of the Purchase Agreement. Boeing and Customer will execute a supplemental agreement to the Purchase Agreement as soon as reasonably practicable after the execution of this Letter Agreement. The execution of the supplemental agreement is to facilitate contract administration and is not a condition to the effectiveness of his Letter Agreement. In the event of any conflict between the terms and conditions of this Letter Agreement shall control.

[Remainder of page intentionally left blank.]

CAL-PA-2484-LA-1302248 Aircraft Acceleration from \*\*\* to \*\*\*

**BOEING PROPRIETARY** 

LA Page 1



Very truly yours,

THE BOEING COMPANY

By /s/ Ken Takahashi

Its Attorney-In-Fact

ACCEPTED AND AGREED TO this

Date:

UNITED AIRLINES, INC.

By /s/ Ron Baur

Its VP Fleet

CAL-PA-2484-LA-1302248 Aircraft Acceleration from \*\*\* to \*\*\*

**BOEING PROPRIETARY** 

LA Page 2

#### AMENDMENT TO EMPLOYMENT AGREEMENT

THIS AMENDMENT TO EMPLOYMENT AGREEMENT (this "Amendment") is made by and among UNITED AIR LINES, INC., a Delaware corporation ("Company"), UNITED CONTINENTAL HOLDINGS, INC., a Delaware corporation and the parent company of Company ("UCH"), and JEFFREY T. FOLAND ("Employee"), and is dated and effective as of April 25, 2012. Company, UCH and Employee are referred to collectively in this Amendment as the "Parties."

WHEREAS, the Parties have heretofore entered into an Employment Agreement dated October 1, 2010 (the "Employment Agreement"); and

**WHEREAS**, the Compensation Committee of the Board of Directors of UCH, on April 25, 2012, authorized the execution and delivery on behalf of UCH of this Amendment; and

WHEREAS, the Parties desire to amend the Employment Agreement as hereinafter set forth;

**NOW, THEREFORE**, for and in consideration of the mutual promises and agreements contained herein and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties hereby agree as follows:

1. Paragraph 4.9(vii)(D) of the Employment Agreement shall be deleted and the following shall be substituted therefor:

"(D) a change in the management reporting structure such that Employee no longer reports directly to the CEO of UCH."

The provision set forth above shall survive the expiration or earlier termination of the Employment Agreement.

2. Employee hereby irrevocably waives any and all rights he may previously have had to exercise "Good Reason Termination" pursuant to the prior provisions of Paragraph 4.9(vii)(D) of the Employment Agreement (related to any UCH determination, or any failure to make a determination, with respect to divesting or otherwise monetizing the business currently conducted by Mileage Plus Holdings, LLC).

3. This Amendment may be executed by each of the Parties on a separate counterpart, each of which when so executed and delivered shall be an original, and both of which taken together shall constitute one instrument.

4. This Amendment, in combination with the Employment Agreement, expresses the entire understanding of the Parties with respect to the matters set forth herein. No prior negotiations or discussions shall limit, modify, or otherwise affect the provisions of this Amendment.

5. Any determination that any provision of this Amendment or any application of it is invalid, illegal or unenforceable in any respect and in any instance shall not affect the validity, legality or enforceability of that provision in any other instance, or the validity, legality or enforceability of any other provision of this Amendment or of any provision of the Employment Agreement.

IN WITNESS WHEREOF, the Parties have executed this Amendment to Employment Agreement as of the date first above written.

# UNITED AIR LINES, INC.

#### By: /s/ Michael P. Bonds

Michael P. Bonds, Executive Vice President Human Resources and Labor Relations

#### UNITED CONTINENTAL HOLDINGS, INC.

#### By: /s/ Michael P. Bonds

Michael P. Bonds, Executive Vice President Human Resources and Labor Relations

#### "EMPLOYEE"

/s/ Jeffrey T. Foland Jeffrey T. Foland

- 3 -

#### SHARE UNIT AWARD NOTICE

Share Unit Award Notice under the United Continental Holdings, Inc. 2006 Director Equity Incentive Plan, as amended (the "Plan") dated as of , between United Continental Holdings, Inc., a Delaware corporation (the "Company"), and

This Share Unit Award Notice (the "Award Notice") sets forth the terms and conditions of an award of share units (the "Award") that are subject to the terms and conditions specified herein ("Share Units") and that are granted to you under the Plan. This award constitutes an unfunded and unsecured promise of the Company to deliver (or cause to be delivered to you), subject to the terms of this Award Notice, a cash payment and / or Shares for each Share Unit as set forth in Section 3 below.

SECTION 1. <u>The Plan</u>. This Award is made pursuant to the Plan, all the terms of which are hereby incorporated in this Award Notice. In the event of any conflict between the terms of the Plan and the terms of this Award Notice, the terms of the Plan shall govern.

SECTION 2. <u>Definitions</u>. Capitalized terms used in this Award Notice that are not defined in this Award Notice have the meanings as used or defined in the Plan.

SECTION 3. <u>Settlement of Share Units</u>. Your rights to the Share Units vest in accordance with the terms established by the Board on the date of grant. This award vests on [insert vesting date or schedule] (the "Vesting Date"). The Share Units shall be settled [settlement terms to be established on the date of grant] [in cash. On the Vesting Date, you shall receive a lump sum cash payment equal to the Market Price of a Share on the Vesting Date multiplied by the number of Share Units (including any fraction thereof) that vest on such Vesting Date. Upon settlement, the Share Units shall be extinguished and such number of Share Units will no longer be considered to be held by you for any purpose.] OR [in Shares. On the Vesting Date, you shall receive unrestricted Shares and upon settlement, the Share Units shall be extinguished and such number of Share Units settled in cash and (B) % in Shares, provided that any odd or fractional Share Unit resulting from such allocation shall be rounded toward the Share Units settled in cash pursuant to clause (A). With respect to the Share Units settled in cash pursuant to clause (A). With respect to the Share Units settled in cash pursuant to clause (A). With respect to the Share Units settled in Shares Units that vest on such Vesting Date and are allocable under clause (A). With respect to the Share Units settled in Share Units that vest on such Vesting Date and are allocable under clause (A). With respect to the Share Units settled in Shares pursuant to clause (B), upon settlement, the Share Units shall be extinguished and such number of Share Units settled in Share Units that vest on such Vesting Date and are allocable under clause (A). With respect to the Share Units settled in Shares pursuant to clause (B), upon settlement, the Share Units shall be extinguished and such number of Share Units settled in Shares pursuant to clause (B), upon settlement, the Share Units shall be extinguished and such number of Share Units will no longer be considered to be held by you for any

SECTION 4. <u>Voting Rights; Dividends</u>. You do not have any of the rights of a stockholder with respect to the Share Units granted to you pursuant to this Award Notice. Your Share Account will be credited with additional Share Units as of the date on which dividends, if any, are paid, in accordance with Section 6(d)(ii) of the Plan. Any Share Units credited to your Share Account for dividends in accordance with Section 6(d)(ii) of the Plan shall be settled in cash.

SECTION 5. <u>Successors and Assigns of the Company</u>. The terms and conditions of this Award Notice shall be binding upon and shall inure to the benefit of the Company and its successors and assigns.

SECTION 6. <u>Committee Discretion</u>. The Committee shall have full and plenary discretion with respect to any actions to be taken or determinations to be made in connection with this Award Notice, and its determinations shall be final, binding and conclusive.

SECTION 7. <u>Amendment of this Award Notice</u>. The Committee may waive any conditions or rights under, amend any terms of, or alter, suspend, discontinue, cancel or terminate this Award Notice prospectively or retroactively; <u>provided</u>, <u>however</u>, that, except as set forth in Section 15 of the Plan, any such waiver, amendment, alteration, suspension, discontinuance, cancelation or termination that would materially and adversely impair your rights under this Award Notice shall not to that extent be effective without your consent (it being understood, notwithstanding the foregoing proviso, that this Award Notice and the Share Units shall be subject to the provisions of Section 3(c) of the Plan).

# United Continental Holdings, Inc. and Subsidiary Companies **Computation of Ratio of Earnings to Fixed Charges**

	M E Ju	Six onths nded ne 30,					
(In millions, except ratios) Earnings (losses):	2	2014	2013	2012	2011	2010	2009
Earnings (loss) before income taxes Add (deduct):	\$	185	\$ 539	\$ (724)	\$ 845	\$ 253	\$(668)
Fixed charges, from below		834	1,629	1,526	2,017	1,292	949
Amortization of capitalized interest		6	11	9	7	5	3
Distributed earnings of affiliates		—	_	_	1	2	2
Interest capitalized		(27)	(49)	(37)	(32)	(15)	(10)
Equity earnings in affiliates	_		(1)	(4)	(6)	(4)	(4)
Earnings as adjusted	\$	998	\$2,129	\$ 770	\$2,832	\$1,533	\$ 272
Fixed charges:							
Interest expensed and capitalized and amortization of premiums, debt discounts,							
issuance costs, and capital expenditures (a)	\$	373	\$ 783	\$ 835	\$ 949	\$ 798	\$ 577
Portion of rent expense representative of the interest factor (d)		461	846	691	1,068	494	372
Fixed charges	\$	834	\$1,629	\$1,526	\$2,017	\$1,292	\$ 949
Ratio of earnings to fixed charges		1.20	1.31	(b)	1.40	1.19	(c)

(a) Amortization of debt discounts includes amortization of fresh-start valuation discounts.
(b) Earnings were inadequate to cover fixed charges by \$756 million in 2012.
(c) Earnings were inadequate to cover fixed charges by \$677 million in 2009.
(d) Imputed interest applied to rent expense.

# United Airlines, Inc. and Subsidiary Companies **Computation of Ratio of Earnings to Fixed Charges**

	Six Months Ended June 30,					
(In millions, except ratios)	2014	2013	2012	2011	2010	2009
Earnings (losses):						
Earnings (loss) before income taxes	\$ 194	\$ 637	\$ (657)	\$ 848	\$ 286	\$(644)
Add (deduct):						
Fixed charges, from below	838	1,627	1,514	2,005	1,274	950
Amortization of capitalized interest	6	11	9	7	5	3
Distributed earnings of affiliates	—	—	—	1	2	2
Interest capitalized	(27)	(49)	(37)	(32)	(15)	(10)
Equity earnings in affiliates		(1)	(4)	(6)	(7)	(4)
Earnings as adjusted	\$ 1,011	\$2,225	\$ 825	\$2,823	\$1,545	\$ 297
Fixed charges:						
Interest expensed and capitalized and amortization of premiums, debt discounts,						
issuance costs, and capital expenditures (a)	\$ 377	\$ 781	\$ 823	\$ 937	\$ 780	\$ 577
Portion of rent expense representative of the interest factor (d)	461	846	691	1,068	494	373
Fixed charges	\$ 838	\$1,627	\$1,514	\$2,005	\$1,274	\$ 950
Ratio of earnings to fixed charges	1.21	1.37	(b)	1.41	1.21	(c)

(a) Amortization of debt discounts includes amortization of fresh-start valuation discounts.
(b) Earnings were inadequate to cover fixed charges by \$689 million in 2012.
(c) Earnings were inadequate to cover fixed charges by \$653 million in 2009.
(d) Imputed interest applied to rent expense.

Certification of the Principal Executive Officer Pursuant to 15 U.S.C. 78m(a) or 78o(d) (Section 302 of the Sarbanes-Oxley Act of 2002)

I, Jeffery A. Smisek, certify that:

- (1) I have reviewed this quarterly report on Form 10-Q for the period ended June 30, 2014 of United Continental Holdings, Inc. (the "Company");
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this report;
- (4) The Company's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Company and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the Company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting; and
- (5) The Company's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Company's auditors and the audit committee of the Company's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Company's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Company's internal control over financial reporting.

/s/ Jeffery A. Smisek

Jeffery A. Smisek Chairman, President and Chief Executive Officer

#### Certification of the Principal Financial Officer Pursuant to 15 U.S.C. 78m(a) or 78o(d) (Section 302 of the Sarbanes-Oxley Act of 2002)

I, John D. Rainey, certify that:

- (1) I have reviewed this quarterly report on Form 10-Q for the period ended June 30, 2014 of United Continental Holdings, Inc. (the "Company");
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this report;
- (4) The Company's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Company and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the Company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting; and
- (5) The Company's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Company's auditors and the audit committee of the Company's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Company's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Company's internal control over financial reporting.

/s/ John D. Rainey

John D. Rainey Executive Vice President and Chief Financial Officer

Certification of the Principal Executive Officer Pursuant to 15 U.S.C. 78m(a) or 78o(d) (Section 302 of the Sarbanes-Oxley Act of 2002)

I, Jeffery A. Smisek, certify that:

- (1) I have reviewed this quarterly report on Form 10-Q for the period ended June 30, 2014 of United Airlines, Inc. (the "Company");
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this report;
- (4) The Company's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Company and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the Company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting; and
- (5) The Company's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Company's auditors and the audit committee of the Company's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Company's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Company's internal control over financial reporting.

/s/ Jeffery A. Smisek

Jeffery A. Smisek Chairman, President and Chief Executive Officer

#### Certification of the Principal Financial Officer Pursuant to 15 U.S.C. 78m(a) or 78o(d) (Section 302 of the Sarbanes-Oxley Act of 2002)

I, John D. Rainey, certify that:

- (1) I have reviewed this quarterly report on Form 10-Q for the period ended June 30, 2014 of United Airlines, Inc. (the "Company");
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this report;
- (4) The Company's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Company and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Company, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the Company's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the Company's internal control over financial reporting that occurred during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting; and
- (5) The Company's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Company's auditors and the audit committee of the Company's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Company's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Company's internal control over financial reporting.

/s/ John D. Rainey

John D. Rainey Executive Vice President and Chief Financial Officer

#### Certification of United Continental Holdings, Inc. Pursuant to 18 U.S.C. 1350 (Section 906 of the Sarbanes-Oxley Act of 2002)

Each undersigned officer certifies that to the best of his knowledge based on a review of the quarterly report on Form 10-Q for the period ended June 30, 2014 of United Continental Holdings, Inc. (the "Report"):

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of United Continental Holdings, Inc.

Date: July 24, 2014

/s/ Jeffery A. Smisek

Jeffery A. Smisek Chairman, President and Chief Executive Officer

/s/ John D. Rainey

John D. Rainey Executive Vice President and Chief Financial Officer

#### Certification of United Airlines, Inc. Pursuant to 18 U.S.C. 1350 (Section 906 of the Sarbanes-Oxley Act of 2002)

Each undersigned officer certifies that to the best of his knowledge based on a review of the quarterly report on Form 10-Q for the period ended June 30, 2014 of United Airlines, Inc. (the "Report"):

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of United Airlines, Inc.

Date: July 24, 2014

/s/ Jeffery A. Smisek

Jeffery A. Smisek Chairman, President and Chief Executive Officer

/s/ John D. Rainey

John D. Rainey Executive Vice President and Chief Financial Officer